

Our Customers

THE LAUNDRY AT LINENS LIMITED

For over fifty years, The Laundry at Linens Limited in West Allis, WI, has brought expert care and attention to the art of laundering and restoring fine linens. They pride themselves on combining Old-World traditions of care with New-World standards of service and convenience.

Melissa Rausch and her team expertly launder everyday linens with great care and employ advanced restoration techniques for linens that are badly stained, yellowed with age or even severely damaged.

Whatever processes a customer's linens require to be restored to their natural beauty, they are assured of single-minded attention to detail and a commitment to delivering full satisfaction.



Calendar of Events

July 23, 30 at 10:30 am - 11:30 pm: Drycleaning & Laundry Institute (DLI): DLI Weekly Peer-to-Peer Zoom Meetings; Share ideas and brainstorm with other professional cleaners from around the globe with weekly Zoom open discussions. Members may click to register. <https://dlionline.org/events/>

July 23, 25, 30 at 12 pm: Drycleaning & Laundry Institute (DLI): Virtual Stain Removal Course: Zoom Mix of live lectures, videos, and hands-on activities. Classes are given in English and progress is monitored by a series of quizzes and exercises. <https://dlionline.org/event/virtual-stain-removal-course-2/>

August 6 at 1:00 pm - 2:00 pm CDT: FREE; Coin Laundry Association (CLA): Virtual Workshop: Explore The Art of Work-Life Integration, presented by: Jill Yashinsky-Wortoman, CEO, Momentum Coaching & Consulting, LLC. Join women in laundry to experience a transformative workshop where we'll explore The Art of Work-Life Integration. https://us06web.zoom.us/meeting/register/tZEqce-urzkuGdCNX41CizTxl_ouXNlwBac

August 7 at 2:00 pm - 3:00 pm CST: DLI Member Orientation via Zoom: (DLI Membership required) Membership staff will walk you through DLI's available resources. Any and all questions will be answered. Our goal is to help you get the most from your membership. <https://dlionline.org/event/dli-member-orientation/2024-08-07/>

August 9 - August 11

MWDLI Summer Summit: The Mid-West Drycleaning & Laundry Institute's 2024 Summer Summit will take place at the Belterra Casino Resort in Florence, IN. This annual gathering offers a unique chance to gain wisdom from industry leaders and engage in discussions about the business landscape. <https://dlionline.org/event/mwdli-summer-summit/>

October 15: MCC Free Fall Show – Menomonee Falls, WI

October 17: MCC Free Fall Show – Shoreview, MN

3750 Dunlap Street North
Arden Hills, MN 55112
651-646-7521
Toll Free: 1-800-328-5689
Fax: 651-649-1101

13636 Carmen Avenue
Suite 4
Menomonee Falls, WI 53051
262-781-8630

Equipment Coordinator: Christine Evenson
Equipment Sales: Daniel Baker, James Baker, Tony Crain
Front Desk: Tina Hinrichs

Service Engineers: Dan Elstad, Phil Hall, Andy Putnam, Anthony Dickenson, Drake Ristvedt
Supply Sales: John Sullivan, Chris Schiefelbein, James Riopel
Parts Manager: Barbara Swanson

Warehouse: Yacharmi Smith, Warehouse Manager
Purchasing/Accounts Payable/ Supply Department Manager: Chris Schiefelbein
CFO: Kwen Johnson
City Desk: Tina Hinrichs

Parts Direct Line: 651-288-4849 • Service Direct Line: 651-288-4857 • Parts & Service Fax: 651-646-7206

NOW HIRING: FT MAINTENANCE TECH – Call 651-288-4857 to discuss

Supply Ideas by Chris Schiefelbein, John Sullivan and James Riopel

SHOT-SPOT: the do-all stain remover

Use SHOT-SPOT as a pre-spotting agent for wet cleaning or as an additive for cold washing to help with oil removal. It also works great on carpets, upholstered fabrics, and linens.

SHOT-SPOT is odorless, ringless, and non-flammable.

Applications: SHOT-SPOT works well on many stains, including:

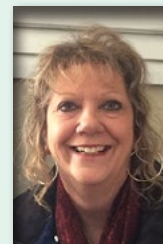
Pet stains • Blood • Food stains • Beverage stains • Candle wax • Makeup • Chocolate • Iodine • Oil stains • Most shoe polishes • Crayons • Grass stains • Catsup/ketchup • Many clay stains

Cold water oil removal: Add 4 ounces per 50 pounds of wash during the wash cycle. Wash as you would normally.

Carpets and fabric: Apply the product liberally to the stained area, thoroughly agitate, and blot with an absorbent terry cloth towel.

Upholstery: Apply liberally to a terry cloth towel. Rub the stain thoroughly in a circular motion using a cloth.

SHOT-SPOT is available in 1 gallon, 5 gallon and 15 gallon containers. Please contact your Minnesota Chemical Supply Salesman today to learn more!



Huebsch Touchscreens Bring a Stack of Benefits

Touchscreens have made our lives far simpler. Laundromat customers agree – just ask those who have been introduced to the **Huebsch Galaxy Touch control**. Better yet, ask the owners of these laundromats.

While reasons to upgrade dated equipment, in general, are many and can deliver an improved bottom line through efficiency and the “new” factor that attracts new customers, offering touchscreen controls can bring even more exceptional ROI.

Among the benefits are:

- **Broad appeal.** Multiple language options ensure all customers are able to select their desired wash and dry cycles.
- **Better user experience.** Give people a great experience and they'll come back. Touchscreens definitely bring a premium, next-level experience. Because they are so user friendly, and intuitive, there's virtually no learning curve.
- **ROI.** Let's face it, any technology worth investing in must deliver a

return to justify the extra spend. Galaxy Touch features premium wash and dry options within the step-by-step instructions in a way that other controls cannot. The difference is a higher percentage of customers add premium options to their cycles. Think of it like the “recommended” products we so often see...and add to our carts on online shopping sites. That means more revenue for your operation.

- **Flexibility.** During the height of the COVID-19 pandemic, many Galaxy Touch owners added their own special sanitize cycles – offering additional washes and rinses meeting customers interests in an ultimate clean. Galaxy Touch makes it simple to feature those cycles upfront.

Current finance and equipment specials make upgrading easier and more profitable than ever.

If you're interested in learning about intuitive laundry equipment, *check out Galaxy Controls for Huebsch vended laundry machines.*

Contact your Minnesota Chemical Vended Equipment Specialist today! <https://minnesotachemical.com/coin-op-equipment>



Milnor Laundry Equipment and the Milnor Technical Knowledge Base

Milnor is a leading manufacturer of commercial laundry machinery based in Kenner, Louisiana.

Milnor's Made-in-USA washer-extractors range from 25-700 lbs. capacity. Milnor's equipment is designed to serve a broad spectrum of customers, from OPL washers to automated tunnel washing systems that process 7,000 lbs. per hour or more, as well as dryers, material handling systems, and laundry computer networks.

Have a question about your Milnor equipment? Call Minnesota Chemical today, or search the Milnor Technical Knowledge Base at <https://www.milnor.com/technical-knowledge-base/>.



Equipment

New Milnor Washer/Extractors at MSRP

– 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$19,595
– 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$20,895
– 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$23,245
– 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$20,895
– 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$21,695
– 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$23,495
– 36021V5J, 80#, EP Plus, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$31,025
– 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$36,795
– 36026V5J, 100#, EP Plus, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$34,495
– 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$40,475
– 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$45,095

- 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$48,275

RinSave saves water and formula time by special speeds and saving 1 or 2 rinses. MilTouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

New Dryers at MSRP

- Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline, reversing, passes through 34.5" doorway, various voltages..... \$6,864
- 120#, 170#, and 200# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying*
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, non reverse, various voltages..... \$7,185
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages..... \$8,597
- Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying, various voltages..... \$9,739

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.

Minnesota Chemical service rate \$140/hr as of 8/1.



MSRP is a good BUDGET estimate of final washer or dryer price after discount allowed, freight and delivery added back in. Your price could be less!

SPECIALS IN STOCK: New R&B Wire RBSP-1000 Laundry Floor Scale, List \$2,607, special \$2,500 FOB MCC.



MCC Service Tips

Vibration Issues

Is your commercial washer shaking more than usual, particularly during the extract phase?

Proper Loading

Check the easy things first: the most likely answer for this is the machine is significantly underloaded or overloaded. While there are many ways to determine whether a washer is properly loaded, a good rule-of-thumb is that once the load is totally saturated with water and the basket stops when changing direction, there should be an opening between roughly 11:00 o'clock to 1:00 o'clock at the top of the load. If you underload the washer, the goods will sit well

below this imaginary line. If the machine is overloaded, the goods will tend to go around and around without being able to mix properly or get proper mechanical action during the wash cycle. Another way to test for this: watch the goods during the wash cycle, you should see a little bit of 'drop' in the goods as they approach the 11-1 line. If the goods are packed so tight that they don't drop during the wash cycle, they are also not getting as clean as they should be.

Check Anchor Bolts and Grout

If improper load size is not the issue, check to see if all the anchor bolts are tight. Sometimes, over time, the grout on hardmount washers can break or vibrate loose over time, sometimes on old concrete, anchors can loosen—all this can lead to a looser seal between the machine and the concrete, and hence, more vibration. If you do find bad anchors, bad or broken grout, please call us and set up to reinstall that washer before your commercial washer is damaged or causes injury.

Shocks on Soft-Mount Washers

Finally, if your washer is a soft-mount/suspended-mount washer rather than a hardmount, you may have some bad shocks or similar supporting components that have worn or damaged and in need of replacement. Please call us with your model and serial number for more information for proper troubleshooting.

If you are unsure of the cause, please call us, we will run you through the above items and others that may be causing your issue.



Parts Ideas From Barb

Parts Warranty

All new equipment from Minnesota Chemical has some sort of conditional parts warranty. Virtually all parts purchased from us also have a warranty policy; ask me for details.

For new equipment, warranty information is generally listed on our sales agreements or in a manufacturer's warranty bond. If you cannot locate this information, please call me, I can usually look it up on our system.

Warranty policies for new equipment differ by manufacturer. These factory warranties cover different components for different lengths of time. Sometimes even parts that are considered wear & tear are approved under certain special circumstances.

When you think the replacement part you are ordering may be under warranty, it is very important to let me know this at the time of the order. Procedures for obtaining parts under warranty are generally different than regular parts purchases, and it is often difficult or impossible to obtain warranty coverage for such parts if they are not initially ordered that way.

As a general rule, please do not throw away any parts that may be considered under warranty unless instructed to do so by me. This sometimes negatively

affects our ability to get your parts under warranty due to manufacturer warranty policies.

Providing me with the model and serial number of the machine when you call is crucial. I may have additional questions about what may have caused the failure of the part. If you are not sure of the answers, I may still be able to help.

Finally, please remember that it is commercial laundry industry standard practice from virtually all manufacturers that warranty covers only the cost of the part itself—not the shipping. Commercial laundry manufacturers and distributors never pay for the shipping expense; this allows you to select your own shipping speed at your election and expense.

As always, please call me whenever you have any questions; I am always happy to help!

Barb, 651-288-4849



Milnor Industrial OPL Washer-Extractors



Super Saver

Milnor's 60 lb. capacity model 30022 VRJ provides three ways to save: time, energy and water. That's good for our environment. And great for you.

Milnor's E-P Plus® controller has pre-programmed wash formulas built right in to save you time. You can modify formulas or create and save up to 30 of your own. Our extra-large cylinder perforation means linens end the cycle retaining less moisture, speeding up dryer times to save energy. **Save water with Milnor's RinSave® Water Saver technology.** The VRJ can even fit through a standard 3'-0" door, which simplifies installation and saves space. That's even more savings. *Super!*

