



GEORGE J. LONQUIST

8481 Jefferson Highway Minneapolis, MN 55369-4588 Telephone: (763) 488-3700 Fax: (763) 488-3704

Email: <u>GLonquist@altair-usa.net</u> Website: <u>www.altair-usa.net</u>

Professional Profile

Accumulated more than forty years of experience within the insurance industry while building expertise in various aspects of underwriting casualty and property lines of business.

Employment Chronology

Altair Associates, Inc. Minneapolis, Minnesota May, 2025 / Present

Senior Underwriting Analyst

• Senior Underwriting Analyst for an insurance and reinsurance services firm.

Independent Consultant North Kingstown, Rhode Island October, 2015 / May, 2025

<u>Consultant</u>

Independent consultant associated with Insurance Expert Network.

Liberty Mutual Insurance Company Boston, Massachusetts July, 2011 / October, 2015

Manager Referral Property

 Manager of property unit of all lines referral group for middle market and national property. Staff of five underwriters to provide oversight, resource guidance and training with emphasis on assisting all lines middle market field offices.

Lexington Insurance Company Boston, Massachusetts

July, 2005 / July, 2011

Unit Manager

 Production underwriting with focus on energy, high hazard manufacturing, mining, and construction accounts for national branch with U.S. territory. Activities included mentoring junior underwriters and guiding loss control engineering needs.





FM Global Johnston, Rhode Island January, 2003 / July, 2005

Assistant Vice President

• Staff Underwriting, provided analysis and guidance for power generation and molten material occupancies. Prepare and present underwriter training programs. Work with staff engineering to ensure underwriting needs are being met.

Starr Technical Risks Agency Hartford, Connecticut

January, 2001 / January, 2003

Vice President - Branch Manager

Start-Up of Branch using staff of thirteen from HSB / AIG merger; GWP expanded to \$50 million. Introducing staff to direct placement of facultative and writing of admitted foreign coverage.

Starr Technical Risks Agency New York, New York June, 1995 / January, 2001

<u>Assistant Vice President – Branch Manager</u>

 Progressed from Senior Underwriter, underwriting of energy property risks, including oil, gas, petrochemical, power generation, construction and mining. Full production underwriting, including placement of facultative reinsurance, engineering supervision and manuscript policy wording.

Sorema NA Reinsurance New York, New York 1989 / 1993

Underwriting Manager

• Start-up of facultative property department, including establishing four branch offices, hiring staff and establishing and maintaining relationships with cedant and retrocessional companies. Focused on engineered technical property risks.

Munich American Reinsurance Company New York, New York 1978 / 1989

Underwriting Manager

 Progressed from underwriter in New York branch to manager of U.S. Technical Insurance Department. Duties included marketing, training and underwriting. Liaison with parent company in Munich. Portfolio included builder's risk, all risk property and boiler & machinery.



8481 Jefferson Hwy Minneapolis, Minnesota 55369 Phone: (763) 488-3700 Fax: (763) 488-3704 www.altair-usa.net

service@altair-usa.net

U.S Navy, Supervisor Ship Building Groton, Connecticut

1975 / 1978

Mechanical / Quality Engineer

• Civilian engineer-submarine construction and repair.

General Electric Company New York, New York 1969 / 1974

Field Engineer / Contract Administrator

• Field engineer and contract administration for construction and maintenance of power plants.

Educational Qualifications

University of Rhode Island

1964 / 1969

· Bachelor of Science, Mechanical Engineering

Accreditations

License Property and Casualty Broker – State of Connecticut

• CPCU Parts 1, 3 and 4

Military Service

U.S Army Corps of Engineers – First Lieutenant

1970-1971