

Our Trade Associations



COIN LAUNDRY ASSOCIATION (CLA)

Minnesota Chemical is proud to support the Coin Laundry Association, the premier association supporting the vended laundry industry and its stakeholders. CLA combines the expertise of its members with industry-leading data to assist laundromat owners and investors in developing timely solutions for their businesses.

Let Minnesota Chemical and the Coin Laundry Association help you succeed in your day-to-day operations with CLA member benefits built to help you overcome your most challenging business issues through education and networking. CLA membership gets you

access to exclusive industry tools and resources, such as surveys, white papers and training kits. CLA teaches best industry practices to grow your business and allows you to connect with other members in person at live events or online through the CLA Connect Community, the largest community of laundry professionals. You also get access to CLA podcasts, publications, and more.



Contact your Minnesota Chemical sales rep today to learn more about the CLA, and how to join.

Calendar of Events

Coin Laundry Association FREE March 9 @ 2:00 pm - 3:00 pm CST. Pricing for Profit: Key Considerations for Laundromat Owners (members). The most frequently asked questions by potential and current owners are on pricing. Panelists will share their strategies for pricing, including full cycle drying vs. single quarter pricing, flat fee vs. per lb. for WDF, when to increase vend prices and how much. Each person who registers will receive a recording of the program. Register here: <https://attendee.gotowebinar.com/register/2497022121234015584>

Coin Laundry Association FREE March 14 @ 11:00 am - 12:00 pm CDT. For New Investors: Getting into the Laundry Business. Are you wondering what it takes to run a laundry-based business? This free webinar covers the basics of laundry investment and management. We take the guesswork out of the laundromat investment process and provide you with an overview of what's needed to open a self-service laundry. If you're new to the industry or looking for a refresher, we invite you to join us! This event runs at 12 pm ET/11 pm CT and lasts 1 hour. Register here: <https://attendee.gotowebinar.com/rt/197073593438814294>

Coin Laundry Association April 6 @ 2:00 pm - 3:00 pm CDT. Growing Your Self-Service Business in a Full-Service World. As laundromats are expanding to offer WDF and PUD, as well as consumer services such as food and drinks, this webinar will feature owners who have focused on their self-service business. They will share their tips for growing that business and remaining competitive in your market. Register here: <https://attendee.gotowebinar.com/register/7025706006880646230>

3750 Dunlap Street North
Arden Hills, MN 55112
651-646-7521
Toll Free: 1-800-328-5689
Fax: 651-649-1101

13636 Carmen Avenue
Suite 4
Menomonee Falls, WI 53051
262-781-8630

Equipment Department Manager: Mike Baker
Equipment Coordinator: Christine Evenson
Equipment Sales: Daniel Baker, James Baker,
Tony Crain, James Riopel
Front Desk: Tina Hinrichs

Service Manager: Ed Jensen
Service Engineers: Dan Elstad,
Phil Hall, Andy Putnam, Aaron Brown
Supply Sales: John Sullivan,
Chris Schiefelbein, James Riopel
Parts Manager: Barbara Swanson

Warehouse: Bruce Edwards, Warehouse
Manager
**Purchasing/Accounts Payable/ Supply
Department Manager:** Chris Schiefelbein
CFO: Kwen Johnson
City Desk: Tina Hinrichs

Parts Direct Line: 651-288-4849 • Service Direct Line: 651-288-4857 • Parts & Service Fax: 651-646-7206

NOW HIRING: FT MAINTENANCE TECH – Call Ed Jensen 651-288-4857

Supply Ideas by Chris Schiefelbein, John Sullivan and James Riopel

Spring Cleaning - Oxalic Acid and Sodium Perborate

As spring approaches, it is a good time to stock up on chemicals that will help you deal with seasonal issues.

Rust and Iron Staining:

Rust stains in a laundry setting are often caused by rust particles in the water supply (which can vary depending on the season and source of the water). Colder temperatures in the fall and winter can cause pipes to contract and release rust particles, while the presence of organic matter in the water during the spring and summer can dissolve rust and increase its prevalence. Oxalic acid is great at addressing rust stains and problem iron-rich water.

A15047 OXALIC ACID 7# JAR \$22.00
218900 OXALIC ACID 55# BAG \$145.00

General Stain Removal, Whitening:

Sodium perborate is a color-safe oxygen bleach—great for many stubborn stains and persistent discolorations on your linens.

Unlike some other stain removers, sodium perborate is effective in both hot and cold water, and with both white and colored linens, making it a versatile choice. Sodium perborate is particularly effective at removing stains caused by organic matter, such as grass stains, blood, and sweat. It is also an effective whitening agent which can help brighten whites and remove yellowing caused by age and exposure to light.

SP507 SODIUM PERBORATE 7# JAR \$22.85
624700 SODIUM PERBORATE 55# BAG \$181.10

Contact your MCC sales rep today to discuss adding these products to your wash process.



Special: Navy Shop Towel Dye

NAVY DYE ONLY

10 CASES IN STOCK – Special Price: \$65/case (List is \$138/case)

Case: 60 x 4 oz dye packs

Please call 1-800-328-5689 to discuss the product with your Minnesota Chemical sales rep today!



Milnor Laundry Equipment and the Milnor Technical Knowledge Base



Milnor is a leading manufacturer of commercial laundry machinery based in Kenner, Louisiana. Milnor's Made-in-USA washer-extractors range from 25-700 lbs. capacity. Milnor's equipment is designed to serve a broad spectrum of customers, from OPL washers to automated tunnel washing systems that process 7,000 lbs. per hour or more, as well as dryers, material handling systems, and laundry computer networks.

Have a question about your Milnor equipment? Call Minnesota Chemical today, or search the Milnor Technical Knowledge Base at <https://www.milnor.com/technical-knowledge-base/>.



Equipment

New Milnor Washer/Extractors at MSRP

– 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$17,995
– 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....	\$19,445
– 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$21,525
– 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$19,195
– 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....	\$20,095
– 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$21,795
– 36021V5J, 80#, EP Plus, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$28,495
– 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$33,875
– 36026V5J, 100#, EP Plus, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$31,895
– 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$37,495

- 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3\$42,135
- 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3\$45,945

RinSave saves water and formula time by special speeds and saving 1 or 2 rinses. MilTouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

New Dryers at MSRP

- Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline, reversing, passes through 34.5" doorway, various voltages \$6,697
- 120#, 170#, and 200# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying*
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, non reverse, various voltages\$7,010
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages \$8,388
- Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying various voltages..... \$9,502

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.

MSRP is a good BUDGET estimate of final washer or dryer price after discount allowed, freight and delivery added back in. Your price could be less!

SPECIALS IN STOCK: New R&B Wire RBSP-1000 Laundry Floor Scale, List \$2,607, special \$2,500 FOB MCC.



Service Tips By Ed

Touchscreen-Equipped Washers and Dryers - Cleaning Tips

The addition of new technology to the commercial laundry industry has brought many improvements and conveniences for operator experience, programming, and troubleshooting.



With any new technology, it is a good idea to learn how to care for it appropriately so as to extend the equipment's life.

Avoid spraying touchscreens: If harsh chemicals or excessive water is sprayed directly onto screens, the liquid can sometimes infiltrate the electronics, potentially leading to future issues, even a need for screen replacement in some cases. To avoid such an expense, it is recommended that you advise your staff to use a dry microfiber cloth to clean the touchscreen when needed.

When disinfecting is necessary: With the machine turned off, apply a **LIGHT** spray of 70% isopropyl alcohol (preferably to the cleaning cloth rather than directly to the screen), followed by a thorough wipe down of the screen to remove any excess. Ensure the screen is dried thoroughly. Other cleaning solutions may infiltrate the electronics, accumulate, and potentially corrode or otherwise damage sensitive microprocessors.



If operators are often processing excessively-soiled linens, it may also be advisable to have them use a stylus rather than their fingers to operate the touchscreen.

An ounce of prevention is worth a pound of cure!

As always, please feel free to contact me with your service questions at 651-288-4857.

Parts Ideas From Barb

Special on Belts

The price of belts has become increasingly expensive. Sure, there are certain discounts for buying 50 or more, but who wants that many? Or, what if you only have one dryer?

This month only, I will offer you this one-time discount on common belts used on Alliance Laundry machines. This only applies for the month of March 2023.

All belt sales for Alliance Laundry will include Huebsch, Speed Queen, and Unimac.

When you buy one belt you will receive 5% off. When you order two or more, 10%. When you order 4 belts you will get 20% off. Finally, when you purchase 6 or more belts you will get 25% off that order.

Remember, a broken belt can put your machine out of commission.

Now is the time to stock up.

Happy St. Patrick Day!

For more information, please contact me in the Minnesota Chemical Parts Department at (651) 288-4849.



Columbia/Ilsa Dry Cleaning Technology



Minnesota Chemical is proud to represent the premier lines of dry-cleaning equipment, including Columbia/Ilsa Dry Cleaning Machines. As the authorized Columbia dealer for Minnesota, Wisconsin, Iowa and the Dakotas, Minnesota Chemical can

help you to plan for and properly size the next generation of cleaning machines for your dry-cleaning plant. MCC equipment sales representatives specialize in knowing all of the features and benefits of the equipment offered to help craft the best solution for your plant. Columbia/Ilsa machines are available in capacities ranging from 30 to 140 pounds, and are selectively compatible with perchlorethylene, hydrocarbon, K-4 and Sensene, depending upon model.



Whether you are looking for the compact, industry-first Columbia Ipura, or a traditional Columbia bath machine, Minnesota Chemical and Columbia have you covered with full factory and technical support.

Contact your Minnesota Chemical sales rep today to discuss the latest in Columbia/Ilsa Dry Cleaning technology!