

Our Customers

ZS INVESTMENTS

Quint Schaitel and Trent Ziegler of ZS Investments serve the Coulee region of Wisconsin with real estate services. Between 2015 and 2018 they acquired four laundromats in Sparta and Tomah. The laundries were well maintained, coin operated, older stores with no machine with a capacity larger than 45#. To increase profitability, lower maintenance costs and increase customer satisfaction, Trent and Quint installed new Huebsch Galaxy TOUCH and Galaxy 600 large capacity washers and tumblers. They also began adding Spyderwash card readers to their new and existing machines. With the Spyderwash system, they handle fewer coins, spend less time in their stores and create customer loyalty. When in the Coulee region make sure to explore the famous Elroy – Sparta bike trail, and clean your duds at one of the Wisconsin Laundries!



Calendar of Events

February 6 at 1:00 pm - 2:00 pm CST: Coin Laundry Association: "Navigating Difficult Conversations – Q&A Session for Women in the Laundry Industry" presented by the Women's Laundry Network. This Zoom Webinar (FREE) "Navigating Difficult Conversations – Q&A Session for Women in the Laundry Industry," session is your chance to pose burning questions, share your experiences and glean valuable insights from one another on initiating and engaging in difficult conversations with employees, supervisors and family.

(WEEKLY EACH TUESDAY) February 6, 13, 20, 27 at 10:30 am - 11:30 pm CDT: Drycleaning & Laundry Institute (DLI): DLI Weekly Peer-to-Peer Zoom Meetings; Share ideas and brainstorm with other professional cleaners from around the globe with weekly Zoom open discussions. Members may click to register. <https://dlionline.org/events/>

Monday, March 18, 2024

MARDI GRAS HOLIDAYS: Milnor:

Please note the Milnor factory and office will be closed for the Mardi Gras holidays February 12th and 13th. The Milnor Service and Parts departments only will be open Monday, February 12th, and Tuesday, February 13th, via phone and e-mail. Shipping from Service/Parts will take place Monday only.

2024 IMPACT Conference

March 18 at 1:00 pm - 2:00 pm CST: Association for Linen Management (ALM): IMPACT Conference; L IMPACT, ALM's educational conference draws individuals from throughout the laundry and linen industry for 2.5 days of inspiring education, networking, and fun. The 2024 event in Salt Lake City is expected to be the industry's can't miss event of the year. Location: Hilton Salt Lake City Center; 255 S W Temple Street, Salt Lake City, UT 84101; Info and Registration: <https://www.almnet.org/events/register.aspx?id=1784743>

3750 Dunlap Street North
Arden Hills, MN 55112
651-646-7521
Toll Free: 1-800-328-5689
Fax: 651-649-1101

13636 Carmen Avenue
Suite 4
Menomonee Falls, WI 53051
262-781-8630

Equipment Coordinator: Christine Evenson
Equipment Sales: Daniel Baker, James Baker,
Tony Crain
Front Desk: Tina Hinrichs

Service Engineers: Dan Elstad,
Phil Hall, Andy Putnam, Anthony Dickenson,
Drake Ristvedt
Supply Sales: John Sullivan,
Chris Schiefelbein, James Riopel
Parts Manager: Barbara Swanson

Warehouse: Yacharmi Smith, Warehouse
Manager
**Purchasing/Accounts Payable/ Supply
Department Manager:** Chris Schiefelbein
CFO: Kwen Johnson
City Desk: Tina Hinrichs

Parts Direct Line: 651-288-4849 • Service Direct Line: 651-288-4857 • Parts & Service Fax: 651-646-7206

NOW HIRING: FT MAINTENANCE TECH – Call 651-288-4857 to discuss

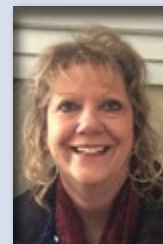
Supply Ideas by Chris Schiefelbein, John Sullivan and James Riopel

Improved Efficiency with Ecolab Housekeeping Tools

- Improve efficiency and user experience with the quick-change feature and tools that are interchangeable with the same pole
- Gain easier access to hard-to-reach places with expandable pole and added grips to tools that can be used without a pole
- Quickly move from one task to the next while minimizing trips to the housekeeping cart
- Increase user safety with light weight tools including easy-on and off mechanisms and ergonomic hand grips
- Available as kits and a la carte

Please contact your Minnesota Chemical Supply Salesman today to learn more!

ECOLAB



HUEBSCH COMMAND™

Huebsch Command™ helps you run a smarter business by letting you easily accept mobile payments, control machines, and manage your laundry business from anywhere. By accepting mobile payment via smartphone, you can deliver a quick, convenient laundry experience that fits seamlessly into your customers' lives.

- Cash and cashless options are available for online wallet reloading with the Huebsch app.
- Customers can view the status of their current cycle in the app and get notified when their laundry is done.
- The ability to manage all locations from one interface centralizes refunds and saves you time.

Download the brochure and start the journey for your new store: <https://minnesotachemical.com/command>



Milnor Laundry Equipment and the Milnor Technical Knowledge Base

Milnor is a leading manufacturer of commercial laundry machinery based in Kenner, Louisiana. Milnor's Made-in-USA washer-extractors range from 25-700 lbs. capacity. Milnor's equipment is designed to serve a broad spectrum of customers, from OPL washers to automated tunnel washing systems that process 7,000 lbs. per hour or more, as well as dryers, material handling systems, and laundry computer networks.

Have a question about your Milnor equipment? Call Minnesota Chemical today, or search the Milnor Technical Knowledge Base at <https://www.milnor.com/technical-knowledge-base/>.



Equipment

New Milnor Washer/Extractors at MSRP

- 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3\$19,595
- 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave, 7 Speed, 208/240/60/3\$20,895
- 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3\$23,245
- 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3\$20,895
- 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave, 7 Speed, 208/240/60/3\$21,695
- 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3\$23,495
- 36021V5J, 80#, EP Plus, Temp Control, RinSave, 7 Speed, 208/240/60/3\$31,025
- 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3\$36,795
- 36026V5J, 100#, EP Plus, Temp Control, RinSave, 7 Speed, 208/240/60/3\$34,495
- 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3\$40,475

- 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3\$45,095
- 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3\$48,275

RinSave saves water and formula time by special speeds and saving 1 or 2 rinses. MilTouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

New Dryers at MSRP

- Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline, reversing, passes through 34.5" doorway, various voltages\$6,864
- 120#, 170#, and 200# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying*
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, non reverse, various voltages\$7,185
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages\$8,597
- Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying, various voltages\$9,739

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.



MSRP is a good BUDGET estimate of final washer or dryer price after discount allowed, freight and delivery added back in. Your price could be less!

SPECIALS IN STOCK: New R&B Wire RBSP-1000 Laundry Floor Scale, List \$2,607, special \$2,500 FOB MCC.



MCC Service Tips

Coin Laundry Water Leaks & Drain Issues

Let's start with the small washers. We get a lot of calls saying there is water on the floor in front of the washer. One potential culprit: customers are putting pods in the soap dispenser drawer, which can lead to clogging issues. Pods need to go in the washer with the load or they will plug up the soap drawer. It is important to keep the soap dispenser clean and keep the siphons in the soap dispenser clean.

Some customers have found it helpful to post signs in your laundry indicating proper pod use.

If your machine is not draining and you checked the drain valve, you should check the poly drain elbow at the back of the washer. Over time, these elbows can sometimes plug up.

Check the door seal on front load washers—are there holes? Inspect your water supply hoses, for cracks or bulges. Alliance recommends that hoses be changed every 5 years. For larger washers, it is important to keep the drain line clean from lint or anything else that can make its way through the machine.

You can purchase reinforced water fill hoses from Minnesota Chemical: stock part #WAS-160-PP, contact Parts for current price.

Vend-Rite PODS signs part L443, and Huebsch/Alliance PODS signs are available.



Parts Ideas From Barb

Washer Bearing Housing Assemblies and Main Bearing Kits!

The signs that you need a bearing housing in your washer are a loud screeching noise coming from your washer, grinding bearings and ear-piercing sounds, and roaring, thundering commotion that does not quiet down! We stock Milnor bearing housings and Alliance (Huebsch or Speed Queen) bearing housing and hardware kits. Puller kits are usually rented from the factory on a monthly basis. And our service technicians are great at doing bearing housing work.

Call me to ask about availability today!



Milnor Announces Brock Pellerin as Vice President



Kenner, LA – Pellerin Milnor Corporation is pleased to announce the promotion of Brock Pellerin to Vice President, effective immediately.

Pellerin formally began his career with Milnor in 2006 as a member of the Application Engineering Department, but spent numerous summers throughout his life working in the mailroom, Human Resources, and on the factory floor. These experiences helped him cultivate a deep understanding of company operations.

In 2013, Pellerin was promoted to Regional Sales Manager, where he supported Milnor's dealer network with his industry expertise. During his time as a Regional Sales Manager, Pellerin became a three-year graduate of TRSA's Production Management Institute, was selected for the 2019 American Laundry News Panel of Experts, and currently serves as a member of the TRSA Next Generation Executives Network.

Pellerin's responsibilities as Vice President include fostering system sales throughout Milnor's dealer network, and his goal is to utilize his knowledge and expertise to continue growing sales of Milnor equipment in North America.

James W. Pellerin, President and CEO of Pellerin Milnor, adds, "As a fourth-generation member of the Pellerin Family serving the laundry industry, Brock has clearly demonstrated his personal commitment to the successful application of Milnor products among his valued customers. I know we can count on him to continue to promote strong, beneficial relationships throughout the industry."

