

East Johnson Laundry



Fond du Lac, WI

Fond du Lac's newest laundromat is between McDonald's and Culver's. This is a totally new Huebsch equipped laundry with SpyderWash card system. MCC's James Riopel worked with the Pelletier family to design and deliver a great laundry. They accept cash or credit as well as Apple Pay and Google Pay on each washer and dryer. They have the highest spin washer speeds in FDL which means faster drying time. Drop off laundry service coming soon. East Johnson Laundry had its ribbon cutting September 2. The Pelletier family are the owner/operators of East Johnson.



From left to right in the photo: Bob Pelletier, Mary Ann Pelletier, Jim Pelletier, James Riopel of MCC, Joe Venhuizen of Envision Fond Du Lac, Gary Pelletier.

FREE FALL SHOWS

Coin Laundry and On Premise Laundry for hotels, nursing homes, schools and hospitals

Meet industry experts. Learn how to take care of your washers and dryers. Inside tips on preventative maintenance and coin laundry store management. Washer-dryer technical support and troubleshooting. What parts to have on hand for emergencies. What's new in coin laundry and on premise laundry washers and dryers.



Full Day Seminar With Lunch. Featured vendors:

- Huebsch
- Milnor – (Shoreview Show)
- Minnesota Chemical Co. – Service Techs and Sales Representatives
- Vend-Rite
- CCI/FasCard/LaundryCard/Card Concepts
- Standard Change-Makers – Tom Kozlik
- SpyderWash Card Systems

Wednesday, November 10th
MCC Warehouse
Menomonee Falls, WI
9:00am-3:15pm

Friday, November 12th
Hilton Garden Inn
Shoreview, MN
9:00am-3:15pm

Register online at
www.minnesotachemical.com or call Tina
at 800-328-5689 and she will sign you up!

Calendar of Events

October 8 – Wisconsin Fabricare Institute (WFI) www.wiscleaners.com Fall Conference 1:30-7:00, WFI Offices, 11801 West Silver Spring Drive Suite 200, Milwaukee, WI 53225

November 10 – Minnesota Chemical Co Free Fall Show, MCC Offices, 13636 Carmen Ave., Menomonee Falls WI – Laundromat live show and service school. www.minnesotachemical.com to register or call Tina 800-328-5689

November 12 – Minnesota Chemical Co. Free Fall Show, Hilton Garden Inn, I-694 and Lexington, Shoreview MN – Laundromat and On Premise Laundry (Hotel, Nursing Home, Schools) live show and service school. www.minnesotachemical.com to register or call Tina 800-328-5689

TBA – Coin Laundry Association, Laundromat Owner Resources, Advocacy. CLA has many online seminars and valuable information. Check website for future local events in person.

3750 Dunlap Street North
 Arden Hills, MN 55112
 651-646-7521
 Toll Free: 1-800-328-5689
 Fax: 651-649-1101

13636 Carmen Avenue
 Suite 4
 Menomonee Falls, WI 53051
 262-781-8630

Equipment Department Manager: Mike Baker
Equipment Coordinator: Christine Evenson
Equipment Sales: Daniel Baker, James Baker, Tony Crain, James Riopel
Service Manager: Ed Jensen

Service Engineers: Dan Elstad, Phil Hall, Andy Putnam
Supply Sales: John Sullivan, Chris Schiefelbein, James Riopel
Parts Manager: Barbara Swanson
Warehouse: Bruce Edwards

Purchasing/Accounts Payable/ Supply Department Manager: Chris Schiefelbein
Accounts Receivable/Credit: Lori Kahle
CFO: Kwen Johnson
City Desk: Chris Schiefelbein

Parts Direct Line: 651-288-4849 • Service Direct Line: 651-288-4857 • Parts & Service Fax: 651-646-7206 • Front Desk: Tina Hinrichs

NOW HIRING: FT MAINTENANCE TECH and PT WAREHOUSE WORKER



Supplies Chris Schiefelbein and John Sullivan

KEY COLOUR
the colour experts

Dyes for hotel towels, shop towels or housekeeping towels – dozens of colors.

Turn your stained guest towels into pool towels

- Easy to use; no-mess liquid dye application
- Dyeing stained towels saves you up to 75% off the cost of new towel purchases
- Full color dye kits come in a wide selection of colors



*Rick Purcell, Key Colour
National Sales Manager*

Color code your housekeeping towels

- Great for color-coding all types of cleaning towels (i.e. bathroom, kitchen, etc.)
- Easy to use; no-mess dye application (100% water soluble - premeasured bags)
- Fixing agent included to increase colorfastness

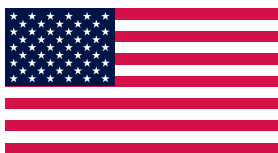


Dry Cleaners

Isn't it time for you to step up to the finest in finishing – Sankosha.



Sankosha celebrates its 40th Anniversary in business – 25 years in the USA!
Mike Tungesvick, National Sales Manager, lives in Hopkins, MN. He is glad to visit cleaners to check on your equipment needs and offer tips for better quality and profitability.



Milnor's USA factory is in Kenner, LA, near New Orleans airport. As you can see, Milnor is not too far from the Mississippi River but protected by a levee. The factory made it though the recent hurricane OK. Power has been restored to the factory and homes of the staff. Milnor is back in full production.



Equipment

New Milnor Washer/Extractors at MSRP

- 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....\$14,785
- 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....\$16,135
- 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3\$17,825
- 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....\$15,775
- 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3\$16,775
- 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3\$18,345
- 36021V5Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3\$24,425
- 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3\$28,395
- 36026V5Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3\$27,545
- 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3\$31,725
- 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave,

- 7 Speed, 208/240/60/3\$35,625
- 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3\$38,875

RinSave saves water and formula time by special speeds and saving 1 or 2 rinses.
Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

New Dryers at MSRP

- Huebsch HT050FN, Gas, 50#, Dual Digital Timers, non reverse, various voltages\$5,098
- Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline, reversing, passes through 34.5" doorway, various voltages\$5,388
- 50# and 55# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying*
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, non reverse, various voltages\$5,640
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages\$6,749
- Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying various voltages.....\$7,646

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.

MSRP is a good BUDGET estimate of final washer or dryer price after discount allowed, freight and delivery added back in. Your price could be less!



Service Tips By Ed



Keep Your Dryer Free of Lint to Prevent Dryer Fires

The main cause of dryer fires is excess lint in lint compartment or lint drawer and in burner compartment or oven. The lint screen should be cleaned every 4 hours. If the lint screen or filter has any holes in it or is not attached to the frame properly, it should be replaced. With power at the breaker OFF, vacuum the compartment once a week

- clean the fan blades at the same time. Remove the lint screen to access the fan – but remember to turn the power OFF. In most dryers, just above the lint filter you will find the thermistor or thermostat - clean any lint built up around it. If it is not clean, it will sense an incorrect temperature and your dryer will run hotter.

The burner compartment of the dryer is where the heat is generated at the top front of the dryer. The heat source is gas burner, electric heat coil or steam heat coil. This area must be kept clean to avoid a possible fire. Again, clean with power OFF. If your gas dryer is sparking but you see no flame, that could mean your burner tubes are full of lint and flame cannot ignite. To clean burner tubes, remove them and wash them under water, then blow them out with compressed air. The burner box should be vacuumed once a month. If you see a high limit thermostat on the side of your burner box in a cage the lint should be cleaned out there as well. Be careful to not dislodge or damage wires.

Dryer ductwork should be cleaned annually by the same company that cleans your kitchen fans. Clean all the way to the exterior and clean any exterior screen or louvers as well.

So remember, excess lint is the main cause of dryer fires - keep your dryers clean!

Call me for free stickers to remind your staff to clean dryer lint screens every four hours.





Parts Ideas From Barb

Changing seasons with colors so bright, dreary days and spooky nights.
Autumn leaves falling and a harvest moon-the cool crisp air will be upon us soon.
Thinking ahead when things go bad. Stock parts on the shelf, not just wishing you had.
Belts break-valves get stuck-lint screens tear. Today is, the time to prepare.
With supplies being short and demand being great- having parts is essential, before it is too late.
Contact us now for your personalized parts quote.



We welcome Gabe DiPerna as our new On Premise Laundry (OPL) Account Manager for Huebsch. Gabe and his family live in suburban New Orleans and were affected by the recent hurricane. They are now back home. Gabe has a great background in laundry having previously worked for a laundry supply manufacturer. Gabe recently hosted a TEAMS meeting for our staff on Huebsch OPL dryers and washers to include new features, service, OPL laundry sizing and layout. Gabe, like his superior, Steve Bowie, National Sales Manager of Alliance OPL, knows that distributors and end users rely on Huebsch for honest answers and a fast response. When we call, text or email Gabe or Steve we have a reply in hours if not minutes. This is a sign of superior customer service! Thanks Gabe and Steve, you set the standard!



**The finest in automated laundry feeders,
ironers, folders and small piece folders
are made in and by CHICAGO**



Hand Soaps, Sanitizers And Lotions

Ecolab offers an array of liquid and foaming hand soaps, sanitizers, and lotions that help keep your staff and guests safe and healthy. We've developed a hand hygiene system that combines bacteria-killing chemistry with technology and training - making your hand cleaning habits safe, simple and efficient. With Ecolab's Hand Hygiene System, you get efficiency, innovation and sustainability in one sleek dispenser.

