December 7 Holiday Open House Reception!

Please join us for some Holiday Cheer! We will be having a Holiday Open House Reception instead of a luncheon on Friday, December 7th, from 4:00pm - 6:00pm at Heritage Golf Club. The cost will be $15 (members) / $18 (non-members) and includes 1 drink ticket and appetizers. Cash bar will be available.

Reservations are required and need to be made by Wednesday, December 5. Feel free to bring your office colleagues or even a prospective member!

Payment is required at the time the reservation is made and can be made through your member login on our website, www.hilliardchamber.org

Look for Howie Hilliard!

Where is that elf? Howie Hilliard will be visiting various businesses in Hilliard beginning on November 26 on the Hilliard Chamber Facebook page. People will be replying in the comments with the name of the business and using the hashtag #HilliardChamber. We will have a grand prize drawing of all the right responses from each daily post to win a gift basket of donations from our local businesses participating which will be worth about $300!

Interested to be on the Board of Directors?

We are looking for members to be on our board of directors of the Hilliard Area Chamber of Commerce. If you would like to know more about this opportunity, please contact Libby Gierach. We would like a letter of interest outlining your involvement in Hilliard Chamber activities as well as within your business and other community activities. Please contact Libby to know more of the time requirements, duties and responsibilities.
Active Listening Luncheon

Join us at the Reception House at Raymond Memorial by Schmidt's for our next Hilliard Women in Business Luncheon on Wednesday, November 28th from 11:30am to 1:15pm.

Active listening is the key to transforming team meetings. Join Kay Coughlin, CEO and Chief Facilitator of Facilitator on Fire, for a talk on “Take Control of Your Time with Very Important Purpose (VIP) Listening™ - Turn Team Members into Powerful and Fast Problem-Solvers.” You’ll discover a simple, quick, yet powerful technique to get the most out of meetings and turn team members into problem-solving dynamos!

Kay has helped businesses of all sizes overcome roadblocks that get in the way of success, growth, and alignment. The one thing that all of Kay’s clients have in common is this: after working with her, they all say, “I felt heard. You made it possible for us to really hear each other. And, we know how we can take action now.”

Facilitator on Fire is highly focused on making sure their work with individuals and teams results in higher performance and greater happiness, by identifying purpose, setting expectations and ensuring accountability. Their main product is clarity, which is delivered through incredibly productive listening and planning experiences.

Reservations are required to attend this event and need to be made by November 28, 2018. Open to everyone.

36th Annual Hollyfest Arts & Crafts Show on December 1

Holiday shopping is already on the minds of many people. We have the perfect event to get your gifts for any person and occasion. On Saturday, December 1 the 36th Annual Hollyfest Arts & Crafts Show will take place at Hilliard Davidson High School, 5100 Davidson Road, from 9-3.

There will 118 crafters with handmade items ranging in all categories. Easter Seals will be in the Commons offering free gift wrapping for your treasures. This event is attended by 5500 people each year and is one of the premier craft shows in Columbus. Canine Companions for Independence will be there, too! You and/or your pet may come and have pictures taken with Santa. We would like to thank our sponsors for this year’s event:

Presenting Sponsor: CREDIT UNION OF OHIO

Gold Sponsors: Flyers Performance

Silver Sponsor: Buckeye Ceramic Supply
Join us on the Rhine River in October 2019!

We are getting a great response to this fabulous trip to cruise the Rhine River October 30-November 7 with an optional extension in Amsterdam.

A perfect mixture of relaxing on deck as fairly-tale scenery passes by and cultural excursions - lush vineyards, UNESCO World Heritage sites, grand cathedrals, medieval architecture, local businesses and markets, WWII history, and Amsterdam’s famed canals - as well as shipboard entertainment, 5-star service, and superb cuisine including beer & wine as well as a Captain’s Gala Dinner. Unpack one time to experience the wonders of the Rhine. Our trips are open to all in the United States so feel free to contact your friends and family. The cost is from $3,849 with cruise and round trip airfare from Columbus. More information and the brochure is on our website, www.hilliardchamber.org

Last Call for Trip to Egypt March 15-24, 2019

See one of the 7 Wonders of the World while you visit the Land of the Pharaohs and take a 4 night river cruise on the Nile River. You will see the Great Pyramid of Giza, the iconic Sphinx, explore the impressive Valley of the Kings, see Tutankhamun’s priceless treasures, and much, much more! Full payment is due 90 days prior to departure which would be December 15, 2018. Visit our website, www.hilliardchamber.org, for more information and to see the brochure!
Why Should You Volunteer at the Hollyfest Arts & Crafts Show This Year?

It would be easy for us to tell you why you should volunteer to help us at Hollyfest this year. Instead, we wanted to let Bobby Wright, the winner of our 2015 Volunteer of the Year award, take a minute to give you some reasons why he volunteers and why he thinks you should too.

1. “When the Chamber does well, local businesses are doing well.” Hollyfest and Taste of Hilliard are successful HACC events that are targeting the Hilliard Community. When the community has fun and enjoys these events they can see what an amazing chamber Hilliard has. As members, it is our responsibility to help ensure that the HACC events are successful. In the end, HACC celebrates its members in everything they do and these community events are no different.

2. “Come to everything with a giving spirit.” If you come into every circumstance with this type of attitude you will be surprised in the ways it changes you, personally and professionally.

3. “Meet people on a more personal level and make lifelong friends.” When you are volunteering with others and you are all doing something new together it breaks down barriers and allows you to get to know each other on a different level rather than just business. Hollyfest has some early morning or late evening opportunities to volunteer and it is always in those times with smaller groups of individuals working together that we are able to have fun, share stories and make memories that have developed into great friendships.

It is easy to take a look at all the different areas where you could volunteer to help. We have opportunities on Friday, November 30 and Saturday, December 1 – take a look at our Signup Genius form to find out where you can help and sign up to volunteer today!

http://www.signupgenius.com/go/4090845afa823aafa7-volunteers1

Multi-Chamber Business Expo and After Hours

Do you want your business exposed to others in our region? We are partnering with the chambers of Dublin, Union County and Westerville and their members to showcase your business on January 28. The event will be held at Embassy Suites, 5100 Upper Metro Place Dublin, 43017 from 4:30-7:00 pm. This event will sell out quickly so don’t delay in getting your reservation.

- A 6 ft. x 3 ft. space with a 6 ft. table is available for only $200
- A 10 ft. x 3 ft. floor display is available for only $225
- Electric is available for an additional $25 per booth (bring your own extension cord)
- No chairs or table coverings will be provided

You may register online on our website, www.hilliardchamber.org.
Lardiere McNair is the law firm that takes up your fight when you don’t have the tools to do it yourself. Whether we are representing you in a divorce, a personal injury matter, handling your business issues, or even doing your estate planning, we are constantly fighting to ensure you get the best result possible.

Started in 2013 by two Hilliard residents, Chris Lardiere and Darren McNair, the firm has grown from just Chris and Darren to five attorneys, including Sunni DiNicola, Chad Stonebrook (both of whom are now partners), and Ben Worsowicz. We will soon be six when bar results are announced, and Annemarie Gill becomes an associate attorney. When you call or come to our office, you’ll also see Cheryl, our legal assistant, Jamie, our administrative assistant, and Tori, our law clerk, now in her second year at Capital Law School.

Our firm is also not just our firm anymore. We have an of counsel relationship with the Law Office of Charles McClenaghan, whose staff is up to two attorneys and two legal assistants, and we have a similar relationship with Peggy Replogle of Lancaster, Ohio, where we now have an office. Hilliard area clients of Johnny Dawson and Capstone Wealth Advisors will be getting to know us as well, as its Hilliard satellite office is in our building. Finally, you may see us when buying your next house, as our title company, Capital City Title Agency, is based out of our building but operates throughout Ohio.

There are fewer and fewer firms like ours – the small, general practice law firm. Whether you need a will drawn up, a divorce, you’ve been in a car wreck, or you have questions about your business, we have someone on staff who can help you. Indeed, it is not uncommon for each of us to get to know a client in a different way, as we handle their business and personal issues. This gives us insight into your issues that a more narrowly specialized firm cannot always provide.

Whether you’re getting sued, getting married, buying a house, or opening a business, you don’t need to leave Hilliard to find a lawyer.

You can contact Lardiere McNair by calling 614-534-1355. Our office is located at 3956 Brown Park Drive, Suite B, Hilliard, OH 43026 and our website is www.lawyerscolumbusohio.com.

The Chamber would like to recognize our members who have continually supported the purpose of the chamber and its activities. The following members have invested in the chamber for ten or more years as of November 2018:

- Hayden Run Animal Lodge – Janice Landshof
- Jack’s Appliance Inc. – Dave Mitchell
- KeyBank – Cemetery Road – Dan Hubert
- Flyers Pizza & Subs – Steve Ulrey
- RICH Products – Kevin Cromwell
- Civista Bank – Jeff Kopco
- Donatos Pizza – Lianne McGlade
- Edward Jones Fishinger Blvd. – Annette Reed
- Mill Run Vision Center – Michael Schecter, OD
- Notary One Mobile Signature Services – Roger Rill
- Chick-fil-A at the Market of Hilliard – Waylon Willoughby
- Sterling Protective Services, Inc. – Sam Williamson
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<th><strong>New Members</strong></th>
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| **Dummen NA, Inc.**  
Elicia Smith  
250 S. High Street  
Columbus, OH 43215  
614-826-3347 • na.dummenorange.com/site/en |
| Dümmen Orange represents a legacy of floricultural excellence more than a century in the making, providing the largest selection of superior flowers and plants on earth. |

| **Park Dental**  
Samir Patel  
4533 Cemetery Road  
Hilliard, OH 43026  
614-405-7275 • www.parkdentalohio.com |
| Dentist - Dental services for the whole family from children to senior adults. |

| **AP Consulting**  
Michael Evans  
20 S. Front Street, Suite 210  
Columbus, OH 43215  
614-560-3929 • www.allphaseconsulting.com |
| AP Consulting offers an array of service areas with a focus on strategic planning and governmental affairs lobbying and consulting along with a variety of political and public relations clients. |

| **Staples**  
Chase Clouse  
3939 Trueeman Blvd.  
Hilliard, OH 43026  
614-876-5340 • www.staples.com |
| Office Supply Store that offers major print and marketing business needs. |

| **The Greyson**  
Jenny Donnellon  
4460 Mountain Laurel Drive  
Hilliard, OH 43026  
614-253-4600  
www.livewithchampion.com/apartments/the-greyson |
| The Greyson, a brand new apartment community, where convenience and comfort go hand-in-hand. Unbeatable amenities, with one, two and three bedroom garden apartments, located in the Hilliard Schools. |

| **The Columbus DUI Defenders**  
Brian Joslyn  
2280 W. Henderson Road, Suite 206  
Columbus, OH 43220  
614-300-3025 • www.columbusduilawyer.net |
| The law offices of the Columbus DUI Defenders are passionate about criminal defense cases and focus on DUI cases in Columbus Ohio. |

| **J&J Movement Factory**  
Jen Markewicz  
3840 Lacon Road  
Hilliard, OH 43026  
614-664-9396  
www.jandjmovementfactory.com |
| Hilliard family-owned fitness boutique gym, focusing on offering several types of fitness classes including Circuit Training, Yoga, and Pilates. One on one and personal training is also available. |

| **Superior Coatings**  
Dave Virostek  
418 Hemhill Drive  
Galloway, OH 43119  
614-302-3226 |
| Residential Painting, drywall repairs, wallpaper removal, deck staining, staining |

| **AC Construction**  
Andrew Christensen  
3985 Main Street, Suite 200  
Hilliard, OH 43026  
614-505-9605 • www.constructionac.com |
| At AC Construction we specialize in residential exterior systems. Roofing is our main trade but we also install gutters, siding & windows. |

| **MB Executive Consulting LLC**  
Richard Reed  
11895 Monkey Hollow Road  
Sunbury, OH 43074  
614-679-6044 |
| Construction management consultants |

| **Taylor Marketing**  
Marla Hlavin  
6063 Hickory Hill Place  
Columbus, OH 43228  
614-319-4497 • www.taylormarketingonline.com |
| Decorating on apparel and novelty items |

| **Star Leasing**  
Laurie Allen  
4080 Business Park Drive  
Columbus, OH 43204  
614-278-9999 • www.starleasing.com |
| Star Leasing Company is the “One Solution” for all your semi-trailer needs. “One Solution” means rental, leasing, maintenance, sales, and finance. |
You have a LinkedIn account, but they have changed everything – NOW WHAT?

LinkedIn LOVES to change things! Where did the “Introduction” button go? What’s all this business about hashtags? How do you find what you need on LinkedIn? Where did they move all my stuff?

If these are questions you have asked yourself, then come to a presentation on Wednesday, December 5 from 1-3 pm at the Hilliard Library, 5400 Hickory Chase Way, Room 1A where you can get answers and learn some excellent tips and techniques from a well-known LinkedIn expert, Jeff Young.

Jeff is a highly qualified Education and Performance Development executive with 20+ years of progressive experience in program design and delivery, and 25+ years of engagement and project management experience. His expertise lies in his ability to identify organizational needs and develop training programs suited to all levels of personnel. Just as significant are his contributions to improved business performance, productivity, quality and profitability. Jeff is a former Director and Account Manager with Intellinex, an eLearning venture of Ernst & Young, LLP and has helped manage and mentor thousands of people in many different organizations. Since his retirement from OCLC, where he worked as an Enterprise Project Manager, Jeff has been deeply involved in community service by volunteering for and helping manage several local non-profit organizations.

Reservations are required to attend. $15 for Hilliard Chamber Members and $25 for prospective members and the public. You may make your reservation via the website, www.hilliardchamber.org or call the office at 614.876.7666.

Member Renewals

You should have received your invoice for your 2019 membership. Please remit your payment as soon as possible. We appreciate your continued support of the Chamber’s work on behalf of the business community. We would like to recognize Lisa Myers, Buck & Sons Landscape Service Inc., as the first business who renewed for 2019! We appreciate you being a chamber member and look forward to another great year!

Thank you to the following members who have reinvested as of press time: ACC Party Rental, Inc.; Active Physical Therapy; Advanced Physical Therapy Centers; Baker & Associates Insurance Agency; Blue Oak Patio & Landscape; Bo Jackson’s Elite Sports; Buck & Sons Landscape Service, Inc.; Dance Connection; Dickey’s Barbecue Pit – Hilliard; DogWatch Hidden Fences of Columbus; Driscoll Learning LLC; e-Cycle, LLC; Elford, Inc.; Encore Trophies; Epling Law Office, LLC; Foster Business Communications; Hamilton Safe Products Co. Inc.; Heritage Family Eye Care; Heritage Golf Club; Jack’s Appliance Inc.; James D. Ford Agency, Inc.; JH Architects Inc; Joslyn Law Firm, Inc.; KeyBank Cemetery Road; Learning Leaf; Mat Happy Yoga, LLC; Mathnasium of Hilliard; Northwest Bible Church; Ohio University Dublin College of Health Sciences and Professions; On-Site Fleet Services; Patches of Light, Inc.; Primrose School of Hilliard West; Rankin Family Dentistry; Rosati Windows; SBS Management, LLC; Scioto Orthodontics; Security Plus Insurance; Smile Hilliard; Spiralight Group Benefits; Susan Wainfor Advantage Group; Trugreen; Van Horn Title Agency, Inc. and Z Promotions.
2019 Membership Investment Notice

It’s hard to believe but 2019 is just around the corner. We appreciate your continued support of the HACC’s work on behalf of the business community. We seriously love what we do and it wouldn’t be possible without all of you. By now you should have received your 2019 investment notice for membership. Please mark your calendar and plan to remit payment by November 15, 2018.

Remember that with your membership you become a part of an elite group of Hilliard businesses that work together to cross promote, share and support each other. We have been very busy this past year and our social media accounts are stronger than ever. People in the community contact us all the time and we are pleased to have such a great group of businesses that we can recommend and point them to.

Remember that your membership also includes many money saving benefits:

- Discounts with Office Depot to save you money on many items you use every day
- A FREE digital platform with SLNconnect
- Group rated health insurance and workers’ compensation programs
- Savings on merchant services as well as telecommunications and package shipping
- Your business is listed on the most popular page of www.hilliardchamber.org, the Business Directory. With close to 70,000 page views a year and 75% of them being new users – it’s safe to say that the community and visitors of Hilliard look to the HACC to connect them to local businesses
- Opportunities to connect with other chamber members via luncheons, connections and coffee, Business After Hours, Chamber community events, etc.

We truly believe that you are investing in great programming and initiatives which benefit our entire community. We thank you for your past membership and look forward to a great 2019!!

Social Media Works!!

The Hilliard Chamber is active on Facebook, Instagram and Twitter and we love talking about our members and sharing news about Hilliard with all of our friends! CONNECT with us to see what is happening in Hilliard and ENGAGE with us by sharing, liking and commenting on our posts. With 5000+ fans, we want you to grow with us!

Don’t forget Connections and Coffee will meet on Friday, November 9th from 8:00AM to 9:00AM at Scrambler’s, 3939 Britton Parkway in Hilliard. The group meets for coffee, networking and information sharing. Come with lots of business cards!
Board of Directors:
Jeremy Felix, Heartland Payment Systems
Jill Gerschutz, Credit Union of Ohio
Keith Lewis, JC & Company
Curt Niekamp, OhioHealth
Melissa McKenzie, OhioHealth
Stacie Raterman, Hilliard City Schools
Bobby Sneed, Heritage Golf Club
Mitch Staugler, Northwestern Mutual
Emily West, Dogwatch of Columbus
Bobby Wright, The Moment Monthly

Staff:
Libby Gierach, President/CEO
Sandra Simpson, Events Coordinator

Email: info@hilliardchamber.org
Phone: (614) 876-7666
www.HilliardChamber.org

Calendar of Events

Friday, November 9th
Connections and Coffee
Scrambler’s
3939 Britton Parkway
8:00am – 9:00am
Members Only

Wednesday, November 28th
Hilliard Women in Business Luncheon
The Reception House at Raymond Memorial by Schmidt’s
3860 Trabue Road
Columbus, OH 43228
11:30am - 1:15pm
Reservations required
*Take control of Your Time with Very Important Purpose (VIP) Listening - Turn Team Members into Powerful and Fast Problem-Solvers*

Saturday, December 1
Hollyfest Arts & Crafts Show
Hilliard Davidson High School
5100 Davidson Road
9:00am - 3:00pm

Wednesday, December 5th
LinkedIn Training
Columbus Metropolitan Library – Hilliard Branch
4500 Hickory Chase Way
1:00pm - 2:30pm
Reservations required
*Training by “LinkedIn Guru” Jeff Young*

Friday, December 7th
Holiday Reception
Heritage Golf Club
3525 Heritage Club Drive
4:00pm - 6:00pm
Reservations required

Monday, January 29, 2019
Multi-Chamber Business Expo
Embassy Suites—Dublin
5100 Upper Metro Place
4:30-7:00 pm