

Our Customers

Trinity Homes Minot, ND

Dave Pope, Director of Environmental Services, is responsible for Environmental Services for this 230 resident facility. He has many responsibilities including supervision of the laundry which processes personal garments only. He keeps two Milnor washers and two Huebsch dryers in tip top shape – even though they have been operating 6 hours per day, 7 days per week for 23 years! He says that performing regular maintenance on all equipment in the facility assures them of high productivity and long life for machinery. And – choosing brands that last makes a big difference.



Super Saver

Milnor's 60 lb. capacity model 30022 VRJ provides three ways to save: **time**, **energy** and **water**. That's good for our environment. And great for you.

Milnor's E-P Plus® controller has pre-programmed wash formulas built right in to save you time. You can modify formulas or create and save up to 30 of your own. Our extra-large cylinder perforation means linens end the cycle retaining less moisture, speeding up dryer times to save energy. Save water with **Milnor's RinSave® Water Saver technology**. The VRJ can even fit through a standard 3'-0" door, which simplifies installation and saves space. That's even more savings. Super!



Calendar of Events

October 1 – Minnesota Chemical Co. Free Fall Show, MCC Office and Warehouse, Menomonee Falls, WI – www.minnesotachemical.com

October 3 – Minnesota Chemical Co. Free Fall Show, Best Western Event Center, Shoreview, MN – www.minnesotachemical.com

October 15-16 – SAVE THE DATE Upper Mississippi Valley Association of Linen Management two day seminar and meeting, Treasure Island Resort and Casino, Red Wing, MN – www.umvailm.org

November 5-7 – CLA Live Connect Omaha, NE Council Bluffs, IA coin laundry meeting – www.coinlaundry.org

November 19-21 – CLA Live Connect Minneapolis, MN coin laundry meeting – www.coinlaundry.org

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Toll Free: 1-800-328-5689
Fax: 651-649-1101

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262-781-8630

Equipment Department Manager: Mike Baker
Equipment Coordinator: Christine Evenson
Equipment Sales: Daniel Baker, James Baker,
Tony Crain, Bill Kim
Service Manager: Ed Jensen

Service Engineers: Dan Elstad, Andy Putnam, Lewis Harris, Maurice Lee
Supply Sales: John Sullivan, Chris Schiefelbein
Parts Manager: Barbara Swanson
Warehouse: Bruce Edwards, Duane Fox

Purchasing/Accounts Payable/Supply Department Manager: Chris Schiefelbein
Accounts Receivable/Credit: Lori Kahle
CFO: Kwen Johnson
City Desk: Chris Schiefelbein
Front Desk: Mya Moua

Parts Direct Line: 651-288-4849 • Service Direct Line: 651-288-4857 • Parts & Service Fax: 651-646-7206



Supply Deals by Chris

Laundry Scales

Washer Load Estimating Portable Floor Laundry Scale - Not Legal For Trade

\$2,000

R&B ID: RBPS-1000

This is a portable platform scale with easy access ramps on two sides. Equipped with high quality mild steel construction, this scale is ideal for weighing heavier items such as laundry carts and basket trucks.



- Anti-skid diamond plate deck
- Includes easy-to-use external display
- Not legal for trade
- 1,000 lb weight capacity
- Mild steel construction
- High quality powder coated finish
- Portable with easy to use handles
- Two built-in rubber wheels for easy transport
- Ramps on two sides
- Basket truck not included

Dimensions: 42.25"L x 39.5"W x 3.5"H (Complete Unit)

Product Weight: 194 lbs (scale-188lbs, display-6lbs)



Portable Bench Scale with Detachable LCD Display, 300 lb. Capacity - Legal For Trade

\$600

R&B ID: RBPB-300

This portable and versatile scale provides excellent mobility and ease of use for any environment. The detachable display provides outstanding convenience and functionality in any setting. The plastic outer shell makes this scale tough and durable.



- Easy to move with convenient built-in handle
- Tough outer shell provides great protection
- Detachable LCD display allows convenient ease of use
- Adjustable leveling feet insure scale is properly balanced
- Legal for Trade
- Rechargeable battery and power adapter included
- Option to use 4 "C" cell batteries (not included)
- RS-232C interface

Overall Dimensions: 24"L x 14"W x 3.5"H

Platter Dimensions: 17"L x 14"W

Product Weight: 15 lbs.

HUEBSCH COMMAND™

Huebsch Command™ helps you run a smarter business by letting you easily accept mobile payments, control machines, and manage your laundry business from anywhere. By accepting mobile payment via smartphone, you can deliver a quick, convenient laundry experience that fits seamlessly into your customers' lives.

- Cash and cashless options are available for online wallet reloading with the Huebsch app.
- Customers can view the status of their current cycle in the app and get notified when their laundry is done.
- The ability to manage all locations from one interface centralizes refunds and saves you time.



Download the brochure and start the journey for your new store:

www.huebsch.com/dist/pdf/HUEB_CommandBrochure_PayUpdates_web.pdf

Equipment

New Milnor Washer/Extractors at List Price

- MWT18E4, 45#, EP One Touch Micro, 3 Speed, 208/240/60/1/3.....\$7,975
- MWT18X4, 45#, EP Express Micro, 3 Speed, 208/240/60/1/3.....\$9,075
- MWT18J6, 45# EP Plus Micro, Temp Control, 6 Speed,
208/240/60/1/3.....\$9,255
- 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed,
208/240/60/3.....\$13,575
- 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Speed,
208/240/60/3.....\$15,125
- 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave,
7 Speed, 208/240/60/3.....\$16,705
- 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed,
208/240/60/3.....\$14,495
- 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed,
208/240/60/3.....\$15,625
- 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave,
7 Speed, 208/240/60/3.....\$17,195
- 36021V5Z, 80#, MilTouch Programmer, Temp Control, RinSave,
7 Speed, 208/240/60/3.....\$23,225
- 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave,
7 Speed, 208/240/60/3.....\$27,025
- 36026V5Z, 100#, MilTouch Programmer, Temp Control, RinSave,
7 Speed, 208/240/60/3.....\$25,965
- 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave,

- 7 Speed, 208/240/60/3.....\$30,195
- 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave,
7 Speed, 208/240/60/3.....\$33,885
- 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave,
7 Speed, 208/240/60/3.....\$36,995

RinSave saves water and formula time by special speeds and saving 1 or 2 rinses.
Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

New Dryers at List Price

- Huebsch HT050FN, Gas, 50#, Dual Digital Timers, various
voltages\$4,868
- Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline
passes through 34.5" doorway, various voltages\$5,143

*50# and 55# dryers are available in reversing and with
Galaxy Micro Control and OPT True Moisture Sensing Drying*

- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, various
voltages\$5,385
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing,
various voltages\$6,423
- Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing,
OPT True Moisture Sensing Drying various voltages.....\$7,155

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression
including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder
and panels. Ask about **ADC** and **CLM** dryers in large capacities.



Service Tips By Ed

Coin Laundry water leaks and drain issues

Let's start with the small washers. I get a lot of calls saying there is water on the floor in front of the washer. We send out service and find out customers are putting pods in the soap dispenser drawer. Pods need to go in the washer with

the load or they will plug up the soap drawer. Post signs in your laundry (see right). It is important to keep the soap dispenser clean and keep the siphons in the soap dispenser clean. If your machine is not draining and you checked the drain valve you should check the poly drain elbow at the back of the washer. I have found elbows plugged up. Check the door seal on front load washers – are there holes? Inspect your water supply hoses, they could have cracks or bulges. Alliance recommends that hoses be changed every 5 years. For larger washers it is important to keep the drain line clean from lint or anything else that can make its way though the machine.

You can purchase reinforced water fill hoses from Minnesota Chemical stock, part # WAS-160-PP, \$29.75 each.

We can order Vend-Rite PODS signs part L443 for \$22 each

We can order Huebsch/Alliance PODS signs for \$10.50 each





Parts Ideas from Barb

October



Time for harvest and Halloween

Don't be spooked by Gremlins in your laundry room.

The thumping and squeaking noises could be coming from your dryer.

Never fear – the BDK kits from Alliance Laundry are here.

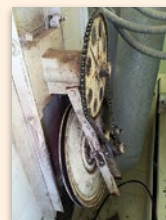
The old Huebsch dryer chain system is now upgraded to a belt to belt system.

No more random clunking of chains – no more sporadic sprockets stopping.

After replacing to the new system – it may become too quiet.

Keep the scary sounds for Halloween.

Part #BDK5075 – \$490



Before: Old Huebsch Chain/Belt drive.



After: New Huebsch All belt drive.

Dry Cleaners

Isn't it time for you to step up to the finest in finishing – Sankosha.



Sankosha celebrates its 40th Anniversary in business – 25 years in the USA!



CHICAGO



CHICAGO DRYER COMPANY

The finest in automated laundry feeders, ironers, folders and small piece folders are made in and by CHICAGO



Made in USA



Left: Feeding an Air Chicago XL (left) and Tristar (right).

Right: Mike Baker, President, Minnesota Chemical Co., received an award from Tom Kindy, Regional Sales Director Chicago.



Job Opportunity in Eastern Wisconsin

Coin Laundry Store Owners or others who are interested in laundromats: We seek a full-time or possibly part-time person for Huebsch coin laundry machinery sales and supply sales in Eastern Wisconsin. Dan Baker of our Menomonee Falls office would like to talk to you. Call Dan at **414-708-5242** or email Dan at dan.baker@minnesotachemical.com.