

## 2024 FREE Fall Vended/OPL Show and Service Seminar (MN and WI)

- Learn proper installation, trouble shooting, preventative maintenance, part ordering tips, new models and new features, network with other owners, maximize laundromat revenue.
- Learn how to take care of your washers dryers in your On-Premise Laundry or Laundromat.
- Learn preventative maintenance, simple repairs, ask your questions of the experts to improve your service skills and industry knowledge.
- Meet manufacturer reps.
- Meet and share ideas with other laundromat owners and others from On-Premise Laundries such as hotels, casinos, and healthcare.
- Hear information about alternate pay systems.
- SPECIAL PRICING on equipment and supplies.
- A complimentary lunch will be provided for all attendees.

Register at <https://minnesotachemical.com/free-fall-shows-2024>  
 Call Tina for more information at 1-800-328-5689.

- Show special pricing
- See the Huebsch Galaxy Touch Washer and Dryer
- Great Financing
- Supply specials
- Milnor maintenance

### PLEASE JOIN US FOR OUR FREE FALL SHOWS:

#### WISCONSIN:

Tuesday, October 15th: 9:00 am to 3:15 pm  
 MCC Milwaukee Warehouse (Huebsch Only)  
 N57 W13636 Carmen Ave, Unit 4  
 Menomonee Falls, WI 53051

#### MINNESOTA:

Thursday, October 17th: 9:00 am to 3:15 pm  
 Hilton Garden Inn - Shoreview  
 (Milnor and Huebsch)  
 1050 Gramsie Rd  
 Shoreview, MN 55126

#### VENDORS INCLUDE:

Huebsch, Huebsch Financial, Milnor, SyderWash, American Changer, and Standard Change-Makers.



## Calendar of Events

**October 8 at 11:00 am:** Coin Laundry Association (CLA): How to Start a Laundromat: CLA's Virtual Workshop. Are you wondering what it takes to run a laundry-based business? This free webinar covers the basics of laundry investment and management. We take the guesswork out of the laundromat investment process and provide you with an overview of what's needed to open a self-service laundry. If you're new to the industry or looking for a refresher, we invite you to join us!

<https://www.coinlaundry.org/claevent/for-new-investors-getting-into-the-laundry-business-23-2022-12-13-2022-12-13-3-3/>

**October 8, 15, 22, 29 at 10:30 am - 11:30 pm:** Drycleaning & Laundry Institute (DLI): DLI Weekly Peer-to-Peer Zoom Meetings. Share ideas and brainstorm with other professional cleaners from around the globe with weekly Zoom open discussions. Members may click to register <https://dlionline.org/events/>

**October 10 at 12:00 pm:** Drycleaning & Laundry Institute (DLI): Advanced Drycleaning Course: Zoom Mix of live lectures, videos, and hands-on activities. Classes are given in English and progress is monitored by a series of quizzes and exercises <https://dlionline.org/event/virtual-stain-removal-course-3/>

**October 10 at 1:00 pm:** ALM (Association for Linen Management): Webinar: Unveiling the Impact of Optimized Linen Management Practice; <https://www.almnet.org/events/EventDetails.aspx?id=1848368&group=>

**October 15:** Minnesota Chemical Annual Free Fall Vended and OPL Show and Service Seminar – Menomonee Falls, WI

**October 17:** Minnesota Chemical Annual Free Fall Vended and OPL Show and Service Seminar – Shoreview, MN

**October 17 at 2:00 pm:** Coin Laundry Association (CLA): Tech Talk: Store Owners Share the Laundry Technology They Can't Live Without. With so many different systems available for laundromat management, payment acceptance, accounting, point-of-sale for wash-dry-fold and pickup and delivery, and more, it can be overwhelming to choose the right technology for your business. In this webinar, laundry owners will share how their own operations have been enhanced by today's ever-evolving technology. <https://www.coinlaundry.org/claevent/tech-talk-store-owners-share-the-laundry-technology-they-cant-live-without/>

3750 Dunlap Street North  
 Arden Hills, MN 55112  
 651-646-7521  
 Toll Free: 1-800-328-5689  
 Fax: 651-649-1101

13636 Carmen Avenue  
 Suite 4  
 Menomonee Falls, WI 53051  
 262-781-8630

**Equipment Coordinator:** Christine Evenson  
**Equipment Sales:** Daniel Baker, James Baker, Tony Crain  
**Front Desk:** Tina Hinrichs

**Service Engineers:** Phil Hall, Andy Putnam, Anthony Dickenson, Drake Ristvedt  
**Supply Sales:** John Sullivan, Chris Schiefelbein, James Riopel  
**Parts Manager:** Barbara Swanson

**Warehouse:** Duane Fox, Warehouse Manager  
**Purchasing/Accounts Payable/ Supply Department Manager:** Chris Schiefelbein  
**CFO:** Kwen Johnson  
**City Desk:** Tina Hinrichs

Parts Direct Line: 651-288-4849 • Service Direct Line: 651-288-4857 • Parts & Service Fax: 651-646-7206

**NOW HIRING: FT MAINTENANCE TECH – Call 651-288-4857 to discuss**

## Supply Ideas by Chris Schiefelbein, John Sullivan and James Riopel

### Premium Wedding Gown Preservation Boxes In-Stock

We stock a variety of premium wedding gown boxes to preserve the wedding treasures of your customers. All our preservation boxes are acid-free and available in classic white and gold variants.

Also available but not always in-stock: museum-quality cases.

Ask your Minnesota Chemical supply sales rep for more info today!



## Milnor Fall Industrial Washer Seminar in Kenner, LA – Registration Now Open

### Milnor Service Seminar for Industrial Washer-Extractors (October 14-17)

For any field service, maintenance, plant engineer, operations or management personnel who deal with maintaining, repairing, and operating Milnor washer-extractors in the course of their daily functions, and want to improve their understanding of the equipment.

Covers troubleshooting of electrical controls, mechanical, pneumatic and hydraulic systems, etc.

Registration Info: <https://www.milnor.com/service-seminars-page/>.



## The Milnor E-P Plus® Controller

This comprehensive workhorse Milnor controller is fully programmable, able to handle up to 30 different formulas at a time (including 10 that come pre-programmed for nine different industries). The reliable, durable, easy-to-program, easy-to-customize EP-Plus controller allows the operator advanced flexibility and superior control of wash formulas. With the E-P Plus, the operator may manually create or alter all formulas to insure proper and accurate washing.



The control also features universal temperature control, programmable cooldown, programmable bath soak and overnight soak. The two-line display notifies the operator of key benchmarks (wash step, time remaining, etc.), which increases productivity and reduces downtime.

**E-P Plus® control is available on MWR12J5, MWT16J5, MWT18J6, MWT27J5, MWR36J4, 30015 VRJ, 30022 VRJ, MWF27J8, MWF45J8, MWF63J7, MWF63C7, MWF77J7, MWF77C7, MWF100J7, MWF100C7, MWF125J7, MWF125C7, 48040 F7B, and 48040 F7J.**

# Equipment

## New Milnor Washer/Extractors at MSRP

– 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$19,595
– 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$20,895
– 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$23,245
– 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$20,895
– 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$21,695
– 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$23,495
– 36021V5J, 80#, EP Plus, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$31,025
– 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$36,795
– 36026V5J, 100#, EP Plus, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$34,495
– 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$40,475
– 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$45,095

- 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$48,275

RinSave saves water and formula time by special speeds and saving 1 or 2 rinses. MilTouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

## New Dryers at MSRP

- Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline, reversing, passes through 34.5" doorway, various voltages ..... \$6,864
- 120#, 170#, and 200# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying*
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, non reverse, various voltages ..... \$7,185
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages ..... \$8,597
- Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying, various voltages..... \$9,739

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.

Minnesota Chemical service rate \$140/hr as of 8/1.

**MSRP is a good BUDGET estimate of final washer or dryer price after discount allowed, freight and delivery added back in. Your price could be less!**

**SPECIALS IN STOCK: New R&B Wire RBSP-1000 Laundry Floor Scale, List \$2,607, special \$2,500 FOB MCC.**



# MCC Service Tips

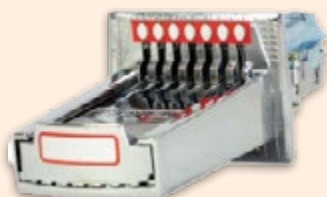
## Vended Laundries

### Increasing Prices on Vend-Rite Soap Venders: Changing Out Coin Slides

Most laundromats use 4-8 column venders for detergent, softener, bleach and bags. Like everything else, the cost of these vended products has gone up dramatically. Most of these venders have coin slides that accommodate either 5 or 8 quarters. These slides can be changed out to accommodate higher pricing. The slides are manufactured by Greenwald or ESD. Greenwald units only require that you remove coin blocks. ESD requires new functional cores to be swapped in. We can email you more detailed instructions to change the vend price for Greenwald and ESD slides upon request.

The parts required are minimal and the procedure takes about an hour. If interested, please contact our parts department, let them know what brand slide you have and what vend price you want. We will send you the instructions and appropriate parts. We also provide the vend price amount stickers.

Call the MCC Service line with any questions: **651-288-4857**





## Parts Ideas From Barb

### Spooky Parts Department

*Count Dracula is back from his hundred-year slumber.  
His machines broke down so he dials my number.  
For over a century he has shopped at our store.  
He has purchased latches and hinges to fix his door.  
He gets so upset; it makes his blood boil.  
He just found out he needs a new steam coil.  
He orders a drain valve, belts and door gasket  
To wash all the bedding inside of his casket.  
He buys a lint screen so he can dry his drapes.  
And then an iron, to un-wrinkle his cape.  
All creatures Welcome, one and all.  
So come and order your parts this fall.*

### Happy Halloween!

Barb  
651-288-4849



## Special Deals from Huebsch Financial

### Cha-ching!

That's the sound of savings on new Huebsch® laundromat equipment. Find money-saving financing offers today.

For the latest financing promotions, visit:  
<https://go.huebsch.com/unfold-a-better-way>

