

Our Customers

B&J Laundry and Dry Cleaning New Ulm MN



Julie and Bruce Buntjer decided to upgrade their dry cleaning plant. They wanted to change their dry cleaning from using perc solvent to ECOSOLV hydrocarbon. B&J wanted have environmentally friendly cleaning for their customers. **Ipura** by Columbia was the choice. This unique 40# cleaning machine completes a cycle in about the same time as the old perc machine – about 45 minutes. **Ipura** uses no steam, **Ipura** uses very little cooling water and is easy to operate. Our technician Lewis Harris and salesman Tony Crain worked with a great rigger to remove the old machine and install the **Ipura**. Utility connections were a breeze, water, drain, air and power. Chris Hogard of Columbia came to train and assure that the **Ipura** machine worked perfectly.



Riggers moved in the Ipura



Lewis Harris performs final connections



From left Chris Hogard, Julie Buntjer, Tony Crain

Huebsch vended laundry is your best choice for new vended laundries or retrofit. Huebsch has washers of all sizes from top load to small chassis 22# front load. New larger softmount washers work where there are basements. Hardmount washers are available from 20# to 100#. Huebsch dryers are efficient and compact in design. Choose single pocket or stack 30# and stack 45#. Huebsch Command gives great payment and monitoring options.



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Equipment Department Manager: Mike Baker
Equipment Coordinator: Christine Evenson
Equipment Sales: Daniel Baker, James Baker,
Tony Crain, Bill Kim, James Riopel
Service Manager: Ed Jensen

Service Engineers: Dan Elstad, Andy Putnam, Lewis Harris
Supply Sales: John Sullivan,
Chris Schiefelbein, James Riopel
Parts Manager: Barbara Swanson
Warehouse: Bruce Edwards, Ron Russell, Jr.

Purchasing/Accounts Payable/Supply
Department Manager: Chris Schiefelbein
Accounts Receivable/Credit: Lori Kahle
CFO: Kwen Johnson
City Desk: Chris Schiefelbein
Front Desk: Kailin Wilber

Parts Direct Line: 651-288-4849 • Service Direct Line: 651-288-4857 • Parts & Service Fax: 651-646-7206



Supply Deals by Chris

We have you covered for Covid-19 to help make your workplace a safe place. Ask us about surface cleaners, hand cleaners and laundry chemicals from ECOLAB and Pariser.

Specials subject to supply on hand:

Pariser San-Man hand Sanitizer with glycerin, 70% isopropanol alcohol only \$62.85 per gallon
Vinyl powder-free gloves, available SM, M, L or XL only \$16.00 per box of 100



Coin Laundry Ideas by Bill Kim



Alternate Payment System.

Many laundromats decide between two primary options when it comes to payments: Coin system and electronic card systems. In many ways, coin-operated systems are traditional and old-fashioned, while card automated machines are modern and technologically advanced.

The Benefit of Card Systems

- You can calculate your store's cash on hand immediately and remotely.
- Owner can change the price of washers and dryers easily.
- Customers will appreciate the ease and convenience.
- Sales and specials can be easily put into action.
- Prices don't have to be adjusted in 25-cent increments.
- Customers tend to spend more when they aren't paying with physical money.
- You can choose between a credit or debit card system and a smart card system.
- The system could incorporate loyalty programs.
- There are many great brands, ESD, SpyderWash, CCI FasCard and others.

Many Stores Set up washers for Both Coin and Card Systems – and find that Customers tend to use card systems more and more over time.

Disadvantage of Coin Only Payment system.

Keeping quarters on hand can be very inconvenient and cumbersome.

Although quarters are the traditional method of payment for laundromats and other commercial laundry facilities, customers find them a nuisance and many business owners dislike banking and pricing with them. As prices have risen, customers are forced to carry around a lot of coins each time they visit the laundromat in addition to baskets, detergent, dryer sheets, etc.

Every laundromat is unique, so it is up to you to decide how to tackle your laundromat's challenge and work toward a better future.

Our headquarters is in Arden Hills, MN and we are proud to be the authorized laundromat distributor for Huebsch equipment in the states of Minnesota, Wisconsin, North Dakota, Iowa.

To learn more about our products and services, please give us a call at 800-328-5689, Bill Kim, Dan Baker and James Riopel can help you!

Equipment

New Milnor Washer/Extractors at List Price

- MWT18E4, 45#, EP One Touch Micro, 3 Speed, 208/240/60/1/3.....\$7,975
- MWT18X4, 45#, EP Express Micro, 3 Speed, 208/240/60/1/3.....\$9,075
- MWT18J6, 45# EP Plus Micro, Temp Control, 6 Speed,
208/240/60/1/3.....\$9,255
- 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed,
208/240/60/3.....\$13,575
- 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Speed,
208/240/60/3.....\$15,125
- 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave,
7 Speed, 208/240/60/3.....\$16,705
- 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed,
208/240/60/3.....\$14,495
- 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed,
208/240/60/3.....\$15,625
- 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave,
7 Speed, 208/240/60/3.....\$17,195
- 36021V5Z, 80#, MilTouch Programmer, Temp Control, RinSave,
7 Speed, 208/240/60/3.....\$23,225
- 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave,
7 Speed, 208/240/60/3.....\$27,025
- 36026V5Z, 100#, MilTouch Programmer, Temp Control, RinSave,
7 Speed, 208/240/60/3.....\$25,965
- 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave,

- 7 Speed, 208/240/60/3.....\$30,195
- 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave,
7 Speed, 208/240/60/3.....\$33,885
- 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave,
7 Speed, 208/240/60/3.....\$36,995

RinSave saves water and formula time by special speeds and saving 1 or 2 rinses.
MilTouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

New Dryers at List Price

- Huebsch HT050FN, Gas, 50#, Dual Digital Timers, various
voltages\$4,868
- Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline
passes through 34.5" doorway, various voltages\$5,143

*50# and 55# dryers are available in reversing and with
Galaxy Micro Control and OPT True Moisture Sensing Drying*

- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, various
voltages\$5,385
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing,
various voltages\$6,423
- Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing,
OPT True Moisture Sensing Drying various voltages.....\$7,155

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression
including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder
and panels. Ask about **ADC** and **CLM** dryers in large capacities.



Service Tips By Ed

Call us for Washer Dryer Preventative Maintenance

**Let our technicians take care of your
washer dryer service**

DRYERS We can check the wear on your trunnion and bearing, we can check your burner tubes and clean them if necessary. We will check belts for wear and alignment and clean lint from thermistors. If a thorough cleaning is needed we can pull dryer fronts to remove lint.

WASHERS We will check the water valves, drain valves, belts, motors. We will change the oil or grease the washer and check out all operations of the machine. We regularly check anchor bolts for tightness and look for any leaks. If one or more of your washers have been idle for a few weeks, run them in a cycle to assure valves are working and keep seals in good shape.

FINISHING EQUIPMENT We also check out your Ironer, feeders, and folders to see what adjustments need to be done or parts that need to be replaced.

Your maintenance staff has the whole facility to take care of – let us take care of your laundry service needs.





Parts Ideas from Barb

Many Parts Go Together – like partners!

Most parts are purchased separate; however, other parts are recommended to be sold together.

For instance, when you change a door gasket without applying new glue the door gasket will fall off.

When you replace a computer board, you may also need new software.

Every situation is different, but the process of elimination is important. Checking over all the components could save you time and added expenses.

Here is a list of common parts that are connected.

- Ignition module-high voltage lead
- Trunnion- bearings
- OPL Control- display board
- Door glass gasket- nylon washers
- Cold water valve-hot water valve
- Water hose- hose clamp
- Door bumper and glue



Clockwise from left: Ignition module-high voltage lead; OPL Control board- display board; door glass gasket- nylon washers; door bumper and glue

R&B Wire Products was started in 1946 in a small tin shed in Maywood, California. Shortly thereafter, the “Self Service Laundry” industry was born. Responding to the need for personal laundry transportation, R&B invented the first wire laundry cart. Since then, R&B’s research team has been responding to the needs of their customers by expanding their product offerings to sewn, tubular and roto-molded products.



R&B WIRE PRODUCTS, INC.
YOUR TRUSTED PARTNER SINCE 1946

Three generations later, R&B continues to manufacture hundreds of high quality products used throughout many different industries to make material handling jobs a breeze.

