OUR 110th YEAR! • 1-800-328-5689 • www.minnesotachemical.com • February/March 2025 • Issue #703

## **Our Customers**

#### **BURTON LAUNDRY LOUNGE**

Most investors wouldn't consider a 1,000 square feet store in a town of 37,000 but Cory Childs saw an opportunity to provide a needed service to the city of Beloit, WI. The Burton Laundry Lounge opened in October to rave online reviews. Cory gutted an old laundromat and retooled with Huebsch equipment fitted with Kiosoft card readers. Also, the laundry offers snack and drink venders, an ATM and WIFI. All surfaces and HVAC have been replaced. Cory's biggest problem is too much business. Burton Laundry Lounge is proof that customers will drive past multiple laundries to use a modern, clean and welcoming one. Best of luck Cory!











### **Calendar of Events**

Every Tuesday @ 10:30 AM - 11:30 PM Central - Drycleaning & Laundry Institute (DLI): DLI Weekly Peer-to-Peer Zoom Meetings; FREE; Share ideas and brainstorm with other professional cleaners from around the globe with weekly Zoom open discussions. Members may click to register. https://dlionline.org/events/

February 20 — March 1 @ 1:00 PM Central: Virtual Roundtable: Laundry Operations (ALM) Zoom. FREE. Networking is key to building meaningful relationships and exploring new opportunities. Our virtual roundtable discussions provide a dynamic platform for you to connect with peers, share experiences, and foster collaborations. Don't miss out on this chance to expand your professional network. Participation is Complimentary. https://www.almnet.org/events/EventDetails.aspx?id=1885221&group=

March 5 @ 2:00 pm Central – **DLI Member Orientation via Zoom**: (DLI Membership required) Membership staff will walk you through DLI's available resources. Any and all questions will be answered. Our goal is to help you get the most from your membership. https://dlionline.org/event/dli-member-orientation/2025-03-05/

March 11 @ 2:00 - 3:30 PM Central – **CLA**: **How to Start a Laundromat: (FREE)**; Are you wondering what it takes to run a laundry-based business? This free webinar covers the basics of laundry investment and management. We take the guesswork out of the laundromat investment process and provide you with an overview of what's needed to open a self-service laundry. If you're new to the industry or looking for a refresher, we invite you to join us! https://laundryassociation.org/cla-event/how-to-start-a-laundromat-virtual-workshop-3/

March 19@ 12:00 PM Central – **DLI: Explore & Promote Available Community Resources for Your Employees with Heidi Kimmel, DSW**; Doctor of Social Work Heidi Kimmel will share how employers can help employees benefit from non-profit community resources such as housing, food banks, transportation, grocery delivery, mental health, medical assistance, medication management and more.

https://dlionline.org/event/explore-promote-available-community-resources-for-your-employees-with-heidi-kimmel-dsw/

March 25@ 11:00 AM Central – CLA: Designing a Modern Laundromat: Aesthetic and Functional Considerations: This webinar is for entrepreneurs and store owners looking to create inviting and efficient laundromat spaces. This session covers key elements such as layout optimization, stylish interior design, lighting, and customer-focused amenities. Attendees will learn how to balance aesthetics with functionality to enhance the user experience and maximize operational efficiency in today's competitive market. https://laundryassociation.org/cla-event/designing-a-modern-laundromat-aesthetic-and-functional-considerations/

3750 Dunlap Street North Arden Hills, MN 55112 651-646-7521 Toll Free: 1-800-328-5689 Fax: 651-649-1101 13636 Carmen Avenue Suite 4 Menomonee Falls, WI 53051 262-781-8630 Equipment Coordinator: Christine Evenson
Equipment Sales: Daniel Baker, James Baker,
Tony Crain

Front Desk: Tina Hinrichs

Service Engineers: Dan Elstad, Phil Hall, Andy Putnam, Anthony Dickenson, Drake Ristvedt

Supply Sales: John Sullivan, Chris Schiefelbein, James Riopel Parts Manager: Barbara Swanson **Warehouse:** Mac Dolphy, Warehouse Manager

Purchasing/Accounts Payable/ Supply Department Manager: Chris Schiefelbein

CFO: Kwen Johnson City Desk: Tina Hinrichs

Parts Direct Line: 651-288-4849 • Service Direct Line: 651-288-4857 • Parts & Service Fax: 651-646-7206



1-800-328-5689 • www.minnesotachemical.com

## **Supply Ideas by Chris Schiefelbein, John Sullivan and James Riopel**







Citrasol

### **Minnesota Chemical and Pariser / Soaptech**

Brent and Mason Hendrickson, of Soap Tech Corporation, travel the Midwest installing pumps, checking chemistry and advising laundries and dry cleaners how to get best results using Pariser chemicals. MCC has long carried a huge stock of Pariser products!

From laundry to drycleaning to wetcleaning, Brent and Mason use their combined decades of experience working with Minnesota Chemical's customers alongside John Sullivan, James Riopel, and Chris Schiefelbein to support you on the Pariser Products that are right for your operation. Thanks for taking such good care of our customers, Brent and Mason.

From crowd-pleasers like Citrasol™ and Shot-Spot™, to an extensive variety of specialty-purpose products, MCC and Pariser have you covered. Ask your Minnesota Chemical supply sales rep for more info today!







### **RinSave: Stop Wasting Water and Money!**

Milnor's RinSave® water saver feature is standard on all T-Series, V-Series, X-Series, and 48040 open-pocket washer-extractors.

This exclusive software allows the basket to reach a precise G-force that "slings" the wash liquor (including water, chemistry, and soil) out of the goods after a wash step. Milnor's RinSave® will save up to 2 rinses per load and fill/rinse time. Laundries with the Milnor RinSave® feature will get more loads per hour to save you money! You can save up to .4 gallons of water per pound of goods processed.

That's up to two rinse steps and ten minutes saved per load! When time is money - and water and energy cost, well, money - saving hundreds of gallons of water every day with Milnor's RinSave® can add up to real savings. Not just for your bottom line, but for the planet as well.

For more information, please contact your MCC sales rep, or visit https://www.milnor.com/save/.









### Standard Change-Makers K500 Series Hopper: Better Reliability and Longer Life



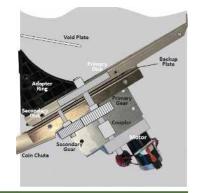




- ★ Maintains the rugged, Steel Hopper Housing design
- ★ Retrofitable into all existing Standard Change MC series Changers
- ▼ New one-piece Funnel-Adapter Ring design coins can't "escape" mech \* Angled Funnel - coins fall to the mech & weight reduction on top of mech
- ★ Motor-driven Primary Disk reduces dispense action to two gears
- Redesigned Mechanism Mount allows for better fit between gears



Ask your Minnesota Chemical rep for more information about how the K500 might improve your vended laundry operation.



### **Equipment**

#### New Milnor Washer/Extractors at MSRP

- 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed,	\$19,995
208/240/60/3	
208/240/60/3 – 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave,	\$21,325
7 Speed, 208/240/60/3	\$23,725
208/240/60/3	\$21,325
208/240/60/3	\$22,145
<ul><li>30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3</li></ul>	\$23,975
- 36021V5J, 80#, EP Plus, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$31,645
<ul><li>36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3</li></ul>	
- 36026V5J, 100#, EP Plus, Temp Control, RinSave, 7 Speed,	ಥವ7,ವವವ
208/240/60/3 – 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave,	\$35,195
7 Speed, 208/240/60/3	\$41,285
<ul><li>42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3</li></ul>	\$45,295

_	42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave,	
	7 Speed, 208/240/60/3	\$50.075

Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses. Miltouch is a touchscreen programmer with laptop programmability – transfer formulas by USB stick.

#### **New Dryers at MSRP**

- Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline, reversing,	
passes through 34.5" doorway, various voltages	\$6,864
120#, 170#, and 200# dryers are available in reversing and with	
Galaxy Micro Control and OPT True Moisture Sensing Drying	
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, non reverse, various	

- Huebsch H1075FN, Gas, 75#, Dual Digital Timers, non reverse, various voltages .......\$7,1
- Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing,
   OPT True Moisture Sensing Drying, various voltages.....\$9,739

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about ADC and CLM dryers in large capacities.

Minnesota Chemical service rate \$140/hr as of 8/1.

MSRP is a good BUDGET estimate of final washer or dryer price after discount allowed, freight and delivery added back in. Your price could be less!

SPECIALS IN STOCK: New R&B Wire RBSP-1000 Laundry Floor Scale, List \$2,607, special \$2,500 FOB MCC.

M Section 15



## **MCC Service Tips**

# MCC Preventative Maintenance and Service Contracts (We work on all brands)

Is your commercial laundry equipment a bit undermaintained? Does it need a tune up it hasn't gotten for a while? Is your own maintenance staff stretched a little thin? Then let MCC's factory-trained, authorized technicians take care of your washer dryer service.

DRYERS: We can check the wear on your trunnion and bearing, we can check your burner tubes and clean them if necessary. We will check belts for wear and alignment, and clean lint from thermistors. If a thorough cleaning is needed, we can pull dryer fronts to remove lint.

WASHERS: We will check the water valves, drain valves, belts, motors. We will change the oil or grease in the washer and check out all operations of the machine. We regularly check anchor bolts for tightness and look for any leaks. If one or more of your washers have been idle for a few weeks, run them in a cycle to assure valves are working and keep seals in good shape.

FINISHING EQUIPMENT: We also check out your ironer, feeders, and folders to see what adjustments need to be done or parts that need to be replaced.

The scope of work is customizable to your needs!

If you discover any issues that you are not sure about, or items on which you need repair that you are not comfortable doing yourself, please call to discuss with our knowledgeable Service Department at 651-288-4857, Monday through Friday, 8 AM to 4:30 PM.



If your laundry equipment is nearing its replacement phase, we have a full equipment sales staff at Minnesota Chemical Laundry Equipment who can give you a budget quote on replacement equipment. New equipment can often save labor, utilities, and can make your linen last longer!

1-800-328-5689 • www.minnesotachemical.com

### **Parts Ideas From Barb**

#### Should I Replace or Rebuild My Board?

Sometimes buying a new computer board is just not an option. The price of a new board can be quite costly. The age of the machine might not justify spending so much on one part.

Most computer boards and controls can be refurbished. Minnesota Chemical can help you rebuild your computer board. All rebuilt boards carry the same one-year warranty as buying a new replacement board.

To have your board rebuilt, please contact me to discuss. I will ask you the model number and serial number of the machine. You will ship us the board, and the repaired board will be shipped back to you when completed.

The average time for having it analyzed and repaired is around one to two weeks. In some instances, we can get them repaired sooner.



For more information, please contact me in the Minnesota Chemical Parts Department at (651) 288-4849.

## The Finest Automated Laundry Feeders, Flatwork Ironers, Folders, Small Piece Folders and Specialty Finishing Equipment is Made-in and Made-by Chicago!

For more than 100 years, Chicago Dryer has been the leader in innovative flatwork finishing equipment. From high-end resorts to the most powerful commercial laundries in the industry, the world's leading organizations turn to Chicago Dryer.

Chicago Dryer produces, in its American factory, the widest range of separating, feeding, ironing, folding, and linen handling equipment in the world. Chicago and MCC can help your business operate more cost-effectively, save you costly labor hours, help you to streamline your operations and repurpose your overworked employees elsewhere to maximize your efficiency.





Ask your Minnesota Chemical rep today how new Chicago finishing equipment can help improve your operation's efficiency and quality today.







**IRONING** 









