

**GREATER ROCHESTER CHAMBER OF COMMERCE
2018 BUSINESS OF THE YEAR
HBL GROUP, LLC**

The Greater Rochester Chamber of Commerce Business of the Year award is the Chamber's most prestigious business award celebrating business excellence and substantial contributions in the greater Rochester area. The Chamber was pleased to present the **2018 Business of the Year** award to **HBL Group, LLC!**

HBL Group, LLC is located at 9 Colonial Way, Suite A in Barrington, NH. HBL Group, LLC strives to be a local independent, full service insurance agency offering more than just home, auto and business insurance but also offering health, life, disability, financial planning and more. They are a proud member of Trusted Choice Independent Insurance Agents and the North American Insurance Alliance.

Since its beginnings in 2012, the company has grown from a team of 3 to 11 employees with a satellite office in Portsmouth, NH and serving all your insurance needs in NH, ME, MA & CT, VT and FL with their home office in Barrington.

The mission of HBL Group LLC is a commitment to helping you manage the risks that arise in everyday life – if the unexpected strikes, they will do everything they can to help customers recover their quality of life as soon as possible. They are guided by the highest standards of integrity and professionalism, with recommendations to help customers obtain the best insurance coverage for their unique circumstances, in the right amount and at a price that fits their budget.

HBL Group holds monthly on-site programs in businesses such as Laars and Cornerstone VNA where to be available for their employees to ask questions on insurance, whether they are a customer or not, to start the quoting process and just to serve as a general resource.

The 3 principal owners are very involved in the communities they serve, providing leadership to such organizations including:

Greg Hopkins:

Served on the board of directors of the Greater Rochester Chamber of Commerce from 2014-2016 and continues to serve on various Chamber committees;

Board of directors and special events committee of Cornerstone VNA;

Board of directors of the Frisbie Memorial Hospital Auxiliary and other hospital committees;

Leadership to Bridging the Gaps with their substance abuse prevention efforts.

Noah Behrend:

Serves on the Ambassador Committee for the Greater Rochester Chamber of Commerce;

Jeremy Lovett:

Jeremy is also the founding member of the Tradeport Connections – an independent business professional's organization based in Portsmouth, NH that gives to organizations such as Pease Greeters and the United Way.

Awards

Principals of the business have received recognitions including Noah Behrend has received numerous recognitions from Colonial Life on health insurance; Greg has received recognitions for several years from TransAmerica for financial expertise; and Jeremy has received several awards - In addition to receiving invitations to National Leader's Conferences, while serving as a

captive agent and regional manager for a Fortune-100 insurance company, Jeremy has also been the recipient of the prestigious "Lamplighter Award" for excellence in Life Insurance sales.

Community Involvement

The partners and their employees are involved in many community boards and activities including:

- Greater Rochester Chamber of Commerce
- Greater Dover Chamber of Commerce
- Frisbie Memorial Hospital
- Monarch School of New England
- Bridging the Gaps
- Cornerstone VNA
- Portsmouth High School Hockey
- Broadview Animal Hospital
- Barrington Youth Association
- Greater Rochester Young Professionals
- Rochester Lodge of Elks
- Dover Emblem Club
- And several Sporting events

Greg Hopkins - originally from Hartford CT, currently resides in Milton, NH with his wife Jessica, daughters Ellie & Gia and his German Sheppard named Charlee. He enjoys golf, basketball, boating and time with family and friends.

Noah Behrend - is originally from Seattle (WA) and currently resides in Fremont, New Hampshire, with his wife Ashley, daughters Avery & Sadie and their dog Lea. He enjoys golf, fishing, boating and time with family and friends.

Jeremy Lovett is originally from Rye, is a Portsmouth High School and Fitchburg State College graduate and currently resides in Dover with his wife Marisa, daughters Liliana & Keira and a puggle named Odie. He enjoys skiing, hockey, baseball and spending time with family and friends.

Without a doubt, HBL Group has and continues to make a positive impact through their support to our community and the communities it serves. We thank them for their commitment, dedication and support that makes a difference – not just in the lives they service but also the lives of those in the community.