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Professional Profile

Accumulated more than forty years underwriting experience in the insurance industry, specifically skilled in property and casualty coverages.

Employment Chronology

*Altair Associates, Inc.
Minneapolis, Minnesota*

July 2022 / Present

Vice President, Audit Projects Manager

- Primary responsibility is management and participation in the completion of large, complex audit assignments for Altair. Additional responsibilities including the direction of support staff, assisting Altair's President and CEO, proofreading reports and managing business schedules.

*Berkley Life Sciences
Chicago, Illinois*

August 2015 / June 2022

Assistant Vice President, Life Science Specialist

- Responsibilities included developing and managing an \$20 million property and casualty territory. This included underwriting all lines of business, including claims made products and completed operations for life science companies. Additional responsibilities included marketing to agents, providing agent training and collaborating with other departments to provide programs that meet the insured's needs.

*Tokio Marine Insurance
Chicago, Illinois*

January 2014 / August 2015

Production Underwriting III

- Production underwriter working remotely to help establish Tokio Marine in the middle market arena. Worked on larger middle market package / automobile and workers' compensation accounts. Additionally worked with senior management and technical support to develop an automated package quote letter for the company.

*Harleysville Insurance
Edina, Minnesota*

November 2000 / January 2014

Commercial Lines Territory Manager

- Most recently was company liaison for a \$19 million territory with forty agents. Job duties include underwriting large (over \$100,000) middle market new business and significant renewals; solving agent's marketing / agency licensing, system and account issues; coordinating new business opportunities with other departments, including inland marine territory manager, flood, life, human services and personal lines. Responsibilities included indirect management of a team of underwriters, including three small market and three middle market underwriters. In addition, to being heavily involved in small market agency prospecting and appointed twenty-two agents in 2012 with responsibility for their training on both company system and products.

*Kemper Insurance
Bloomington, Minnesota*

September 1989 / November 2000

Underwriting Consultant

- Responsible for the development of a \$6 million territory of property and casualty business. Account size between \$5,000 to \$2 million plus workers; compensation programs, including SLR's and large deductibles. Additional responsibilities include marketing, agency relations, and coordination of loss control and claims activities. Technical functions include negotiating pricing and setting terms for facultative reinsurance. Also provided technical guidance for other underwriters on the casualty lines of business.

Team Manager

- Managed a \$15 million multi-line property / casualty team of underwriters and underwriting assistants. Responsibilities included workflow management, underwriting referrals, quality control and performance appraisals.

Marketing Specialist

- Responsible for development of the relationship between Kemper and producer's in a specified territory. Successfully underwrote a casualty territory.

*NWNL Reinsurance Company
Bloomington, Minnesota*

April 1987 / July 1989

Multi-line Broker Facultative Underwriter

- Duties included selection, pricing and production of individual risks through reinsurance intermediary contacts. Also participated on NWNL's Underwriting Committee and Client Financial and Legal Advisory Committee. As a member of these committees, provided input on underwriting policy and client, broker and retrocessional security reviews.

Home Insurance Group

March 1984 / April 1987

Edina, Minnesota

Senior Multi-line Underwriter

- Responsible for profitably producing, analyzing and pricing commercial accounts. Lines of business handled included property, general liability, inland marine and crime. Additional responsibilities included marketing, agency relations, and coordination of loss control and claims activities.

Hartford Insurance Group

January 1980 / April 1984

Edina, Minnesota

Package Underwriter

- Primary responsibilities included supporting the production underwriting in marketing activities, as well as analyzing and pricing accounts within assigned territory. Key elements of the position encompassed agency relations, agency marketing and territory management.

Education Qualifications:

St. Mary's College – Bachelor of Arts, Sociology and Emphasis on Psychology 1978

Professional Involvement:

Member of Professional Insurance Women.

Certified Insurance Counselor