

## FREE FALL SHOWS

### Coin Laundry and On Premise Laundry for hotels, nursing homes, schools and hospitals

Meet industry experts. Learn how to take care of your washers and dryers. Inside tips on preventative maintenance and coin laundry store management. Washer dryer technical support and trouble shooting. What parts to have on hand for emergencies. What's new in coin laundry and on premise laundry washers and dryers.



### Full Day Seminar With Lunch.

#### Featured speakers:

- **Huebsch** – Ryan Sheridan, Terry Brosseau and The Finance Team
- **Milnor** – Scott Voldbaek (Shoreview Show)
- **Minnesota Chemical Co.** – Service Techs and Sales Representatives
- **Vend-Rite** – Mark Gies
- **Hot Water Products** – Jerry Frelka & Tim Addie
- **CCI/FasCard/LaundryCard/Card Concepts** – Robert Mattocks
- **Standard Change-Makers** – Tom Kozlik

**Tuesday, October 1st**  
**MCC Warehouse**  
**Menomonee Falls, WI**  
**9:00am-3:15pm**

**Thursday, October 3rd**  
**Best Western Event Center**  
**Shoreview, MN**  
**9:00am-3:15pm**

Register online at [www.minnesotachemical.com](http://www.minnesotachemical.com) or call Bill Kim at 651-288-4840 and he will sign you up!



## Calendar of Events

**September 19, 20** – Wisconsin Dry Cleaners FALL EXPO, Wisconsin Fabricare Institute WFI. Thursday dinner and boat cruise. Friday exhibits, meeting, lunch, silent auction – [www.wiscleaners.com](http://www.wiscleaners.com)

**September 24-26** – CLA Live Connect Milwaukee, WI coin laundry meeting – [www.coinlaundry.org](http://www.coinlaundry.org)

**October 1** – Minnesota Chemical Co. Free Fall Show, MCC Office and Warehouse, Menomonee Falls, WI – [www.minnesotachemical.com](http://www.minnesotachemical.com)

**October 3** – Minnesota Chemical Co. Free Fall Show, Best Western Event Center, Shoreview, MN – [www.minnesotachemical.com](http://www.minnesotachemical.com)

**October 15-16** – SAVE THE DATE Upper Mississippi Valley Association of Linen Management two day seminar and meeting, Treasure Island Resort and Casino, Red Wing, MN – [www.umvailm.org](http://www.umvailm.org)

**November 5-7** – CLA Live Connect Omaha, NE Council Bluffs, IA coin laundry meeting – [www.coinlaundry.org](http://www.coinlaundry.org)

**November 19-21** – CLA Live Connect Minneapolis, MN coin laundry meeting – [www.coinlaundry.org](http://www.coinlaundry.org)

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 262-781-8630

**Equipment Department Manager:** Mike Baker  
**Equipment Coordinator:** Christine Evenson  
**Equipment Sales:** Daniel Baker, James Baker, Tony Crain, Bill Kim, Anthony Lococo  
**Service Manager:** Ed Jensen

**Service Engineers:** Dan Elstad, Andy Putnam, Lewis Harris, Maurice Lee  
**Supply Sales:** John Sullivan, Chris Schiefelbein, Anthony Lococo  
**Parts Manager:** Barbara Swanson  
**Warehouse:** Bruce Edwards, Duane Fox

**Purchasing/Accounts Payable/ Supply Department Manager:** Chris Schiefelbein  
**Accounts Receivable/Credit:** Lori Kahle  
**CFO:** Kwen Johnson  
**City Desk:** Chris Schiefelbein  
**Front Desk:** Mya Moua



## Supply Deals by Chris

### Ortho Tuff Skin Mats

Ortho Tuff Skin mats are great to relieve the stress of a long day of standing at your work station! Customers place Tuff Skin mats at laundry and dry cleaning presses, sorting stations, folding tables, in front of ironers and automated folders and at counter point of sale registers. They truly make a hard surface a soft surface. John Sullivan gets very positive feed back on every sale he makes of the Ortho Tuff Skin mat. He recommends the 3/4" thick mat for most locations for comfort and durability. Tuff Skin comes in a variety of sizes – talk to John Sullivan or Chris Schiefelbein to get sizes and pricing. Most Tuff Skin mats ship in less than two weeks.



*John Sullivan, Supply Sales, holds a Tuff Skin sample while standing on a Tuff Skin mat in front of a Chicago Dryer ironer.*

## 2019 Clean Show



Milnor exhibited at the 2019 Clean Show in New Orleans, LA and had a highly successful factory tour. Milnor displayed several new pieces of equipment, including the cabinet-style soft-mount washer-extractors (models

MTF18JX and MTF27JX), the MWB-Series pass through barrier washers for healthcare and clean room markets, and the MilRail™ for loading the Milnor CBW.

The booth also featured the 76039 7-module PulseFlow® Milnor CBW tunnel, MPL656 single stage press and 64050TG1 pass through dryer, large open-pocket 76036M5K, full range of soft-mount and rigid-mount OPL washer-extractors, two OPL dryers, and the vended washer line. Thank you to everyone who stopped by the Milnor booth and visited the Milnor factory.



## Equipment

### New Milnor Washer/Extractors at List Price

- MWT18E4, 45#, EP One Touch Micro, 3 Speed, 208/240/60/1/3.....\$7,975
- MWT18X4, 45#, EP Express Micro, 3 Speed, 208/240/60/1/3..... \$9,075
- MWT18J6, 45# EP Plus Micro, Temp Control, 6 Speed, 208/240/60/1/3..... \$9,255
- 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....\$13,575
- 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3..... \$15,125
- 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....\$16,705
- 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....\$14,495
- 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....\$15,625
- 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$17,195
- 36021V5Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$23,225
- 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....\$27,025
- 36026V5Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$25,965
- 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave,

- 7 Speed, 208/240/60/3.....\$30,195
- 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$33,885
- 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....\$36,995

RinSave saves water and formula time by special speeds and saving 1 or 2 rinses. MilTouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

### New Dryers at List Price

- Huebsch HT050FN, Gas, 50#, Dual Digital Timers, various voltages ..... \$4,868
- Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline passes through 34.5" doorway, various voltages .....\$5,143

*50# and 55# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying*

- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, various voltages ..... \$5,385
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages ..... \$6,423
- Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying various voltages..... \$7,155

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.



## Service Tips By Ed

### Water and chemical damage to washers

This month I will talk about damage to washers caused by leaking or damaged water and chemical lines. Inspect your washer daily to check for water and chemical leaks. If you have a chemical leak, ask your chemical representative to quickly make the repairs. Leaky chemicals are corrosive, can cause your machine to rust and can damage parts in the machine such as water valves and electronics. Water leaks at the door seal, at valves and at drains can cause

the same kind of damage and can cause shorts in the machine. Water can short out circuit boards, damage water valves, drain valves and control fuses. Leaking water can rust out your machine very quickly. Take a look at these pictures to see what can happen. Photos show chemical and water damaged rear mounted supply chute, damaged shell mounted supply inlet and severe water damage and rusting on a machine bolt down base. (The damage to the washer frame was so severe the washer had to be replaced.)

Be safe!





## Parts Ideas from Barb

### Door Latch Parts for Washers and Dryers Pellerin Milnor Alliance

We have parts for Alliance Laundry System washers and dryers (Huebsch, Speed Queen, older Cissell, Unimac, Ipso and some Continental), American Dryer /Whirlpool/Milnor dryer. These machines all have door locks and/or door latches parts that need replacement solenoids, micro switches and latches. Milnor machines may have normally locked or normally unlocked door assemblies. Newer styles for many manufacturers have replacement parts instead of entire assemblies.

Alliance Laundry System dryer door latch kits are available – they come with the door latch, acorn nut, pop rivets and screw. The plastic door latch is plastic and wears over time. You can adjust the screw for many years before the whole kit needs to be replaced. American Dryer and Milnor dryers also have door latches of a different style.

The washer or dryer door has to be shut for machine operation. Door safety circuits assure this.

**Replacing parts is cost effective – saving you money and avoiding down time.**

## MCC People

### We welcome two people to the staff this month.

**Mya Moua** is at our Information Desk and answers and routes your calls in addition to a vast array of other clerical and organizational work.

**Christine Evenson** is Equipment Department Coordinator. She orders equipment, checks on delivery dates, bills service reports, enters a great deal of data and assists sales and service staff.

The Minnesota Chemical Co.



*Mya Moua and Christine Evenson*

If you own a coin laundry, work in or service the washers and dryers in a hotel or nursing home laundry – Register today for one of our October Free Falls Shows to learn how to take care of your Milnor and Huebsch washers and dryers [www.minnesotachemical.com](http://www.minnesotachemical.com)