OUR 102nd YEAR!

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November 2017 · Issue #634

Our Customers

Fairfield Inn and Suites By Marriott Detroit Lakes, MN



The Fairfield Inn by Marriott opened in July and combines deluxe hotel rooms on the first three floors and condo units on the top floor served by a separate elevator. This Fairfield is across from

Big Detroit Lake and is next to the Lake Shirts outlet tent and Detroit Lakes City Pavilion and beach. A new restaurant Hub 41 is just steps from the Fairfield.



Tony Baker, Operations Manager and Vickie Swenson, General Manager in front of their new Milnor 30015VRJ 40# washer extractors. There are also two Huebsch 75# reversing dryers with OPT moisture sensing technology.



Drycleaners

The evolution of clean has just been improved... ... and now more affordable than ever!

Highlights Include:

New: Three stainless steel working tanks

New: Single Stage Separator **New:** Super Flow Distillation

- · Dual independent filter circuits with all carbon post filter
- · Inline solvent cooling
- Programmable drum turns and stops
- Programmable drum speeds
- · Programmable solvent levels
- · Soap injections
- Full dried button trap





OLUMBIA

2285 Hampden Ave. St. Paul, MN 55114 651-646-7521 Toll Free: 1-800-328-5689 Fax: 651-649-1101

Service & Parts Fax: 651-646-7206

13636 Carmen Avenue, Suite 4 Menomonee Falls, WI 53051 262-781-8630

Waverly, IA 319-352-4338 Equipment Department Manager: Mike Baker
Equipment Coordinator: Patrick Reed
Equipment Sales: Daniel Baker, James Baker, Tony

Equipment Sales: Daniel Baker, James Baker, Tony Crain, Jon Karll

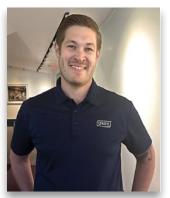
Equipment Customer Service Manager: Ed Jensen Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam, Licey Mejia, Chad Reisinger Supply Department Manager: Stephen Baker Supply Sales: Jon Karll, John Sandretto, John Sullivan

Parts Manager: Barbara Swanson

Warehouse: Bruce Edwards, Duane Fox
Purchasing/Accounts Payable: Chris Schiefelbein
Accounts Receivable/Credit: Lori Kahle

Front Office: Anita Skinner Controller: Kwen Johnson City Desk: Erika Clinton 1-800-328-5689 · www.minnesotachemical.com

Our Suppliers



Welcome to the new Street's - Adco - Laidlaw representative Shawn Hansen. Shawn is a native of the Twin Cities and has a background in sales. Shawn is covering the Upper Midwest, Minnesota, Iowa, Wisconsin and the Dakotas showing customers the features and benefits of the Streets/Adco/Laidlaw line of dry cleaning, wet cleaning and laundry products.



Shawn is excited about once again offering personal representation and service to area cleaners. When Shawn stops by your plant, take a moment to welcome him and discuss your operation. Dry cleaners deserve choices when it comes to product selection!

Shawn Hansen – Email: shansen@4streets.com, Cell: 612-322-9646

All New – Made In Chicago!

Still the standard of the industry.

Air Chicago Elite small piece towel, gown, pad folder.

- Streamlined CHI.
- Touch PC-based full color touch screen control system for operation, custom product programming, management, and graphical diagnostics.
- Convenient USB for saving programs for extra security.
- Primary folding may be bypassed for direct crossfolding of items such as bath mats or surgical pants – up to 12" (300mm) wide.
- Newly designed pneumatically-controlled ski width adjustment provides fast and accurate positioning with fewer moving parts.
- Stain/tear reject button discharges rejected items separately.
- Crossfolds items once or twice into halves, thirds, or quarters.
 Inverter-controlled second crossfold reversing conveyor for crisper, more accurate folds.
- Retractable discharge system maintains stack integrity throughout transition to the delivery conveyor.







Chicago Flipper

FLIPPER is a simple high speed labor saving half-folder/stacker for the automatic counting and stacking of flat or half folded small articles such as face cloths, wiper cloths, shop towels and bar wipes. This space saving linen folder is designed to automate the folding and stacking process to assure accurate counts, consistent quality and high production. Best used in large healthcare, dust control or hospitality plants with a central stacked goods conveyor.



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Equipment

-	New Willion Washer/Extractors 2017 Frices
-	MWR18E4, 45#, EP One Touch Micro, 4 Formulas, 3 Speed, 208/240/60/1/3\$7,845
_	MWR18X4, 45#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3\$8,475
_	MWR18J6, 45#, EP Plus Prog Micro, Temp Control, 6 Speed,
	208/240/60/1/3\$9,275
_	30015T6X, 40#, EP Express Prog Micro, Rinsave, 4 Speed,
	208/240/60/3
_	30015VRJ, 40# EP Plus Micro, Programmable, Temp Control, Rinsave,
	7 Speed, 208/240/60/3\$14,325
-	30015V8Z, 40# Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed,
	208/240/60/3
-	MWR27E5, 60#, EP One Touch Micro, 4 Formulas, 3 Speed,
	208/240/60/1/3\$10,495
-	MWR27X5, 60#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3\$11,125
-	MWR27J5, 60# EP Plus Prog Micro, Temp Control, 6 Speed,
	208/240/60/1/3\$11,855
-	30022T6X, 60#, EP Express Prog Micro, Rinsave, 4 Speed,
	208/240/60/3
-	30022VRJ, 60#, EP Plus Prog Micro, Temp Control, Rinsave, 7 Speed,
	208/240/60/3

New Milnor Washer/Extractors 2017 Prices

- 30022V8Z, 60#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3
- 36021V5Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3
- 36021V7Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3
- 36026V5Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3
- 36026V7Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3
Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses.
Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.
Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick. New Dryers
New Dryers - HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers,120/61/1 List \$4,633 - HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline,
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New Dryers - HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers, 120/61/1 List \$4,633 - HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline, Fits Through 36" D00R, 120/60/1 List \$4,802 - HUEBSCH HT075NQT, 75# Gas, Dual Digital Timers, 120/61/1 List \$5,125 - HUEBSCH HT075NRQ, 75# Gas, Dual Digital Timers,
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In Stock Special Non Coin

granite terracotta stone

- Speed Queen Gas Homestyle Dryer **Special \$500 in lowa**

SPECIALS CALL FOR PRICE

Two Huebsch 170# gas dryers, HT170LRQ converted to natural gas, digital dual timers, reversing, 480/60/3, year 2008

Two Milnor 100# washers 36026V6J, EP Plus programmable controller, 208/60/3, year 2002

Huebsch washer and dryer prices going up November 15, 2017

12 Bushel Poly Bumper Truck

This revolutionary NEW product designed to protect your facility. This top rim soft vinyl bumper provides 360 degree protection for walls, doors, and equipment.

- Durable roto base maximizes payload eliminates the need for flammable plywood or flimsy sheet metal
- · Smooth interior finish easy to clean
- · Heavy-duty .225" average wall thickness with round corners
- Industrial grade 4" casters with non-marking polyurethane tires come standard
- Upgrade to 5" or 6" casters at an additional cost

Dimensions: 41.25" L x 30" W x 34.75" H

Height is based on 4" casters

Product Weight: 73 lbs Weight Capacity: 425 lbs

\$349.00 R&B ID: 4612/BTB Other bushel sizes also available



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MCC Happenings



Covering North Dakota

John SANDRETTO, Minnesota Chemical supply sales and Mike Baker President and Equipment Sales travelled to North Dakota to see customers recently. They spent time at laundries at NDSU Fargo, home of the Bison. They visited many customers in six cities to make recommendations on laundry chemicals, spotting supplies, carts, shelving and washers and dryers. Sometimes they just talked about efficiencies in operation based on their years in the industry.

Let us know if John or Mike can help you!



MCC Sales Meeting:

Last month members of the MCC sales team gathered at the beautiful Walker Art Museum in Minneapolis to share ideas and strategies to increase sales and serve our customers better. We had a full day of presentations from Milnor, Sankosha, ECOLAB, Streets-Adco-Laidlaw and Mod Roto. During our lunch break we toured the recently renovated Sculpture Gardens at the museum. Next time you are in Minneapolis, stop by the Sculpture Gardens for a FREE and interesting experience.



MCC Service Seminars

MCC's recent FREE Service Seminars in Menomonee Falls, WI and

Shoreview, MN were well attended by coin laundry and on premise laundry customers. Good discussions were lead by our



manufacturers, Alliance/Huebsch, VendRite, Card Concepts, Huebsch Finance and Milnor along with our MCC service manager and technicians.

Minnesota Chemical Company 2018 Calendar

Our 2018 MCC wall calendars will be delivered to you by month's end.

Our Office and warehouse will be closed Nov. 23 & 24, Dec. 25 & 26 and Jan 1, 2018. Best wishes to you for a joyous Holiday Season and a prosperous New Year.

Should you wish a smaller version of this calendar, contact your MCC representative or give our St. Paul office a call.

