

The Minnesota Chemical Co.



Dan Baker, VP and Equipment Sales and James Riopel, Supply and Equipment Sales, operate out of our Menomonee Falls office – conveniently located just west of Milwaukee. Dan and James meet with customers, give seminars for customers, stock and distribute laundromat supplies and stock laundromat equipment before deliveries. Hours vary so be sure to call ahead to Dan 414-708-5242 before you come. Dan has a forklift to unload or load trucks, ample space for storage and an office for meetings if it's inconvenient to meet at your location. We have had an office, warehouse and sales presence in WI for over 65 years. WI is important to The Minnesota Chemical Co.



Dan Baker and Mike Baker in front of office, Dan with equipment, James Riopel.

Mardi Gras Party at MCC St Paul



Our good friends at Pellerin Milnor, largest USA manufacturer of industrial washing machines and systems, sent us two King Cakes to celebrate Mardi Gras. Milnor is just down the Mississippi river from us and the staff at Milnor knows how to work hard and build great machines – and they know how to party. The slogan for French-Inspired Mardi Gras in New Orleans is “Laissez le bon temps rouler.” “Let the good times roll.”



MCC Staff from left Christine Evenson – Equipment Department Coordinator, James Baker – VP and Equipment Sales, Chris Schiefelbein – Purchasing, Supply Department, Accounts Payable and City Desk, Barb Swanson – Parts Manager (wearing Mardi Gras mask for the celebration), Ed Jensen – Service Manager and Tina Hinrich – Front Desk.

Calendar of Events

COIN LAUNDRY ASSOCIATION www.coinlaundry.org will soon resume in-person Midwest events and has many online courses – NOW FREE!!! Check website often.

Wisconsin Fabric Events www.wiscleaners.com

Monday, May 16, 6:40 PM Brewer Game in Milwaukee, WI

June 21 Golf Outing River Club Mequon

October 7 Annual Fall Conference

Minnesota Dry Cleaners www.minnesotadrycleaners.org events are being planned for 2022. Check back soon.

Upper Mississippi Valley Association for Linen Management (www.umvailm.org) Tuesday June 14, Full Day Seminar (topics on line soon) followed by evening cruise on the Mississippi River, TREASURE ISLAND RESORT AND CASINO, Red Wing, MN.

Road Trip Idea: Visit the **Sankosha USA** Showroom in Elk Grove Village near O'Hare. Test run operating Sankosha laundry and dry cleaning finishing equipment by appointment. Sankosha USA (sankosha-inc.com) Call (888) 427-9120 for an appointment.

The Clean Show 2022 July 30-August 2 Atlanta Georgia The Clean Show (messefrankfurt.com). This great event bring in vendors and speakers from all over the world with a huge exhibit floor and dozens of events. Plan now to attend this summer.

3750 Dunlap Street North
Arden Hills, MN 55112
651-646-7521
Toll Free: 1-800-328-5689
Fax: 651-649-1101

13636 Carmen Avenue
Suite 4
Menomonee Falls, WI 53051
262-781-8630

Equipment Department Manager: Mike Baker
Equipment Coordinator: Christine Evenson
Equipment Sales: Daniel Baker, James Baker,
Tony Crain, James Riopel
Service Manager: Ed Jensen

Service Engineers: Dan Elstad,
Phil Hall, Andy Putnam
Supply Sales: John Sullivan,
Chris Schiefelbein, James Riopel
Parts Manager: Barbara Swanson
Front Desk: Tina Hinrichs

Warehouse: Bruce Edwards, Warehouse
Manager
**Purchasing/Accounts Payable/ Supply
Department Manager:** Chris Schiefelbein
CFO: Kwen Johnson
City Desk: Chris Schiefelbein

Parts Direct Line: 651-288-4849 • Service Direct Line: 651-288-4857 • Parts & Service Fax: 651-646-7206

NOW HIRING: FT MAINTENANCE TECH – Call Ed Jensen 651-288-4857



Supply Ideas by Chris Schiefelbein, John Sullivan and James Riopel

KLEERWITE® CHEMICAL
Problem Solving Chemicals Since 1948

How would you like to spray the hems of the dirtiest wedding gowns, dirty areas of uniforms or shirt collars and do NO SCRUBBING at all? That is NOW POSSIBLE with Clean Coat from Kleerwite®. Clean Coat comes packaged ready-to-use in a 32-ounce bottle with a trigger sprayer. The spray pattern allows for a large surface of the gown to be sprayed very quickly.



Our Trade Associations



Big Change for CLA Virtual Programs

CLA will continue to offer monthly virtual programs this year, but with a big change—all CLA webinars will now be free of charge. If you haven't attended a CLA virtual program in the past, we encourage you to try one of our upcoming programs:

April 21, 2-3 p.m. Central WDF (wash-dry-fold) Operations: From A to Z

Registration for all upcoming events can be found in our events calendar at www.coinlaundry.org/events/calendar. You can also find videos from previous webinars on topics such as delivery routes, retooling, business plans, commercial accounts, attendant training and more in our e-store.

Innovation in Laundry Virtual Showcase

CLA will hold our second Innovation in Laundry Virtual Showcase this month. This event will provide laundromat owners and distributors an opportunity to demo the latest technology tools in the industry and ask questions to determine what's the best fit for their business.

March 16, 2:00-4:00 p.m. Central – WDF and Point of Sale Solutions

Attend this session to learn about the various software solutions for WDF, pick-up & delivery, and much more. You will have the opportunity to see demos of the different solutions so you can decide which is the best fit for your business.

March 23, 10:00 a.m. – 12:00 p.m. Central - CLA Business Solutions

CLA works with select service providers to offer programs and services to help you with your business operations. Through these CLA Business Solutions programs, members often incur savings that can offset the membership dues. Attend this session to learn more about these programs and how you can streamline operations while saving money.

March 30 – 2:00-4:00 p.m. Central – Payment Systems

Attend this session to learn about the various payment systems available for your laundry business. You will have the opportunity to see demos of the different systems so you can determine which is the best fit for your laundromat.

Laundromat owners and distributors can register to attend any of these sessions at no cost. Visit the website at www.coinlaundry.org/virtualshowcase to register.



**The finest in automated laundry feeders,
ironers, folders and small piece folders
are made in and by CHICAGO**



Equipment

New Milnor Washer/Extractors at MSRP

– 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$16,465
– 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....	\$17,965
– 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$19,845
– 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$17,555
– 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3	\$18,565
– 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$20,235
– 36021V5Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$27,145
– 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$31,595
– 36026V5Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$30,395
– 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$34,995
– 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave,	

7 Speed, 208/240/60/3	\$39,295
– 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$42,865

Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses.
MilTouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

New Dryers at MSRP

– Huebsch HT050FN, Gas, 50#, Dual Digital Timers, non reverse, various voltages	\$6,092
– Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline, reversing, passes through 34.5" doorway, various voltages	\$5,771
<i>50# and 55# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying</i>	
– Huebsch HT075FN, Gas, 75#, Dual Digital Timers, non reverse, various voltages	\$6,740
– Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages	\$8,065
– Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying various voltages.....	\$9,136

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.

MSRP is a good BUDGET estimate of final washer or dryer price after discount allowed, freight and delivery added back in. Your price could be less!

In these times of unprecedented inflation we try to keep prices updated but please call for latest pricing



Service Tips By Ed



Dryer Burner Tubes – How to Clean Them

I get a lot of calls from customers that their dryer is not heating or the flame is yellow. What we usually find is that the burner tubes are dirty. The burner area of the dryer should be vacuumed out at least once a month to maintain a steady blue flame to prevent a fire. To clean burner tubes, turn off power, disconnect the manifold that the burner tubes are connected to and then remove the burner tubes. Run them under water at your service sink, use an air compressor to dry them, then reinstall and run the dryer to see if that took care of the issue. Remember if you don't feel comfortable doing this yourself, call us out to do it for you. We will check for other issues. If you are still having problems with heating or flame color give me a call.



Parts Ideas From Barb

Back by popular demand – Minnesota Chemical jelly beans are back.

Just in time for Easter. Welcome spring.

New beginnings, new parts in stock. Long awaited parts are finally here.

Whether you need a motor, belt or a lint screen, with every parts order shipped from here we will send you jelly beans (until they are gone!)

This is our way of saying “Thank you for your order”.

Before you tackle the fixing, cleaning and replacing of parts, call us first and get your free bag of jelly beans. Something sweet to think about.

Happy Spring.



Our New Regional Sales Manager Tom Carney

Tom Carney is our new Huebsch laundromat and on-premise regional sales manager. Tom has extensive experience in the industry, having worked for a large east coast distributor for 18 years. Tom not only worked in sales but was also involved in supervising and assisting in installations of large and small washers and dryers. Tom sold over 50 laundromats in addition to large commercial and industrial laundries. Tom will be a great asset to our staff and to our customers.



Tom lives in East Haven, CT, is married and has 4 kids. In his free time he enjoys spending time with his family, saltwater fishing on his boat, and playing men's league hockey. We expect to have Tom with us in the Midwest in coming months. Huebsch greatly values and supports distributors as well as end users. Huebsch sees both as their customers. We look forward to introducing you to Tom.



In 2008 Free Bikes 4 Kidz (FB4K) was born as a one-time hobby in a two-car garage by Ted Esau right here in MN. A group of passionate cyclists collected, refurbished, and gave away 250 bikes over a two-week period. Since then that hobby has grown to become the largest organization of its kind in the country. FB4K now operates in 14 cities.

We always need volunteers to clean, prep, wrench or inspect and QC Test bikes before they are donated to kids – along with a free helmet. We work in a temporary donated warehouse in Brooklyn Park... so if you can clean, prep or wrench, join us Free Bikes 4 Kidz (fb4k.org). Thanks to Allina Health Care, Park Tools, Quality Bike Parts and many other sponsors as well as 100's of volunteers we will get a lot of kids and families on safe, free “freedom machines” this spring.

