

Our Customers

KALIX in Minot, ND



Last Fall KALIX of Minot, ND replaced their 20 year old Milnor continuous batch washer (CBW) with an updated Milnor system – to include a CONWA weighing conveyor, Milnor 5 module CBW, Milnor press to remove water and three Milnor dryers.

Mark Block, Laundry Manager, planned and supervised the process of removing all of the old equipment and moving the new equipment into place. The Kalix laundry serves healthcare customers in the Minot area as well as Minot Air Force base.



Milnor CBW



Milnor CONWA
weighing conveyor



Mark Block,
Laundry Supervisor



Setting Milnor Dryers

FALL CONFERENCE

October 18-19

Treasure Island Resort & Casino • Red Wing, MN



UMVAILM
UPPER MISSISSIPPI VALLEY CHAPTER

Improving the Patient Experience through Staff Engagement

Tuesday 9:15-10:15

Steve McNabb & Kristen Kanka will discuss ways to increase staff engagement throughout your facility, and how this can lead to patient engagement and loyalty.

Leveraging Today's Technologies in Laundry Maintenance

Tuesday 10:30-11:30

Paul Jewison a veteran engineer of the laundry industry will be talking on how to introduce and utilize today's technologies into your maintenance department.

Reducing Wastes in the Soil Linen

Tuesday 12:45-1:45

President of ALM, Cindy Molko will speak on a common issue all laundries are faced with; keeping waste out of the soil linen. She will be discussing how to initiate a program that involves all departments in the organization to help reduce waste going into the soil linen.

Panel of Experts

Tuesday 2:00-4:00

Get your questions ready for this open forum discussion held by a panel of experts. Questions will be gathered from the audience during the conference.

The Hong Kong Research on Zygomycosis

Wednesday 9:30-10:30

We welcome Executive Director of National ALM, Linda Fairbanks to speak on the clinical infectious disease study conducted in Hong Kong that researched the massive linen contamination and a zygomycosis infection outbreak.

Germaphobes... Are we too clean?

Wednesday 10:45-11:45

With "superbugs" becoming more prevalent in today's society what can we do to protect ourselves and are we doing too much? Bridget Pfaff, will be discussing infectious control in healthcare and the proper barrier requirements for different procedures to ensure we are properly handling infectious diseases.

Visit our Website WWW.UMVAILM.ORG to learn more details about the conference and register.

Registration Due by Oct. 3rd. Please visit our website www.umnvailm.org. Registration Fees: Chapter Members \$150. Non Chapter Members \$175. One Day \$125. Includes meals. To register and pay via credit card visit our website, or mail check payable to UMVAILM: Anne Wilson, Attn: UMVAILM, 225 Woodlake Dr SE, Rochester, MN 55904.

New This Year!

Allied Trades Members will be available throughout the conference to discuss options that could improve your business.

Tuesday Evening – Dinner Cruise on the Mississippi River!

Sponsored by the Allied Trades Members. Cruise will start boarding at 5pm. Transportation from hotel to the boat is provided.



FREE Service Seminars for Washers and Dryers, On Premise Laundries and Coin Laundries

Tuesday, October 4 - Minnesota Chemical - N57 W13636 Carmen Ave, Unit 4, Menomonee Falls, WI
Thursday, October 6 - Hilton Garden Inn, 1050 Gramsie Rd, Shoreview, MN – (NE Corner I694 & Lexington Ave N)
9:00am - 3:00pm

- Proper installation including bolting, grouting, drain, water for washers and make up air and exhaust for dryers.
- Troubleshooting electrical, water, gas venting and mechanical issues. Things you check before you call for service.
- Preventive Maintenance – Things you can do on your own to keep your washers and dryers running well.
- How to find part numbers and order parts for repairs and what to have on your shelf.
- New models and new features – when and if you choose to replace or upgrade.

REGISTER TODAY!

Coffee and refreshments with light lunch.

Sign up on line at www.minnesotachemical.com
If you have questions contact Anita at 800-328-5689



Something New



Washer Load Estimating Portable Floor Laundry Scale - Not Legal For Trade

\$1,975.00

R&B ID: RBPS-1000

This is a portable platform scale with easy access ramps on two sides. Equipped with high quality

mild steel construction, this scale is ideal for weighing heavier items such as laundry carts and basket trucks.

- Anti-skid diamond plate deck
- Includes easy-to-use external display
- Not legal for trade
- 1,000 lb weight capacity
- Mild steel construction
- High quality powder coated finish
- Portable with easy to use handles
- Two built-in rubber wheels for easy transport
- Ramps on two sides
- Basket truck not included



Dimensions: 42.25"L x 39.5"W x 3.5"H (Complete Unit)
Product Weight: 194 lbs (scale-188lbs, display-6lbs)



Portable Bench Scale with Detachable LCD Display, 300 lb. Capacity - Legal For Trade

\$589.65

R&B ID: RBPB-300

This portable and versatile scale provides excellent mobility and ease of use for any environment. The detachable display provides outstanding convenience and functionality in any setting. The plastic outer shell makes this scale tough and durable.

- Easy to move with convenient built-in handle
- Tough outer shell provides great protection
- Detachable LCD display allows convenient ease of use
- Adjustable leveling feet insure scale is properly balanced
- Legal for Trade
- Rechargeable battery and power adapter included
- Option to use 4 "C" cell batteries (not included)
- RS-232C interface

Overall Dimensions: 24"L x 14"W x 3.5"H
Platter Dimensions: 17"L x 14"W
Product Weight: 15 lbs.

Equipment

NEW MILNOR WASHER/EXTRACTORS

- MWR18E4, 45#, EP One Touch Micro, 4 Formulas, 3 Speed, 208/240/60/1/3\$7,765
- MWR18X4, 45#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3\$8,385
- MWR18J6, 45#, EP Plus Prog Micro, Temp Control, 6 Speed, 208/240/60/1/3\$9,175
- 30015T6X, 40#, EP Express Prog Micro, Rinsave, 4 Speed, 208/240/60/3\$12,325
- 30015VRJ, 40# EP Plus Micro, Programmable, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$13,975
- 30015V8Z, 40# Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$15,395
- MWR27E5, 60#, EP One Touch Micro, 4 Formulas, 3 Speed, 208/240/60/1/3\$10,395
- MWR27X5, 60#, EP Express Prog Micro, 3 Speed, 208/240/60/1/3\$11,015
- MWR27J5, 60# EP Plus Prog Micro, Temp Control, 6 Speed, 208/240/60/1/3\$11,735
- 30022T6X, 60#, EP Express Prog Micro, Rinsave, 4 Speed, 208/240/60/3\$13,195
- 30022VRJ, 60#, EP Plus Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$14,395
- 30022V8Z, 60#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$15,855
- 36021V5Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$20,995

- 36021V7Z, 80#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$24,495
- 36026V5Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$23,495
- 36026V7Z, 100#, Miltouch Prog Micro, Temp Control, Rinsave, 7 Speed, 208/240/60/3\$27,295

Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses.

Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

NEW DRYERS

- HUEBSCH HT050NQT, 50# Gas, Dual Digital Timers, 120/61/1 List \$4,498
- HUEBSCH HT055NQT, 50# Gas, Dual Digital Timers, Slimline, Fits Through 36" DOOR, 120/60/1 List \$4,664
- HUEBSCH HT075NQT, 75# Gas, Dual Digital Timers, 120/61/1 List \$4,980
- HUEBSCH HT075NRQ, 75# Gas, Dual Digital Timers, Reversing, 208/60/3 List \$5,904
- HUEBSCH HT075NRE/OPT 75# Gas, Micro With Opt Moisture Sensing Drying, Reversing, 208/60/3 List \$6,572

IN STOCK COIN MACHINES IN MN

(INCLUDES INCOMING FREIGHT)

- 2011 Huebsch Stack Electric Homestyle Coin Dryers, White, Door Glass, HSET17WFW, 120/240/60/1 list \$2,500 **Special \$900**

IN STOCK SPECIAL NON COIN

- 2015 Huebsch HT030EQT 30# electric heat tumble dryer, dual digital timer, 108 AMPS, 208/60/1 List \$4,447 FOB ST PAUL **Special \$2,400**

Workplace Safety

Water Soluble Bags from Elkay

Convenience and protection from dirt and contamination.



Protection

Water Soluble Bags are an environmentally-friendly and hygienic solution to minimize contact between staff and contaminated laundry. They're commonly used in healthcare and industrial settings to isolate, transport and clean soiled bed linens, clothing, uniforms, etc.



Convenience

Elkay Water Soluble Bags are puncture-resistant and can be used to hold wet or damp materials for hours without rupturing. The bag and its contents can be placed in an industrial washing machine*, where the exceptionally hot water (140° F -- 66° C or above) used in commercial laundry causes the bag and tie tape to dissolve. *These bags are not for household use.



Safe to Use

When laundered in water over 140°F, the Polyvinyl Alcohol bag material dissolves completely and leaves no residue that can harm garments, laundry equipment or waste treatment systems. The bags are highly resistant to most organic solvents, greases, fats and oils, are impervious to most gases, and will not generate a static charge.

Available In Three Convenient Sizes

Elkay Water Soluble Bags are available in three popular sizes and are packaged on rolls in a convenient slide seal outer package. The bags are packaged 25 bags per roll with four rolls per case (100 bags/case).

Item	Capacity	Size	Price
WSB2633	20-25 Gallon	26 X 33	\$65.00/case
WSB2839	30-32 Gallon	28 X 39	\$86.00/case
WSB3639	40-45 Gallon	36 X 39	\$115.00/case



MCC welcomes Luis Wong as the newest Sankosha service

technician. Luis grew up in Elk Grove Village, IL, very close to the Sankosha USA office and warehouse. After completing his electrician/service technician Associate Degree, Luis began work at the Sankosha warehouse. Today he is traveling throughout the country servicing and installing Sankosha equipment and offering technical support to Sankosha sales staff and customers. Welcome Luis!



Jim Garcia, MCC Service Manager/Equipment Manager; Mike Tunesvick, Sankosha RSM; Luis Wong, Sankosha Service Technician

Tools of the Trade

Activate: Versatile, Non-Chlorine Cleaner and Stain Remover



ACTIVATE is a highly versatile, powdered, safe to color oxygen bleaching agent blend designed for use as a multi-function cleaning and de-staining specialty chemical item.

ACTIVATE provides the Professional Dry Cleaner with a potent soak additive for controlled stain removal in mild to warm water conditions, from a wide variety of

white and colored garments, and it will also function well as an adjunct in wash loads where temperatures are lower than typically required for other oxygen bleaching agents.

USAGE: For garments, add 3-4 ounces of Activate to Top Loaders, and 4-5 ounces to 50lb Front Loaders along with laundry detergent. For soaking add 2.5 ounces/one gallon of warm water. Stir to mix. Rinse with clean, cool water.

ACTIVATE is packaged in 4 x 12lb pails/cases and 50lb (5 gallon) strip off lid pails.

Price: \$50.00 per 12lb Pail

Laundry Facilities

Preventive Maintenance

Preventive Maintenance
THE KEY TO KEEPING YOUR MACHINES EFFICIENT



Brian Stark, Parts Manager, Alliance Laundry Machinery (Huebsch and Speed Queen) reminds all facilities that having washer and dryer parts on hand saves you down washer or dryer time and assures your laundry gets completed in the time allotted.

Parts For Preventive Maintenance:

Dryer

- Rollers (if so equipped)
- Ignition Cable
- Igniter
- Ignition Control
- Lint Filter
- Gas Valve
- Belts

Washer-Extractor

- Drain Valve
- Water Valve
- Fill Hose
- Fill Hose Screen
- Grease
- Inverter Air Filter (if so equipped)
- Belts

Topload Washer

- Pump
- Belt
- Motor
- Mixing Valve
- Fill Hose
- Fill Hose Screen
- Motor
- Lid Switch

Calendar of Events:

October 4, 2016 – MCC On Premise and Coin Vended Laundry Seminar, MCC Office, Menomonee Falls, WI www.minnesotachemical.com

October 6, 2016 – MCC On Premise and Coin Vended Laundry Seminar, Hilton Garden Inn, Shoreview, MN www.minnesotachemical.com

October 18-19, 2016 – UMW ALM Fall Educational Conference, Treasure Island Casino, Welch, MN www.umvailm.org

December 8, 2016 – Minnesota Cleaners Association Lunch & Learn "Customer Service Training" Time and location TBA

June 5-8 2017 – CLEAN 2017 Las Vegas Convention Center, Las Vegas, NV www.cleanshow.com