



OUR 107th YEAR! • 1-800-328-5689 • www.minnesotachemical.com • November 2022 • Issue #684

Our Trade Associations:

Wisconsin Fabricare Institute

The Wisconsin Fabricare Institute held their annual convention and auction Friday, Oct 7th at WFI's Milwaukee office.

Presenters included

- Mike Tungesvick – National Sales Manager - Sankosha USA
- Dave Coyle – Owner of Maverick Cleaners and In The Bag Cleaners – Wichita, KS
- Jon Meijer – Director of Membership and Marketing at The Dry Cleaning and Laundry Institute

The meeting included an auction to raise educational funds for members and their employees.



From left to right: Ellie Tarnitzer - Lake Mills Cleaners and President of WFI, Jon Meijer - DLI, Tori Bleecker - Lake Mills Cleaners, Mike Tungesvick - Sankosha USA

Our Vendors:

SonicAire

Is dust overwhelming your laundry? Consider additional anti-fugitive dust technology with Minnesota Chemical and SonicAire.

SonicAire fans prevent dust from settling in hard-to-reach areas, making it easier to keep your facility clean and safe.

Contact your Minnesota Chemical rep today to learn about the different SonicAire options for a plant-wide fixed dust control solution, or a mobile fan system that allows you to target specific areas on a rotating basis.



Calendar of Events

November 16-17 – Coin Laundry Association WASH DRY FOLD SEMINAR, Hilton Chicago/Oakbrook Hills Resort <https://www.coinlaundry.org/events/calendar/>

Watch for news: <https://minnesotadrycleaners.org/>

Road trip Idea: Visit Sankosha, see and try out live finishing equipment. Call for appointment (888) 427-9120 www.sankosha-inc.com

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Fax: 651-649-1101

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Equipment Department Manager: Mike Baker
Equipment Coordinator: Christine Evenson
Equipment Sales: Daniel Baker, James Baker,
Tony Crain, James Riopel
Front Desk: Tina Hinrichs

Service Manager: Ed Jensen
Service Engineers: Dan Elstad,
Phil Hall, Andy Putnam, Aaron Brown
Supply Sales: John Sullivan,
Chris Schiefelbein, James Riopel
Parts Manager: Barbara Swanson

Warehouse: Bruce Edwards, Warehouse
Manager
**Purchasing/Accounts Payable/ Supply
Department Manager:** Chris Schiefelbein
CFO: Kwen Johnson
City Desk: Tina Hinrichs

Parts Direct Line: 651-288-4849 • Service Direct Line: 651-288-4857 • Parts & Service Fax: 651-646-7206

NOW HIRING: FT MAINTENANCE TECH – Call Ed Jensen 651-288-4857

Supply Ideas by Chris Schiefelbein, John Sullivan and James Riopel



Laundry TarGo for P.O.G. Stains with the Laundry Wizard

All laundries must face the problem of how to effectively remove oils and greases. A water-based paint, oil and grease remover is essential. Laundry TarGo is an environmentally-friendly P.O.G. that safely and easily removes the toughest stains. Simply apply Laundry TarGo directly to the stain then wash.

Laundry TarGo removes lipstick, paint, mustard, inks, make up, curry, etc.

Contact Chris or your Minnesota Chemical sales rep for more info!



The Laundry Wizard

Milnor Celebrates 75 Year Anniversary



Pellerin Milnor Corporation of Kenner, LA is celebrating 75 years as a commercial laundry equipment manufacturer.

Founded by W.A. Pellerin, wife Mildred, son Norvin, and brother-in-law A.W. "Jack" Walsdorf in 1947, Milnor (trade name derived from MILdred and NORvin) began by manufacturing 20" extractors. From humble beginnings, Milnor gained respect and a valued reputation for durable and efficient laundry machinery.

Now run by the third generation of Pellerins, Milnor relishes its role as a leading manufacturer of laundry equipment and is focused on improving efficiencies and developing innovations which keep the company on the cutting edge of technology. This is evidenced by Milnor's fifty-two U.S. patents, with more patents pending and many overseas patents. Milnor continues to pave the way with sustainability initiatives; two highlights of which are its industry leading PulseFlow® tunnel washing technology and RinSave® software in washer-extractors which reduces water, energy and labor costs.

Minnesota Chemical continues to be a proud Milnor distributor for customers ranging from OPLs all the way up to centralized, specialized plants. Call your MCC salesperson today to figure out which reliable, efficient, durable industrial Milnor equipment is the right fit for your laundry!



Milnor Laundry Equipment and the Milnor Technical Knowledge Base

Milnor is a leading manufacturer of commercial laundry machinery based in Kenner, Louisiana. Milnor's Made-in-USA washer-extractors range from 25-700 lbs. capacity. Milnor's equipment is designed to serve a broad spectrum of customers, from OPL washers to automated tunnel washing systems that process 7,000 lbs. per hour or more, as well as dryers, material handling systems, and laundry computer networks.

Have a question about your Milnor equipment? Call Minnesota Chemical today, or search the Milnor Technical Knowledge Base at <https://www.milnor.com/technical-knowledge-base/>



Equipment

New Milnor Washer/Extractors at MSRP

- 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....\$17,995
- 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....\$19,445
- 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....\$21,525
- 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....\$19,195
- 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....\$20,095
- 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....\$21,795
- 36021V5J, 80#, EP Plus, Temp Control, RinSave, 7 Speed, 208/240/60/3.....\$28,495
- 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....\$33,875
- 36026V5J, 100#, EP Plus, Temp Control, RinSave, 7 Speed, 208/240/60/3.....\$31,895
- 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....\$37,495

- 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....\$42,135
- 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....\$45,945

RinSave saves water and formula time by special speeds and saving 1 or 2 rinses. MilTouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

New Dryers at MSRP

- Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline, reversing, passes through 34.5" doorway, various voltages.....\$6,697
- 120#, 170#, and 200# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying*
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, non reverse, various voltages.....\$7,010
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages.....\$8,388
- Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying various voltages.....\$9,502

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.

MSRP is a good BUDGET estimate of final washer or dryer price after discount allowed, freight and delivery added back in. Your price could be less!

**SPECIALS IN STOCK: Used Chicago Comet 80" ironer \$7,500 FOB MCC.
New R&B Wire RBSP-1000 Laundry Floor Scale, List \$2,607, special \$2,500 FOB MCC.**



Service Tips By Ed

Prevent Damage to Your Equipment: Washer Load Sizing

It's important to load washers properly to ensure good wash quality and to minimize long-term wear and tear on the machines.

You can fill the washer quite full with soiled goods. The wash goods will settle and loosen up in the wash tub after being saturated with water early in the cycle. When the goods are fully saturated, watch when the goods settle while the washer is changing direction: you want to see an opening on top roughly from 11 o'clock to 1 o'clock. Sticking to this guideline will ensure proper laundering of the goods by allowing for proper balance and mechanical wash action.

It is best to wash similar goods together in the same load. If you can do loads exclusively of one type of laundered good, this is the best, as it allows for the most consistent laundering process. If you mix different items in the same load (e.g., cotton sheets and pillowcases, terry towels and wash cloths together, etc.), please double check from time to time that your mix is not causing too much bunching. Washing certain kinds of dissimilar goods together can lead to impaired wash quality, bunching up of goods, and unnecessary out-of-balance/vibration in the extract cycles.



Parts Ideas from Barb: Replacing Damaged Lint Screens

It is important to check your lint screen for rips and tears regularly. Even a small hole can allow lint through. Over time, lint accumulation increases the opportunity for a fire. Replacing a damaged lint screen is a simple bit of maintenance you can do yourself that will likely save you both money and more serious problems over the long haul.

Every vendor has different lint screens for their models, so please work with me to make sure you are ordering the correct screen for your machine. With your dryer's model and serial number, I can ensure we will send you the proper lint screen for your dryer.



Happy Thanksgiving!

Fun Fact: Americans eat more than 1.4 billion pounds of Turkey on Thanksgiving.



Huebsch Vended

Huebsch vended washers and dryers are designed to look good and perform even better. This means less downtime and fewer hassles.

- Ability to handle 36% more out-of-balance weight
- Front bearings that last 4x longer than others
- Stainless steel outer tub

Available in both Galaxy Touch touchscreen controls, and the traditional Galaxy 600 controls, we have the right equipment for your laundromat project! Call your MCC rep today to learn how Huebsch laundromat equipment can help you make your laundromat as profitable as possible!

