

FRANK NOYES

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Professional Profile

Experienced insurance professional underwriting commercial lines with an emphasis on casualty, from small risks to national account business, including individual risks and portfolio / program management.

Employment Chronology

Altair Associates, Inc. *2020 / Present*
Minneapolis, Minnesota

Senior Underwriting Analyst

- Senior Underwriting Analyst for an insurance and reinsurance services firm.

Frank Noyes Insurance Consulting *2018 / 2020*
Richmond, Virginia

Insurance Consultant

- Focused on program placement advisory services, underwriting audits and due diligence reviews and serving as an expert witness for commercial casualty litigation.

Stone Falls Agency *2017 / 2018*
Richmond, Virginia

President / CUO

- Launched start-up MGA in Texas writing small account property and casualty business; examples included pest control operators, day care centers and health and fitness.

Markel Programs *2004 / 2016*
Richmond, Virginia

Executive Underwriter / Program Manager

- Business development included successful acquisition and implementation of new programs with underwriting oversight to achieve profitable results.
- Considered most property and casualty lines, except workers' compensation. Program classes included tow trucks, hired and non-owned for couriers, small mobile cranes, food

trucks and real estate E&O.

- Participated in underwriting training of Markel University students, as well as mentoring junior level underwriters and underwriting associates.

*Strickland Insurance Group / Atlantic Casualty
Goldsboro, North Carolina*

1991 / 2004

Vice President

- Various responsibilities included managing a commercial lines underwriting staff of eleven; instructor for agents' continuing education classes; assisted the organization in placing their own property and casualty insurance, which included aviation and airport exposures; brokered large complex lines; handled rate and form development and filing.
- Lines of business underwritten included commercial automobile, general liability and property. The book of business included a wide range of classifications, such as contracting, vacant properties, restaurants / bar taverns, manufacturing risks and retail.

Education Qualifications

Georgia State University – BBA / Risk Management and Insurance

Earned following insurance industry designations – CPCU; CPL; AAI; ACI; ARe; ARM; ASLI

Organizations

Founding member of the Coastal North Carolina Chapter CPCU and served two terms as President

Served on the North Carolina Surplus Lines Association Board

Currently member of the CPCU Society and Richmond Chapter CPCU