

Our Suppliers

The Minnesota Chemical Company has been the stocking distributor for MN, ND, IA and parts of SD and WI for over 50 years.

We stock Milnor washers and always have more on order!

Scott Voldbaek is our REGIONAL SALES Manager, assisting on large projects and making customer visits. When he comes to visit ND customers he is here a full week.



Above from left James Baker, VP Sales, Christine Evenson, Equipment Department Coordinator, Ed Jensen, Service Manager and Tony Crain, Sales. **Left** Scott Voldbaek



Tina Hinrichs, Front Desk

Minnesota Chemical Co People

Tina Hinrichs came to work at MCC in May of 2021. She cheerfully answers the phones, does the filing, and helps wherever possible. She enjoys working on spreadsheets and learning new skills. In her previous work life Tina was a copier technician for 23 years and loves to unjam the copier.

She is married to Al Hinrichs, who treats her like a queen. They have two grown children and three grandchildren, and their spoiled dog Molly takes Tina for long walks every day.

Calendar of Events

COIN LAUNDRY ASSOCIATION www.coinlaundry.org will soon resume in-person Midwest events and has many online courses.

Wisconsin Fabricare Institute www.wiscleaners.com has three events already scheduled in 2022

April 9 Brewer Baseball Game

June 12 Golf Outing River Club Mequon

October 7 Annual Fall Conference

Minnesota Dry Cleaners www.minnesotadrycleaners.org held a number of events in 2021 and more will be scheduled in 2022

Upper Mississippi Valley Association for Linen Management (umvailm.org) will soon again host in-person meetings. The parent national organization Association for Linen Management (almnet.org) has many online events.

Road Trip Idea: Visit the **Sankosha USA** Showroom in Elk Grove Village near O'Hare. Test run operating Sankosha laundry and dry cleaning finishing equipment by appointment. Sankosha USA (sankosha-inc.com) Call (888) 427-9120

July 30-August 2 **The Clean Show 2022**, Atlanta Georgia The Clean Show (messefrankfurt.com) This great event brings in vendors and speakers from all over the world with a huge exhibit floor and dozens of events. Plan now to attend this summer.

3750 Dunlap Street North
Arden Hills, MN 55112
651-646-7521
Toll Free: 1-800-328-5689
Fax: 651-649-1101

13636 Carmen Avenue
Suite 4
Menomonee Falls, WI 53051
262-781-8630

Equipment Department Manager: Mike Baker
Equipment Coordinator: Christine Evenson
Equipment Sales: Daniel Baker, James Baker,
Tony Crain, James Riopel
Service Manager: Ed Jensen

Service Engineers: Dan Elstad,
Phil Hall, Andy Putnam
Supply Sales: John Sullivan,
Chris Schiefelbein, James Riopel
Parts Manager: Barbara Swanson

Warehouse: Bruce Edwards, Warehouse
Manager; Leroy Jeffers, Warehouse
Assistant
**Purchasing/Accounts Payable/ Supply
Department Manager:** Chris Schiefelbein
CFO: Kwen Johnson
City Desk: Chris Schiefelbein

Parts Direct Line: 651-288-4849 • Service Direct Line: 651-288-4857 • Parts & Service Fax: 651-646-7206 • Front Desk: Tina Hinrichs

NOW HIRING: FT MAINTENANCE TECH – Call Ed Jensen 651-288-4857



Supply Ideas by Chris, John Sullivan and James Riopel

HELPING HAND SHEET FOLDER

Hotels, Wash Dry & Fold Providers

Short on employees? Want to save labor costs?

Take the trouble out of folding sheets! Simply bolt this unit to the floor and in one second a single person can be folding king size sheets by themselves. Stop using two people to do a job that can be done by one.

Easy to operate. • Great for sheets, blankets, and duvets. • Single person operation.

\$599.00 plus UPS delivery.



Our Suppliers



of customers will recommend a company to friends and family after a great customer experience.

Source: <https://www.forbes.com/sites/inephyken/2018/05/05/what-customers-want-and-expect/sh-728927sd701>

Dry Cleaners



Isn't it time for you to step up to the finest in finishing – **Sankosha.**

Sankosha celebrates its 41st Anniversary in business – 26 years in the USA!



Mike Tungesvick, National Sales Manager lives in MN and is eager to help cleaners to increase productivity.



Equipment

New Milnor Washer/Extractors at MSRP

– 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$16,465
– 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....	\$17,965
– 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$19,845
– 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$17,555
– 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3	\$18,565
– 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$20,235
– 36021V5Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$27,145
– 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$31,595
– 36026V5Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$30,395
– 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$34,995
– 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave,	

7 Speed, 208/240/60/3	\$39,295
– 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$42,865

Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses.
Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

New Dryers at MSRP

– Huebsch HT050FN, Gas, 50#, Dual Digital Timers, non reverse, various voltages	\$6,092
– Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline, reversing, passes through 34.5" doorway, various voltages	\$5,771
<i>50# and 55# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying</i>	
– Huebsch HT075FN, Gas, 75#, Dual Digital Timers, non reverse, various voltages	\$6,740
– Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages	\$8,065
– Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying various voltages.....	\$9,136

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.

MSRP is a good BUDGET estimate of final washer or dryer price after discount allowed, freight and delivery added back in. Your price could be less!

In these times of unprecedented inflation we try to keep prices updated but please call for latest pricing



Service Tips By Ed

Washer and Dryer Preventative Maintenance (PM)

Dryer preventative maintenance

It is very important to maintain your dryers on a weekly, monthly, and quarterly basis. Keep your dryers as lint free as possible, that means cleaning the burner section and the lint compartment. The lint screen should be cleaned every 4 hours. When cleaning, check the lint screen for holes. If there are holes it should be replaced. The burner section at the top and belt section at the rear should be cleaned with a vacuum a least monthly. Have a regular PM schedule to reduce chance of dryer fires.

Washer preventative maintenance

Washer maintenance should be done on a quarterly, semi-annual, and yearly basis. This is determined by how often you run your machines. Check the belts for wear, change the oil if the machine calls for it, check the water valves for leaks and make sure the drain valve is holding water and not leaking during the cycle – observe by looking into the drain trough.

Minnesota Chemical Co. would be glad to quote routine PM visits – call me for an estimate.



Parts Ideas From Barb

Parts Warranty

Some customers have preconceived notions about warranty. They either think that they do not have any warranty, or they think they get a lifetime warranty. I will set the record straight.

Everyone who purchases new equipment should have a warranty policy on their service agreement. If you cannot find this, I can usually look it up in our system.

Warranty policies differ by vendor-some have three years; some have 90 days. All parts purchased have a warranty policy.

I can submit a warranty claim on your behalf for parts that are in the warranty time frame. Even certain parts that are considered wear & tear are sometimes approved.

Different manufacturers have specific regulations to their brand. This includes the length of time of the warranty parts and what parts are covered.

When you place an order for a part that you believe is under warranty, please let me know at the time of the order. I will ask you questions like "What is the model and serial number of the machine?" and "What may have caused the failure of the part?" If you do not know the answers, I may be able to help.

As a general rule, do not throw away any parts that may be considered warranty unless instructed to do so by me.

Remember warranty parts only cover the cost of the part. The manufacturers never pay for the shipping expense.

Please call me when you have any questions regarding warranty.

Barb-651-288-4849



New Huebsch Regional Sales Manager for Minnesota Chemical Co.



Bill Brooks of Alliance Laundry Systems has a very diverse and entrepreneurial family business history that includes a wide range of early life experiences. Custom yacht building, home siding manufacturing, and working with a uniform manufacturer for all professional sports teams meant there was never a dull moment around the Brooks household.

Bill is starting his 32nd year with Alliance Laundry Systems. His career evolved through the manufacturing process & product development, ultimately leading to sales which channeled his depth of knowledge into a role that was a perfect fit. He has been in the sales division for the last 20+ years –sales roles included government sales, National Account sales manager, and as UniMac's National Sales Manager for several years. His current roles are Director of Customer Solutions and Business Development for the On-Premise laundry segment. His drive for excellence in all areas, and his expertise from decades spent as a volunteer firefighter has given him the background and knowledge to be an integral part of the development process for products and equipment tailored for the laundry industry.

"The commercial laundry industry has always felt like a family business. The connections and relationships I have experienced over my career are incredible. Even with a great corporate name and being the largest manufacturer of commercial laundry equipment worldwide, the partners with Alliance Laundry Systems in distribution, supply, and support segments are often small family businesses with incredible histories. The entire industry is filled with great people, and I'm grateful to be part of it.

We welcome him.

The Minnesota Chemical Co stocks Huebsch, so we are ready when you need Huebsch washers and dryers.



Bill Brooks



CHICAGO®



CHICAGO DRYER COMPANY

Think of Chicago Dryer Air Chicago small piece folders for labor saving in your laundry. Chicago's air induced folding produces folded linen as much as 5 times as fast as hand folding – and items are counted, stacked and returned to the operator. Photo shows the Air Chicago Quattro which also sorts and stacks linen into four different sizes.

