



## Our Customers

### Lomira Fabricare, Lomira, WI



When Augie and his wife Andy Luedtke opened the Lomira Fabric Care Center in 1976 it was state of the art and even offered coin operated dry cleaning. This town of

2,500 in Dodge Co WI has enjoyed a modern, clean and comfortable laundry ever since. Through the years, changes have included the addition of large capacity **Huebsch** washers and tumblers, replacement of all top loaders with efficient **Huebsch** front load washers and the addition of air conditioning. Since selling their farm supply business last year, the Luedtke's have enjoyed semi-retirement and have traveled the country from Maine to Arizona. Augie has served his community in many ways including a long term as Village President. Minnesota Chemical and the vended laundry industry is lucky to know the Luedtke's and wishes them the best!



Augie Luedtke with **Huebsch** front load washers.



## We are Moving!!!

The Minnesota Chemical Co is moving. After 104 years in the St Paul Midway area we are moving to a newer building in the St Paul metro area. It will be a one level, more efficient space to better serve our customers. We have sold the buildings where we once made soap and will move this Spring. We thank you for your continued business – watch our website [www.minnesotachemical.com](http://www.minnesotachemical.com) and your mail for details.

– Mike Baker, Dan Baker and James Baker – Owners

## Calendar of Events: A very Busy Next few months!!!

**March 13** – Coin Laundry Association CLA LIVE in **Wisconsin**; Connect with other coin store owners from your state and get a CLA Update with tips for more profits and better customer service. 11:00 to 2:00 PM, Maggiano's, 2500 North Mayfair Rd., Wauwatosa, WI. REGISTER – [www.coinlaundry.org/events/calendar](http://www.coinlaundry.org/events/calendar)

**March 18** – Upper Mississippi Valley Association of Linen Management. Meeting at ECOLAB R&D Center, Eagan, MN. Check website for details and registration – [www.umvailm.org](http://www.umvailm.org)

**March 26** – Coin Laundry Association CLA LIVE in **Iowa**; Connect with other coin store owners from your state and get a CLA Update with tips for more profits and better customer service. 11:00 to 2:00 PM, Hyatt Place, West Des Moines, 295 South 64th Street, West Des Moines, IA. REGISTER – [www.coinlaundry.org/events/calendar](http://www.coinlaundry.org/events/calendar)

**April 6-12** – Milnor Washer Extractor Service Seminar, Kenner, LA – [www.milnor.com/service-seminars](http://www.milnor.com/service-seminars)

**April 18** – Coin Laundry Association CLA LIVE in **Minnesota**; Connect with other coin store owners from your state and get a CLA Update with tips for more profits and better customer service. 11:00 to 2:00 PM, Fogo De Chao, 645 Hennepin Ave, Minneapolis, MN. REGISTER – [www.coinlaundry.org/events/calendar](http://www.coinlaundry.org/events/calendar)

**April 29-May 3** – Milnor CBW Service Seminar, Kenner, LA – [www.milnor.com/service-seminars](http://www.milnor.com/service-seminars)

**May 24** – Wisconsin Fabricare Dry Cleaners 7:10 PM Brewers Baseball, Miller Park. Connect with fellow WI cleaners for tips and new ideas – plus a lot of fun. REGISTER – [www.wiscleaners.com](http://www.wiscleaners.com)

**June 19** – Pellerin Milnor Factory Tour and Open House, 8:00 AM to 4:00 PM, 700 Jackson Street, Kenner, LA. Free transportation from the nearby New Orleans (MSY) airport or from your downtown hotel. This open house is the day before Clean Show. Register on line [www.milnor.com](http://www.milnor.com)

**June 20-23** – CLEAN SHOW 2019, Morial Convention Center, New Orleans. – [www.cleanshow.com](http://www.cleanshow.com) And have a factory tour of Milnor – [www.milnor.com](http://www.milnor.com)

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262-781-8630

**Equipment Department Manager:** Mike Baker  
**Equipment Coordinator:** Patrick Reed  
**Equipment Sales:** Daniel Baker, James Baker,  
Tony Crain, Bill Kim  
**Service Manager:** Ed Jensen

**Service Engineers:** Dan Elstad, Andy Putnam, Lewis Harris, Maurice Lee  
**Supply Sales:** John Sullivan, Chris Schiefelbein  
**Parts Manager:** Barbara Swanson  
**Warehouse:** Bruce Edwards, Duane Fox

**Purchasing/Accounts Payable/ Supply Department Manager:** Chris Schiefelbein  
**Accounts Receivable/Credit:** Lori Kahle  
**Front Office:** Anita Skinner  
**CFO:** Kwen Johnson  
**City Desk:** Erika Clinton

**Service & Parts Fax:** 651-646-7206



## Supply Ideas by Chris

### Drycleaning Stain Removal Has Never Been So Easy!

Spray improved EasyGo onto soiled areas before drycleaning. Stains and soil disappear right in the wheel. For more difficult stains, use on the spotting board before or after cleaning. EasyGo is also an excellent leveling agent.

EasyGo now flushes freely in all drycleaning solvents, including GreenEarth®, Pere, Hydrocarbon and K4. And it's still eco-friendly, California compliant, chlorinated-solvent and NPE free, biodegradable and non-combustible. Drycleaning stain removal has never been so EASY!

#### IMPROVED!

- **More Effective**
- **Use as Spray Spotter or On the Board**
- **Excellent Leveling Agent**
- **Flushes Freely in ALL Solvents**



Quart Spray Bottle \$12.50  
Gallon \$38.00

## HUEBSCH COMMAND™

Huebsch Command™ helps you run a smarter business by letting you easily accept mobile payments, control machines, and manage your laundry business from anywhere. By accepting mobile payment via smartphone, you can deliver a quick, convenient laundry experience that fits seamlessly into your customers' lives.

- Cash and cashless options are available for online wallet reloading with the Huebsch app.
- Customers can view the status of their current cycle in the app and get notified when their laundry is done.
- The ability to manage all locations from one interface centralizes refunds and saves you time.



**Download the brochure and start the journey for your new store:**

**[www.huebsch.com/dist/pdf/HUEB\\_CommandBrochure\\_PayUpdates\\_web.pdf](http://www.huebsch.com/dist/pdf/HUEB_CommandBrochure_PayUpdates_web.pdf)**

## Equipment

### New Milnor Washer/Extractors at List Price

|  |          |
|--|----------|
| – MWT18E4, 45#, EP One Touch Micro, 3 Speed, 208/240/60/1/3.....                         | \$7,975  |
| – MWT18X4, 45#, EP Express Micro, 3 Speed, 208/240/60/1/3.....                           | \$9,075  |
| – MWT18J6, 45# EP Plus Micro, Temp Control, 6 Speed, 208/240/60/1/3.....                 | \$9,255  |
| – 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....                   | \$13,575 |
| – 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....         | \$15,125 |
| – 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....  | \$16,705 |
| – 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....                   | \$14,495 |
| – 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....         | \$15,625 |
| – 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....  | \$17,195 |
| – 36021V5Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....  | \$23,225 |
| – 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....  | \$27,025 |
| – 36026V5Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... | \$25,965 |
| – 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... | \$30,195 |

– 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$33,885

– 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$36,995

RinSave saves water and formula time by special speeds and saving 1 or 2 rinses.

MilTouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

### New Dryers at List Price

– Huebsch HT050FN, Gas, 50#, Dual Digital Timers, various voltages ..... \$4,868

– Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline passes through 34.5" doorway, various voltages ..... \$5,143

*50# and 55# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying*

– Huebsch HT075FN, Gas, 75#, Dual Digital Timers, various voltages ..... \$5,385

– Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages ..... \$6,423

– Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying various voltages..... \$7,155

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. Ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.



## Service Tips By Ed

### Washer Water and Drain Problems

- If your machine is not running and you hear water running you need to replace or repair one of your water valves.
- When the washer is running and there is water coming out the drain pipe NOT during a full drain, you need to replace the drain valve or check to see if something stuck in the drain valve that needs to be removed.
- If the washer is overfilling, you may need to clean the pressure tubing line that leads to water level control. You first clean out the fittings at the end of the tubing then if that does not correct the problem, see if you have a loose connection on the fittings or a hole in the tubing. The water level control may be a pressure switch about the size of a hockey puck or a small item on a circuit board, each connected by a tube that is mounted in front of the drain.
- If none of these actions take care of your problem call our service department for further instructions.



*Milnor water pressure switch*





## Parts Ideas from Barb

### Possible Warranty Parts Claim – I want to help

**Top of the morning Lassies and Lads!**

I would like to discuss parts under warranty.

The first thing that I need to process a warranty is the make, model and serial number of your machine. You will find them located in the rear of the machine. There is a metal plate that is stamped printed with this information. I also need the install date- many times I can find this information on our computer system.

When you purchase a part, it is important to mention that it could be under warranty. Sometimes customers do not realize the warranty length until I

inquire. The factory pays the warranty claims but not the shipping charge.

The warranties submitted from us on your behalf must be reviewed by the factory's experts. Usually this is done in a timely fashion. You can call me at **651-288-4849** or e-mail [parts@minnesotachemical.com](mailto:parts@minnesotachemical.com) With machine information and I will register it. With every claim I will do my best to get the warranty paid.

Fun fact: Leprechauns are a protected species in Europe. – *Happy Saint Patrick's Day!*

## Water Conservation for On-Premise Laundries

**Milnor's 60 lb. capacity washer-extractors feature  
RinSave® water conservation technology standard**



Current economic conditions have forced healthcare facilities to focus on operating costs, particularly back-of-the-house operations – including the on-premise laundry, according to healthcare operators.

This innovative process called RinSave® eliminates up to two high level rinses (.33 gallons per pound processed) and up to 10 minutes in the wash formula.

It saves labor, water, sewer and electricity which are the largest direct operating expenses in the laundry. RinSave® conserves water, further substantiates your facility's green program and is infinitely sustainable, without further investment.



## Job Opportunity in Eastern Wisconsin

Coin Laundry Store Owners or others who are interested in laundromats: We seek a full-time or possibly part-time person for Huebsch coin laundry machinery sales and supply sales in Eastern Wisconsin. Dan Baker of our Menomonee Falls office would like to talk to you. Call Dan at **414-708-5242** or email Dan at [dan.baker@minnesotachemical.com](mailto:dan.baker@minnesotachemical.com).