

Retrofit Your Laundromat with Minnesota Chemical and Huebsch and Increase Your Bottom Line!

Many laundromat owners and operators struggle to stay competitive in today's industry. They use worn down equipment, offer few services for customers to utilize and have outdated businesses. However, there is a proven method that these operators can take advantage of when trying to gain more patronage at their laundromat – retrofitting.

Older, mechanical timer machines use roughly 40 percent more utilities than the new, efficient, inverter-driven Huebsch machines. Inverter-driven motors tend to ramp up more smoothly, eliminating the amperage spikes that consume more electricity. More importantly, washer extractors are also using much less water than their inefficient predecessors due to government restrictions on water consumption and Modified Energy Factors (MEF).

New Huebsch washers often have the same bolt patterns for the old metal bases you may have used for previous generation ALS machines, so ask your Minnesota Chemical sales rep for a thorough evaluation and analysis of your laundromat. We are happy to assist you in selecting the best way to invest in your business, to save on utilities and repairs, and ultimately, to increase your bottom line!



Calendar of Events

December 10 at 11:00 am: Coin Laundry Association (CLA): FREE; How to Start a Laundromat-Virtual workshop; Are you wondering what it takes to run a laundry-based business? This free webinar covers the basics of laundry investment and management. We take the guesswork out of the laundromat investment process and provide you with an overview of what's needed to open a self-service laundry. If you're new to the industry or looking for a refresher, we invite you to join us!

<https://laundryassociation.org/cla-event/how-to-start-a-laundromat-virtual-workshop-13/>

December 10 at 12:00 pm: Drycleaning & Laundry Institute (DLI): Special Webinar on Corporate Transparency Act Compliance; FREE; Sue Budniewski, Business Office Manager for Benzinger's Clothing Care in Hamburg, New York, will walk participants through completing the form required by the Corporate Transparency Act.

<https://dlionline.org/event/special-webinar-on-corporate-transparency-act-compliance/>

December 10, 17, 24, 31 at 10:30 am - 11:30 pm: Drycleaning & Laundry Institute (DLI): DLI Weekly Peer-to-Peer Zoom Meetings; FREE; Share ideas and brainstorm with other professional cleaners from around the globe with weekly Zoom open discussions. Members may click to register. <https://dlionline.org/events/>

December 12 at 1:00 pm: ALM (Association for Linen Management): Clean Textiles, Healthy Environments: A Discussion on Antimicrobial Processes for Reusable Textiles; Broaden your understanding of the laundering processes that provide microbicidal action, resulting in clean textiles safe for reuse.

<https://www.almnet.org/events/EventDetails.aspx?id=1848370&group=>

December 18 at 2:00 pm: Drycleaning & Laundry Institute (DLI): DLI Marketing Lab; FREE; DLI invites all members to join in a marketing discussion on the third Wednesday of each month from 3 - 4 p.m. on Zoom. <https://dlionline.org/event/marketing-lab-4-11/>

December 24 and 25: MINNESOTA CHEMICAL OFFICES CLOSED

January 1 at 2:00 pm: DLI Member Orientation via Zoom: (DLI Membership required) Membership staff will walk you through DLI's available resources. Any and all questions will be answered. Our goal is to help you get the most from your membership. <https://dlionline.org/event/dli-member-orientation/2024-08-07/>

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Parts Manager: Barbara Swanson

Warehouse: Duane Fox, Warehouse
Manager
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CFO: Kwen Johnson
City Desk: Tina Hinrichs

Parts Direct Line: 651-288-4849 • Service Direct Line: 651-288-4857 • Parts & Service Fax: 651-646-7206

NOW HIRING: FT MAINTENANCE TECH – Call 651-288-4857 to discuss

Supply Ideas by Chris Schiefelbein, John Sullivan and James Riopel

Ink Removal with Kleerwite NCP® Jinx Ink – Ink Remover

Jinx Ink removes most non-permanent inks, fingernail polish, glue, paint, lacquer, paste, shoe polish, gum, toner adhesive and fabric chalk from clothing, carpet, upholstery and more.

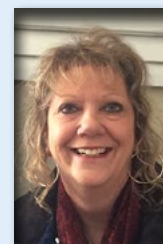
Simply place the item to be treated on a towel on spotting board so the excess ink can be absorbed when Jinx Ink is applied to the stain.

Drycleaning: Apply Jinx Ink to the stain and rub it with fingers or TAP LIGHTLY with spotting brush. DO NOT RUB WITH BRUSH. Flush lightly with air (DO NOT USE STEAM) and vacuum. Repeat if necessary. Do not allow to dry. Place in machine or cleaning solution immediately.

Laundry: If the garment fabric type is washable, treat the stain as directed above, but flush it with water and then place the item in washing machine. Rinse the treated area with water BEFORE placing item in wash load with BLEACH.

Available at special pricing now in gallon or 16 ounce bottles.

Ask your Minnesota Chemical supply sales rep for more info today!



Sankosha Double Legger Press (DP-870U)

The Sankosha Double Legger Press (DP-870U) delivers superior quality with its separating press heads, designed for optimal results. This advanced technology presses both legs in a single setting, significantly enhancing productivity and efficiency. The ideal solution for dry cleaners looking to provide top-tier service with precision and speed.

Minnesota Chemical is Sankosha USA's oldest dealer. We continue to be proud to support your current Sankosha equipment of any age, or discuss with you the advantages of upgrading to better serve your customers and help your bottom line!

Call your Minnesota Chemical rep today for more info.



Save Money, Time, Water, Energy, and Labor with Milnor and RinSave®

Water Conservation for On-Premise Laundries

Milnor's 60 lb. capacity washer-extractors feature **RinSave®** water conservation technology standard

Current economic conditions have forced healthcare facilities to focus on operating costs, particularly back-of-the-house operations—including the on-premise laundry, according to healthcare operators.

This innovative process called RinSave® eliminates up to two high level rinses (.33 gallons per pound processed) and up to 10 minutes in the wash formula. It saves labor, water, sewer and electricity which are the largest direct operating expenses in the laundry. RinSave® conserves water, further substantiates your facility's green program and is infinitely sustainable, without further investment.



Equipment

New Milnor Washer/Extractors at MSRP

– 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$19,595
– 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$20,895
– 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$23,245
– 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$20,895
– 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$21,695
– 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$23,495
– 36021V5J, 80#, EP Plus, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$31,025
– 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$36,795
– 36026V5J, 100#, EP Plus, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$34,495
– 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$40,475
– 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$45,095

– 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$48,275
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RinSave saves water and formula time by special speeds and saving 1 or 2 rinses. MilTouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

New Dryers at MSRP

– Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline, reversing, passes through 34.5" doorway, various voltages.....	\$6,864
<i>120#, 170#, and 200# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying</i>	
– Huebsch HT075FN, Gas, 75#, Dual Digital Timers, non reverse, various voltages.....	\$7,185
– Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages.....	\$8,597
– Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying, various voltages.....	\$9,739

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.

Minnesota Chemical service rate \$140/hr as of 8/1.

MSRP is a good BUDGET estimate of final washer or dryer price after discount allowed, freight and delivery added back in. Your price could be less!

SPECIALS IN STOCK: New R&B Wire RBSP-1000 Laundry Floor Scale, List \$2,607, special \$2,500 FOB MCC.



MCC Service Tips

Take Strain off Your Maintenance Staff and Keep Your Commercial Laundry Equipment in Optimal Condition with a Preventive Maintenance Agreement from Minnesota Chemical

These days, good maintenance staff for facilities with commercial laundry equipment is increasingly hard to come by, and facilities that do have such staff often find they are under more time pressure and strain than ever. To assist you: The Minnesota Chemical Co. has developed a preventive maintenance agreement program to support you and your commercial laundry equipment operations. We are happy to explore which PM service plan options might make sense for you. We typically schedule PM visits once every 3 months, 6 months or once a year to service your laundry equipment. Whatever best fits your needs!

At a set price, we will perform lubrications, make minor adjustments, do a general inspection of equipment, do simple repairs or recommend more complex future repairs and check operation of safety devices. For an hourly rate we can also come in and train your staff on how to maintain your equipment properly.

If your laundry equipment is nearing its replacement phase, we have a full equipment sales staff at The Minnesota Chemical Co. who can give you a quote on replacement equipment. New equipment can save labor, utilities and can make your linen last longer.

Please call to discuss with our knowledgeable Service Department at 651-288-4857 Monday through Friday 8 AM to 4:30 PM.



Parts Ideas From Barb

Checking Your Plastic Peristaltic Water Inlets for Milnor Machines

Many Milnor washer-extractors use molded peristaltic inlets to bring the chemicals into the wash. Water valves flush the chemical through the peristaltic into the wash. There are different sizes and shapes of peristaltic inlets, depending on the model number of your machine.

Hard water or chemicals leaking on the inlet can cause corrosion and degrade it over time. It's time to replace the inlet assembly when it becomes cracked or damaged. The plastic body of the water inlet (the black box) is usually located in the rear or on the side of the machine depending on the model. Inspect the area around the inlet with care. If you discover problems, it's possible you might only need to replace the hardware rather than the complete assembly. However, if you do need to replace the entire inlet, we do have them on hand.

For replacement components we carry $\frac{1}{2}$ straight hose fitting and $\frac{3}{4}$ hose adapter with nut. We stock the plugs and the 90-degree $\frac{3}{4}$ elbow with nut.

Some Milnor peristaltic inlets include the hardware but not all of them. Check with me. The hardware consists of hose adapters, plugs, and clamps. If your machine has star plate design and vents forward, that is a separate and distinct style.

Holiday greetings to all! Merry Christmas & Happy New Year!

- Barb, MCC Parts Department: 651-288-4849



The Finest Automated Laundry Feeders, Flatwork Ironers, Folders, Small Piece Folders and Specialty Finishing Equipment is Made-in and Made-by Chicago



For more than 100 years, Chicago Dryer has been the leader in innovative flatwork finishing equipment. From high-end resorts to the most powerful commercial laundries in the industry, the world's leading organizations turn to Chicago Dryer.

Chicago Dryer produces, in its American factory, the widest range of separating, feeding, ironing, folding, and linen handling equipment in the world. Chicago and MCC can help your business operate more cost-effectively, save you costly labor hours, help you to streamline your operations and repurpose your overworked employees elsewhere to maximize your efficiency.

Ask your Minnesota Chemical rep today how new Chicago finishing equipment can help improve your operation's efficiency and quality today.

