

**DEBRA L. ANGLIN-LANGFORD, CIC, CPL, HCSS**

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**Professional Profile**

Accumulated more than thirty-five years underwriting experience in the insurance industry, specifically skilled in property and casualty coverages.

**Employment Chronology**

*Altair Associates, Inc.*  
*Minneapolis, Minnesota*

*June 2021 / Present*

**Senior Underwriting Analyst**

- Senior Underwriting Analyst for an insurance and reinsurance services firm.

*Markel Specialty Insurance*

*January 2012 / September 2020*

**Director of Specialty Insurance**

- Responsibilities include research, development, on-boarding and implementation of new programs and products. Establish underwriting requirements and program guidelines and develop information for CAT analysis and loss analysis including program limit profiles for reinsurance requirements. Write systems requirements documents for implementation of new programs / products for the desired system, including work with system developers to program systems for new program on-boarding. Work with Product and Regulatory team to establish rate and form filings, including write additional system requirements and implementation timelines. Work with underwriting groups internally to develop, on-board and implement new coverage's / products for existing programs. Additional responsibilities include teaching INS classes yearly in the Kennesaw, GA office, as well as holding other insurance coverage classes as needed and training underwriters on new and existing programs.

*THOMCO Insurance*  
*Westfield, New Jersey*

*April 1997 / January 2012*

**Vice President of Product Development**

- Responsible for the research, development, implementation and on-boarding of new commercial lines programs and products, that meet our domestic carrier(s) and Lloyds of London underwriting requirements. Design and write any specific program coverage forms, endorsements and marketing material for Lloyds of London programs and

domestic carrier programs. Write systems requirement documents for implementation of new programs / products for the desired system and work with systems architects and programming team to implement new program / product. Responsible for the development of new coverages for existing programs and updating programs every two years in order to maintain "best in class" products / programs. Responsible for pricing analysis for all carriers and Lloyd's on existing programs including competitive market analysis. Additional responsibilities include teaching INS classes yearly plus E&O classes including teaching other insurance coverage classes as needed and training underwriters on new and existing programs. Responsible for placing Lloyds of London Programs and working with Lloyd's brokers to place programs with various London syndicates. This included handling claims with a London syndicate on two of the London Programs and responsible for working with YORK as the TPA on three other Lloyd's Programs.

Vice President of Underwriting

April 1997 / December 2000

- Responsible for the premium volume, quality, risk management including profitability of the Underwriting Department for 27 programs with \$170,000,000 in program business. Responsible for underwriting and profitability of commercial programs for risk in all states for the following lines of coverage; property, equipment breakdown, general liability, professional liability, medical malpractice, automobile, crime, inland marine, umbrella, accident and health and workers' compensation.

Marketing Responsibilities

- For THOMCO's various carriers both domestic and Lloyd's syndicates for all states. Work with Senior Vice President to establish long-term relationships with carriers, Lloyd's syndicates, wholesalers and brokers to provide support in the company's field of expertise.

*Pacific Rim Assurance Company*

*July 1996 / April 1997*

Regional Manager

- Responsible for \$26,000,000 in Workers' Compensation volume, quality, risk management and profitability of the workers' compensation book written out of the Southeast Regional Offices. Establish program guidelines that meet Pacific Rim underwriting requirements and reinsurance requirements.

Marketing Responsibilities

- For Pacific Rim for Georgia, Alabama, Florida, North Carolina, South Carolina and Tennessee. Goals are to establish long-term relationships with our agents and to provide support in the company's field of expertise.

Office Management

- Responsible for management of the day-to-day operations of the Georgia and Florida Office, including budget performance, office management, providing education to employee's, as well as fostering long-term commitments and relationships to employees while providing a strong base for meeting the customer needs.

*Crum & Forster Insurance*

*January 1983 / June 1996*

Production Underwriter

September 1992 / June 1996

- Responsible for the volume, risk management, quality and profitability of the property and casualty book of business for the underwriting team. Generalist book of business with more concentration on artisan contractors, general contractors, trucking risks and distributors.

Rating Supervisor

1986 / 1992

- Responsible for the accurate and timely quote, endorsement and policy issuance or all accounts for the property and casualty book of business. Responsible for inquiries and company responses to state auditors during Department of Insurance audits.

Underwriting Clerk

1984

Policy Typist & Records Clerk

1983

**Insurance and Special Industry Education**

Certified Program Leader – Designation CPL – Target Markets Association Certification 2013

Health Care Safety Specialist – Designation – HCSS

- Received in 2000 with bi-annual updates to maintain certification. Courses of study include eighty hours of classroom instruction in a three-part program with CE credits available for those individuals in the health care profession.

Product Management Skills and Techniques Course

2001

Continuous Improvement Leaders Course

1999

Property / Casualty Insurance Agents License

1997

- Annual updates to maintain license.

Certified Insurance Counselor (CIC)

1993

- Annual updates to maintain certification.

Merritt Program

1984 / 1985

- Certificates in workers' compensation coverage and rating, general liability coverage and rating, property coverage and rating, automobile coverage and rating, insurance principles, legal concepts and doctrines.