

OUR 108th YEAR! · 1-800-328-5689 · www.minnesotachemical.com · July 2023 · Issue #692

# **Our Customers**

#### WILLOWS CHRISTIAN CHILDCARE

Willows Christian Childcare, started in 1993, is celebrating their 30-year anniversary this year. "I opened Willows in 1993 after seeing the need in our rural area for licensed childcare. My commitment from the beginning was to provide a high quality, safe environment for children in an atmosphere where parents felt comfortable leaving their child," says Administrator and Founder, Joan Beck. "We currently are licensed for 48 children. With a new addition we are looking to add capacity for another 38 children for a total of 86 children... with a 20-person staff that work full and part time."

We wish Willows well as they grow, and we hope that their new Huebsch light-duty commercial equipment will help them keep pace with their laundry needs!





MCC's James Riopel with Willow Administrator, Joan Beck with one of her new sets of Huebsch light-duty commercial washers and dryers

### **Calendar of Events**

**UMVAILM** July 11 & 12 Summer Meeting in Rochester, MN – Learn and Network with Your Peers: July 11 @ 5pm – Rochester Honkers Game; July 12 @ 8am Meeting @ Woodlake Meeting Center – Topics featured: Adapting to Technological Advancements and Innovations; Presentation by Pellerin-Milnor RSM Scott Voldbaek on Running an Efficient On-Premise Laundry, Tour of Textile Care Services Rochester, Tour of Mayo Clinic's 4949 Building, and more!

For more information and to register, please visit: https://umvailm.org/

Coin Laundry Association (CLA) FREE July 18 @ 11:00 am - 12:00 pm CDT. "For New Investors: Getting into the Laundry Business"; Are you wondering what it takes to run a laundry-based business? This free webinar covers the basics of laundry investment and management. We take the guesswork out of the laundromat investment process and provide you with an overview of what's needed to open a self-service laundry. If you're new to the industry or looking for a refresher, we invite you to join us! This event runs at 12 PM ET/11 AM CT and lasts 1 hour.

Register here: https://attendee.gotowebinar.com/rt/197073593438814294

Drycleaning & Laundry Institute (DLI) July 18 @ 10:30 am - 11:30 pm CST. Weekly Peer-to-Peer Zoom Meetings: Share ideas and brainstorm with other professional cleaners from around the globe with weekly Zoom open discussions.

Join Zoom Meeting: https://us02web.zoom.us/j/87945415499

**DLI School of Drycleaning Technology** July 24 @ 8:00 am - August 4 @ 4:00 pm CDT (in-person). Advanced Drycleaning Course (discounted rate available). 14700 Sweitzer Lane, Laurel, MD, United States. For individuals who completed DLI's Introduction Course or have experience and knowledge of basic stain removal and finishing techniques.

Register here: https://dlionline.force.com/DLIMemberPortal/s/community-event?id=a1Y3i00000A9XeMEAV

3750 Dunlap Street North Arden Hills, MN 55112 651-646-7521 Toll Free: 1-800-328-5689 Fax: 651-649-1101 13636 Carmen Avenue Suite 4 Menomonee Falls, WI 53051 262-781-8630 Equipment Coordinator: Christine Evenson Equipment Sales: Daniel Baker, James Baker, Tony Crain, James Riopel

Front Desk: Tina Hinrichs

**Service Engineers:** Dan Elstad, Phil Hall, Andy Putnam, Anthony Dickenson, Drake Ristvedt

Supply Sales: John Sullivan, Chris Schiefelbein, James Riopel Parts Manager: Barbara Swanson **Warehouse:** Bruce Edwards, Warehouse Manager

Purchasing/Accounts Payable/ Supply Department Manager: Chris Schiefelbein

CFO: Kwen Johnson
City Desk: Tina Hinrichs

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# **Supply Ideas by Chris Schiefelbein, John Sullivan and James Riopel**

#### Vended Cases of All Free and Clear and Disol-vol

Vended All Free and Clear

All Free and Clear is a dermatologist-recommended detergent that is free of perfumes and clear of dyes, enabling use by those with the most sensitive skin. High-efficiency (HE) formula is effective in all water temperatures and may be used in either front- or top-load machines.

100/case single-portion vend-boxes eliminated tricky measuring and dispensing. Ideal for use in vending machines in laundromats, dormitories, apartment complexes and more. \$56.75/case

Vended Disol-vol

This powdered laundry detergent booster removes the toughest greasy, oily, and grimy stains in your laundry. Works great on heavily soiled and stained clothes, and gives a better clean than just detergent alone.

100 vend boxes per case; Packaged in easy use single use boxes for coin-op laundry vending machines. \$58.80/case











### **Huebsch Finance Promotions Extended**

Looking to finance your new Huebsch laundromat or retooling an older one? We can help take the pain out of financing with no payments for 90 days and as low as 5.99%!

Visit <a href="https://huebsch.com/finance/promotions/">https://huebsch.com/finance/promotions/</a> to get started today!

#### Equipment Replacement Equipment Financing: up to \$250K Fixed For 5.99%\* 90 Days Deferred Payment

- Fixed 5.99% First 18 months\*
- Variable Rate for remaining of term WSJ Prime + 2.00% Rate Determined by term of loans\*
- · No pre-payment penalty, No security deposits
- Minimum term 36 months
- Maximum Financed Amount of \$250,000.00
- · Application deadline by 8/15/2023; Funding deadline by 9/30/2023
- \*\*60 month term Variable rate of WSJ Prime + 2.5%
- \*\*84 month term Variable rate of WSJ Prime + 2.00%
- \*\*96 month term Variable rate of WSJ Prime + 2.00%

**New Store Equipment Financing:** 

- WSJ Prime + 2.49% Variable Rate\*
- .75% higher for 9 years
- · 1.00% higher for 10 years
- No payments for 90 days\*\*
- · 10 months interest only payments
- · No pre-payment penalty; No security deposits
- · Minimum term 36 months
- · Maximum finance amount of \$2M
- Application deadline of 8/15/2023; Funding deadline of 9/30/2023
- \* WSJ Prime variable rate at time of funding. Rates subject to satisfactory credit score.
- \*\* First payment due on day 90 after funding. During 90-day deferral period, interest is accrued and capitalized into principal.

All subject to change or earlier cancellation of promotion.

### Milnor Laundry Equipment and the Milnor Technical Knowledge Base

Milnor is a leading manufacturer of commercial laundry machinery based in Kenner, Louisiana. Milnor's Made-in-USA washer-extractors range from 25-700 lbs. capacity. Milnor's equipment is designed to serve a broad spectrum of customers, from OPL washers to automated tunnel washing systems that process 7,000 lbs. per hour or more, as well as dryers, material handling systems, and laundry computer networks.

Have a question about your Milnor equipment? Call Minnesota Chemical today, or search the Milnor Technical Knowledge Base at https://www.milnor.com/technical-knowledge-base/.













FIRST 18 MONTHS

(Huebsch

### Equipment

#### **New Milnor Washer/Extractors at MSRP**

- 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed,	<b>#10.07</b> F
208/240/60/3	
- 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	
- 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3	\$20,565
- 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3	\$21,295
<ul> <li>30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave,</li> <li>7 Speed, 208/240/60/3</li> </ul>	\$23,095
- 36021V5J, 80#, EP Plus, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$30,525
<ul> <li>36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave,</li> <li>7 Speed, 208/240/60/3</li> </ul>	\$36,195
- 36026V5J, 100#, EP Plus, Temp Control, RinSave, 7 Speed, 208/240/60/3	
- 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	

_	42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave,	
	7 Speed, 208/240/60/3	\$44,295
_	42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave,	
	7 Speed 208/240/60/3	\$48 275

Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses. Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

#### **New Dryers at MSRP**

120#, 170#, and 200# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying

- Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing,
   OPT True Moisture Sensing Drying various voltages......\$9,502

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.

Effective 7/1/2023, service hourly rate is \$135/hour.

MSRP is a good BUDGET estimate of final washer or dryer price after discount allowed, freight and delivery added back in. Your price could be less!

SPECIALS IN STOCK: New R&B Wire RBSP-1000 Laundry Floor Scale, List \$2,607, special \$2,100 FOB MCC.



# **MCC Service Tips**

### Replacement of Milnor door bumper & gasket

There are two main styles of bumper and gasket for Milnor washers:

First, the old-style door bumper and gaskets found on older Milnor washer extractors (below, image 1). You may be able to make adjustments on the door interlock to make a tighter fit on door seal. If that doesn't work then you need to replace door bumper and gasket. Order a gasket, door bumper, and 3M adhesive from our parts department. You can find gasket remover at hardware store or auto parts store.

Procedure: First, remove the door bumper and gasket. Remove most of the old adhesive with gasket adhesive remover found in local stores (below, image 2). Second, clean the surface with a clean rag and alcohol. Third, to install the new bumper and gasket, apply the 3M adhesive that you get from us (below, image 3) to the surface of the door where the bumper and gasket go. Fourth, to put the black door gasket on, first put the flat side down with the seam at 12:00 o'clock, then slide the gray bumper under the gasket. Finally, shut the door and let it set for 8 hours or overnight.

For the "new" style door Milnor glass and door seal (right, image 4), sometimes you can just clean it or rotate it without removing anything. These seals tend to last a long time without replacement. If it still leaks after cleaning and rotation, you will



2.





- 1. Old bumper and gasket
- 2. Gasket remover
- 3. 3M adhesive
- 4. New style Milnor door seal

need to replace it. First, take caution not to drop the door glass when you replace this door glass gasket; by pulling on the lip of the gasket all the way around you can carefully remove the old gasket and door glass. Clean the surface, then put lubricant such as Vaseline or soap on the door frame and put the new gasket in hot water to soften it up to make it more pliable. Then put the lubricant on the new door gasket where it makes contact with the glass. Then, work the glass into the door gasket after you put on the door. I have found that working with 2 people makes this job easier.

When installing the new style door Milnor glass and door seal be sure the thicker beveled side is to the front or outside, and be sure the seam is at 12 o'clock.

Please contact MCC service anytime M-F during regular hours with your service questions at 651-288-4857 or service@minnesotachemical.com

## **Parts Ideas From Barb**

#### **Replace or Rebuild Your Board?**

Sometimes buying a new computer board is not an option. The price of a new board could cost a small fortune. The age of the machine might not justify spending so much on one part. Most computer boards and controls can be refurbished. Minnesota Chemical can help you rebuild your computer board. All rebuilt boards carry the same **one-year** warranty as buying a new replacement board.

The average time for having it analyzed and repaired is around one to two weeks. In some instances, we can get them repaired sooner.

To have your board rebuilt, send it to Barb at Minnesota Chemical. I will ask you the Model # and serial number of the machine. I will then send it in with a purchase order directing the factory to repair and ship it directly back to you.

For more information, please contact me in the Minnesota Chemical Parts Department at (651) 288-4849.





## **Milnor MilTouch™ Touchscreen Controller**

Available on most Milnor washers, including V-Series, MWF-Series, 48040 F7Z, and 48040 F7D and washer-extractors (40 lb.- 275 lb.), Milnor's rigid mount washer-extractors with MilTouch™ control combine rugged construction with energy savings thanks to RinSave® water saver. This intuitive control features an informative touch screen display that allows you to select and/or modify pre-programmed formulas, based on your specific needs. The graphic run screen gives you unprecedented control and insight into your wash. The control's USB port is there for you to move or back up formulas—saving you time.

Milnor's MilTouch™ control is flexible. It's easy to navigate. Test drive the MilTouch™ control for yourself. Download the PC programmer here today: <a href="https://www.milnor.com/controls/miltouchprogrammer/">https://www.milnor.com/controls/miltouchprogrammer/</a>



