

## Our Customers

### SCRUBBY DUDS LAUNDRY

Dan Tinker and Crystal Lee purchased an existing laundry in Kenosha, WI, in September 2022. After rebranding to Scrubby Duds, they used Huebsch Finance to replace light duty front load washers with hard mount 30# and 20# Huebsch washers, a bulkhead and trough from High Mark Manufacturing. In their 2nd phase, a new Standard changer was added with new 60# Huebsch washers, all being financed by Huebsch. In both cases the increased revenue, decreased parts and decreased repair costs have created positive cash flow for the loans. They now can concentrate on their other businesses (accounting and flooring), while their laundry makes them \$. Their revenue has tripled, and they're just getting started.



Dan Tinker with new Huebsch Galaxy 600 washer-extractors, stacked tumblers



## Calendar of Events

Every Tuesday @ 10:30 AM-11:30 PM Central – **Drycleaning & Laundry Institute (DLI): DLI Weekly Peer-to-Peer Zoom Meetings**; FREE; Share ideas and brainstorm with other professional cleaners from around the globe with weekly Zoom open discussions. Members may click to register. <https://dlionline.org/events/>

June 10 AND July 8 @ 11:00 AM Central – **CLA: How to Start a Laundromat: Workshop**; FREE; Are you wondering what it takes to run a laundry-based business? This free webinar covers the basics of laundry investment and management. We take the guesswork out of the laundromat investment process and provide you with an overview of what's needed to open a self-service laundry. If you're new to the industry or looking for a refresher, we invite you to join us! Special Guest: Paul Hansen, Mr. Sudsy Consulting

June 10th: <https://laundryassociation.org/cla-event/how-to-start-a-laundromat-virtual-workshop-6/>

July 8th: <https://laundryassociation.org/cla-event/how-to-start-a-laundromat-virtual-workshop-7/>

June 10 @ 1:00 PM Central – **Association for Linen Management (ALM) National Meeting**; (Registration Required) The ALM Annual Meeting is your chance to connect, reflect, and see what's instore. Whether you are a long-time member or new to the organization, this meeting is for all and a way to stay engaged and informed. <https://www.almnet.org/events/EventDetails.aspx?id=1957371&group=>

June 11 @ 12:00 PM Central – **Laundry Association (CLA): Strategic Corporate Ally Product Showcase**; FREE (Registration required) CLA will host an SCA Product Showcase, which will include a series of demonstrations presented by our strategic corporate allies that will give laundromat owners a close look at the equipment and technology that can help their businesses thrive in 2025 and beyond. Demonstrations will each be 20 minutes, with time for your questions.

#### Participating companies include:

Alliance Laundry Systems, Eastern Funding, ESD, Setomatic-SpyderWash, Standard Change-Makers

<https://laundryassociation.org/cla-event/strategic-corporate-ally-product-showcase-3/>

June 19 @ 1:00 PM Central – **Dry Cleaning and Laundry Institute (DLI): Marketing Masterclass**; Registration required (Free for Members) Zoom; DLI invites all members to join in a marketing discussion on the third Thursday of each month Register here. [https://us02web.zoom.us/join/register/tZ0pdO-gpjMthNJf9vPeD7QevurMIs-EKIUu#](https://us02web.zoom.us/join/register/tZ0pdO-gpjMthNJf9vPeD7QevurMIs-EKIUu#/)

June 19 @ 2:00 PM-3:00 PM Central – **Laundry Association (CLA): Eco-Friendly Practices: How Sustainable Laundromats are Shaping the Industry**; FREE (Zoom); Sustainability is transforming the laundromat industry. Experts will discuss the latest innovations in water conservation, energy-efficient machines, eco-friendly detergents and waste reduction. Learn how adopting green practices can lower operating costs, attract environmentally conscious customers and future-proof your business. Whether you're a laundromat owner, investor or industry professional, this webinar will provide actionable strategies to make your laundromat more sustainable while maintaining profitability. Don't miss this opportunity to be part of the movement toward a greener future!

<https://laundryassociation.org/cla-event/eco-friendly-practices-how-sustainable-laundromats-are-shaping-the-industry/>

June 25 @ 12:00 PM Central – **Data Mining Your Sales Reports: Understanding Your Customer Trends with Wash Respress of Dry Cleaning Advisors**; This webinar will help you understand who your customers are, and how to target your sales efforts to increase profitability.

<https://dlionline.org/event/data-mining-your-sales-reports-understanding-your-customer-trends-with-wash-respress-of-dry-cleaning-advisors/>

July 9 @ 11:00 AM Central – **Laundry Association (CLA): Women's Laundry Network (WLN): Fireside Chat with Clean Show Presenter Dr. Wendy Borlabi**; FREE (Zoom); Attend this virtual event to hear Clean Show presenter Dr. Wendy Borlabi, renowned sports psychologist and mental performance coach for the Chicago Bulls, share why she became a sports psychologist and how she navigated that career path as a woman of color. Wendy will be the keynote speaker at the WLN luncheon at Clean Show. This virtual fireside chat will give you the opportunity to learn more about her and preview the key takeaways you will learn at the luncheon.

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Manager  
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Department Manager: Chris Schiefelbein  
CFO: Kwen Johnson  
City Desk: Tina Hinrichs

Parts Direct Line: 651-288-4849 • Service Direct Line: 651-288-4857 • Parts & Service Fax: 651-646-7206

**NOW HIRING: FT MAINTENANCE TECH – Call 651-288-4857 to discuss**

# Equipment

## New Milnor Washer/Extractors at MSRP

– 30015T6X, 40#, EP Express Micro, RinSave®, 4 Speed, 208/240/60/3.....	\$20,595
– 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave®, 7 Speed, 208/240/60/3.....	\$21,965
– 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave®, 7 Speed, 208/240/60/3.....	\$24,435
– 30022T6X, 60#, EP Express Micro, RinSave®, 4 Speed, 208/240/60/3.....	\$21,965
– 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave®, 7 Speed, 208/240/60/3.....	\$22,815
– 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave®, 7 Speed, 208/240/60/3.....	\$24,695
– 36021V5J, 80#, EP Plus, Temp Control, RinSave®, 7 Speed, 208/240/60/3.....	\$32,445
– 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave®, 7 Speed, 208/240/60/3.....	\$38,335
– 36026V5J, 100#, EP Plus, Temp Control, RinSave®, 7 Speed, 208/240/60/3.....	\$36,095
– 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave®, 7 Speed, 208/240/60/3.....	\$42,185

- 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave®, 7 Speed, 208/240/60/3.....\$46,995
- 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave®, 7 Speed, 208/240/60/3.....\$51,075

Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses. MilTouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

## New Dryers at MSRP

- Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline, reversing, passes through 34.5" doorway, various voltages.....\$7,207
- 120#, 170#, and 200# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying*
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, non reverse, various voltages.....\$7,472
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages.....\$8,945
- Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying, various voltages.....\$10,128

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures. Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about ADC and CLM dryers in large capacities.



**MSRP is a good BUDGET estimate of final washer or dryer price after discount allowed, freight and delivery added back in. Your price could be less!**

**SPECIALS IN STOCK: New R&B Wire RBSP-1000 Laundry Floor Scale, List \$3,102, special \$1,000 FOB MCC.**



## MCC Service Tips

### EXCESSIVE LINT: THE GREAT ENEMY: DO YOU NEED SECONDARY LINT FILTRATION?

Lint is the omnipresent enemy in any laundry. Regular preventative actions to minimize its accumulation are crucial to maintain optimal operation and minimize the risk of dryer fires.

Dryer lint screens should ideally be cleaned after approximately every 4 hours of use. If the lint screen or filter has any holes in it or is not attached to the frame properly, it should be replaced.

Excess lint in the lint compartment/lint drawer and in the burner compartment/oven must be routinely removed. With power at the breaker OFF, vacuum the entire lint compartment once a week. Clean the fan blades at the same time. The burner box should be vacuumed once a month.

If you need extra support in your battle against lint, or with other preventative maintenance items for your laundry equipment, Minnesota Chemical is more than happy to assist your team either over the phone, or in person via service call. PM contracts of varying scopes and intervals are often a good solution. Call to set up one-time or regular service PM visits.

If you are doing all this and still find you have excessive lint accumulation, but have no room for a standard in-line filter, and you do not have compressed air available for such a filter, consider the easy solution: Energenics Air-Free OPL series secondary lint filters: again, unlike most other lint filters, no compressed air or other additional utilities are required.

#### AIR-FREE OPL SERIES LINT FILTERS

Energenics Air-Free OPL series lint filters operate completely free of added utilities. We have a solution for secondary lint filtration for any OPL laundry, new or existing. Ranging in capacities of 1,000 cfm to 10,000 cfm.

The Air-Free series of lint collectors use gravity instead of compressed air to shed their collected lint into a receptacle below and operate utility-free. To best accommodate layouts of smaller laundries, we offer Standard (round), Flat-Mount (rectangular), and Duct-Mount (compact vertical) options.

Energenics manufactures the most diverse selection of Air-Free lint collectors on the market today and the only single-dryer model (Duct-Mount) that is self-cleaning.

Contact MCC service or sales for more information at 1-800-328-5689.



*Energenics Air-free filters in a hospitality installation*





# Parts Ideas From Barb

## SPRING CLEANING AND EQUIPMENT TUNE-UPS

To ensure you get the right part for your machine the first time, please remember:

1. Have your model and serial number on hand when you call me.
2. If you happen to have any manuals for the machine, having them handy when you call is often helpful in case clarification is needed.
3. I recommend that the person working on the machine call themselves—since that person best understands the situation and how to explain it—having someone else order it may produce errors or misunderstandings that lead to the wrong part being ordered.

As always, please contact me in the Minnesota Chemical Parts Department with any parts questions at (651) 288-4849.



*Don't let this happen to you!*

## Chicago Dryer: The Made-in-America Leader in Finishing Equipment You Can Depend On

Chicago Dryer has been the made-in-USA leader in innovative flatwork finishing equipment for over 100 years. From high-end resorts to the most powerful commercial laundries in the industry, the world's leading organizations turn to Chicago Dryer.

Chicago Dryer produces, in its American factory, the widest range of separating, feeding, ironing, folding, and linen-handling equipment in the world. Chicago and Minnesota Chemical can help your business operate more cost-effectively, save you costly labor hours, help you to streamline your operations and repurpose your overworked employees elsewhere to maximize your efficiency.

Ask your MCC rep today how new Chicago finishing equipment might best improve your operation's efficiency and quality today.

**CHICAGO**



SEPARATING



FEEDING



IRONING



FOLDING



COMBINATION



TECHNOLOGY



# Supply Ideas by Chris Schiefelbein, John Sullivan and Tina Hinrichs

## PARISER'S PREMIER: AN EXCELLENT ALL-PURPOSE LAUNDRY DETERGENT

PREMIER is an all-purpose built laundry detergent for linen and industrial uniform laundering. Usage of this product includes a stand-alone primary laundry detergent for out-of-service linen reclamation and adjunct stain and soap scum removal from textiles.

PREMIER has excellent solubility and emollient effect on cotton, poly, and poly/cotton fibers, accelerating the removal of a broad range of soils, stains, and calcium stearate accumulations (soap scum, grey down, redeposition, etc.).

The product rinses rapidly in medium- and low-temperature operations. It also reduces linting, which increases fabric life. As a result, greyed-down, dull, and stained linen can be rejuvenated and removed from out-of-service status.



Mason Hendrickson and  
Bren Hendrickson of  
Pariser / SoapTech

### Directions:

Use PREMIER as a laundry detergent at the following rates:

Light soil: 1/4-1/2 pound per hundredweight (CWT)

Medium soil: 1/2-3/4 pound per CWT

Heavy soil: 1-2 pounds per CWT

In reclaim formulas, use the heavy soil dosage as a starting point, along with a separate bleach bath and appropriate rinsing and souring.

PREMIER is available in 50-pound pails and 100- and 400-pound fiber kegs.

Ask your Minnesota Chemical supply sales rep for more info and/or a sample today!



## Upgrade your Laundry Operation by Saving Time, Money, Labor in Your Laundry with RinSave® MADE-IN-USA!

Milnor's RinSave® proprietary, industry-leading water saver feature is standard on all T-Series, V-Series, X-Series, and 48040 open-pocket washer-extractors.

This exclusive tech allows the basket to reach a precise G-force that "slings" the wash liquor (including water, chemistry, and soil) out of the goods after a wash step. Milnor's RinSave® will save up to 2 rinses per load and fill/rinse time. Laundries with the Milnor RinSave® feature will get more loads per hour to save you money! You can save up to .4 gallons of water per pound of processed goods.

That's up to two rinse steps and ten minutes saved per load! When time is money—and water and energy cost, well, money—saving hundreds of gallons of water every day with Milnor's RinSave® can add up to real savings. Not just for your bottom line, but for the planet as well.

For more information, please contact your MCC sales rep, or visit <https://www.milnor.com/save/>.



## Sankosha Press-Free Finisher: A Versatile Solution

Sankosha's ST-9000U Press-Free Finisher is a highly adaptable, customizable piece, which allows for quality press-free finishing at between 160-380 pieces per hour, depending on the item type, material, and the configuration of the finisher.

The ST-9000 features both high productivity and high finishing quality, along with low energy consumption, flexible layout options to suit your floor plan, and no padding/covers to replace!

As the very first Sankosha dealer in the United States, Minnesota Chemical has long been a steadfast proponent of Sankosha's offerings. Sankosha's focus on customer needs, exceptional quality and reliability, and innovation in response to customer needs have long made it a market leader whose products Minnesota Chemical has been proud to promote, to sell, and to support long after the sale for over three decades.

Please contact your Minnesota Chemical rep today for more information on how we can help improve your plant and profitability with a Press-Free Finisher, or other new Sankosha equipment. And if you have legacy Sankosha equipment, we are always proud to help support you in maintaining and optimizing that equipment. Sankosha and Minnesota Chemical are here for your cleaning operation for the long-haul!

Press-Free Finisher Overview: <http://overseas.sankosha-mfg.com/wp-content/uploads/2022/10/ST9000-ENG.pdf>

Press-Free Finisher Video Demo: <https://www.youtube.com/watch?v=zF490I16wqs>

Ask your Minnesota Chemical rep for more information today!



Left-to-right: Mike  
Tungesvick (Sankosha  
USA), James Baker,  
Dan Baker (Minnesota  
Chemical)