

Our Customers

**Iowa Veterans Home
Marshalltown, IA**

Times-Republican



The July 19 EF-3 tornado caused leaders at the Iowa

Veterans Home to postpone a ribbon-cutting for the new laundry facility. Officials held the ceremony 9 a.m., August 10, 2018 instead.

"Our new laundry, next to Heinz Hall, will debut to the public then," Commandant Timon Oujiri said. "We encourage Marshalltown residents and others to come and join us from 9 a.m. to 10 a.m."

Oujiri said the \$6.2 million facility was funded 65 percent by the U.S. Veterans Administration and 35 percent by the state.

IVH Laundry Supervisor Hope Harvey has the task of making sure the laundry of some 500 residents is done right every time.

The new building and its state-of-the-art equipment makes the job of doing an average of 7,000 pounds a day significantly easier.

There are 20 staff, one seamstress and 35 resident workers on her team working in the new 16,500 square foot facility with state-of-the-art machinery.

Harvey is a veteran of laundry service work in the public and private sector, and is thrilled with the facility and equipment which improve operations, use less energy and water and boost worker morale.

The old laundry was in a window-less basement. The new facility has windows and re-cycles clean air.

Harvey said there are benefits to the new IVH system.



Iowa Veterans Home Laundry Supervisor Hope Harvey is pictured with some of high-tech laundry equipment in its newly constructed building.

"Our new Continuous Batch Washer (CBW) has five modules and 110-pound capacity of each module," Harvey said. "It takes an average of six minutes to transfer goods from one module to another. The new CBW uses less energy, less water than our old model."

"Our old washers would use 2.7 gallons of water per pound, but with the new pulse-flow tunnel washer that is significantly reduced to .9 gallons per pound. It recovers water from extraction device and premixes it with fresh replenishment water."

Laundry is returned to residents two or three times a week, depending on where a resident lives.

The service is free-of-charge.

"By whichever means residents have their clothes laundered, it is extremely important that they have all their clothes marked with their name," Harvey said. "If clothes items are not marked, they could get lost. If not claimed, unmarked clothing is donated to the clothes closet."

Laundry staff work 6 a.m. to 2:30 p.m. Monday to Friday.

"It is one of the most popular shifts at IVH," Harvey said. "We have low staff turn-over."

— Written by Mike Donahey, August 14, 2018. Reprinted with permission

Register Today



2018 MCC FREE Fall Shows

On Premise and Coin Vended Service School and Open House. Hotels, Care Facilities and Laundromats.

- **Tuesday October 23rd** MCC Warehouse, Menomonee Falls, WI (Huebsch only)
- **Thursday October 25th** Best Western Plus Shoreview – North Metro Event Center, Shoreview, MN (Milnor & Huebsch)

Meet with industry experts, get inside tips on store management, machine technical support and trouble shooting.

Complete information and registration at www.minnesotachemical.com



Ryan Sheridan, Huebsch Regional Sales Manager will be at our FREE Fall Show in WI and MN with great ideas for improving your on premise or coin laundry.

2285 Hampden Ave.
St. Paul, MN 55114
651-646-7521
Toll Free: 1-800-328-5689
Fax: 651-649-1101

Service & Parts Fax:
651-646-7206

13636 Carmen Avenue, Suite 4
Menomonee Falls, WI 53051
262-781-8630

Equipment Department Manager: Mike Baker
Equipment Coordinator: Patrick Reed
Equipment Sales: Daniel Baker, James Baker, Tony Crain, Jon Karl
Service Manager: Ed Jensen
Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam, Lacey Mejia, Lewis Harris

Supply Sales: Jon Karl, John Sullivan
Parts Manager: Barbara Swanson

Warehouse: Bruce Edwards, Duane Fox
Purchasing/Accounts Payable/ Supply Department Manager: Chris Schiefelbein
Accounts Receivable/Credit: Lori Kahle
Front Office: Anita Skinner
CFO: Kwen Johnson
City Desk: Erika Clinton



Supply Deals by Chris

For a SPEC-TAK-CULAR clean!

SPEC-TAK is a true millennium detergent. Its trademark of unique chemical balance allows for accelerated and maximum destaining.

SPEC-TAK achieves the whitest whites and stain free quality. Removes most stains!

The special enzyme and oxygen bleach combination is derived from the latest U.N.X. technology.

SPEC-TAK is the most advanced dry mild detergent anywhere! Actually extends fabric life.



Now Available in a convenient, single-use PAK!

50 PAK Pail \$56.65

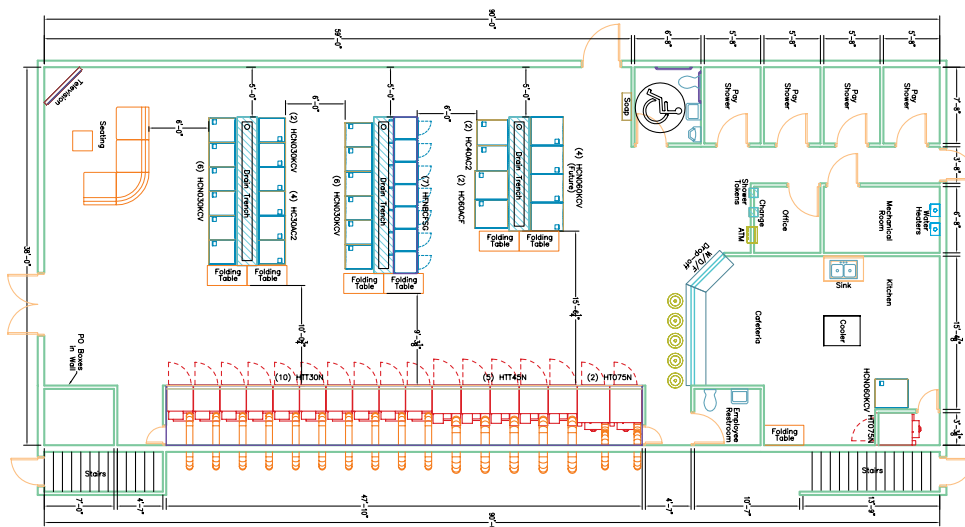
40 Pound Pail..... \$187.75

50 Pound Bag \$185.95

Our Vendors



For over 100 years Huebsch has manufactured high quality washers and dryers in Ripon, WI. A huge four building factory complex includes manufacturing, along with a parts and service center. Skilled technicians assist customers and distributor service techs by answering repair questions and helping decide on proper replacement parts. All five of our techs have attended online Alliance University – and Ed Jensen, MCC Service Manager, is certified in two brands. For a coin store or on premise laundry we can assist with technical literature, utility schedule or even a full technical drawing.



American Changer Special Bill Breakers for Coin Stores

American Changer is proud to offer our valued customers a \$250.00 Labor Day Discount on the following Bill Breakers, orders to be placed with Minnesota Chemical Co. Dan Baker 800-328-5689 by September 14, 2018 for shipment by end of September.

- AC7702 • AC7712 • AC7802 • AC7812
- AC7705 • AC7715 • AC7805 • AC7815



Equipment

New Milnor Washer/Extractors at List Price

| | |
|------------------------------------------------------------------------------------------|----------|
| – MWT18E4, 45#, EP One Touch Micro, 3 Speed, 208/240/60/1/3..... | \$7,780 |
| – MWT18X4, 45#, EP Express Micro, 3 Speed, 208/240/60/1/3..... | \$8,850 |
| – MWT18J6, 45# EP Plus Micro, Temp Control, 6 Speed, 208/240/60/1/3..... | \$9,255 |
| – 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3..... | \$12,875 |
| – 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3..... | \$14,605 |
| – 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... | \$16,135 |
| – 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3..... | \$13,775 |
| – 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3..... | \$15,075 |
| – 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... | \$16,615 |
| – 36021V5Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... | \$22,435 |
| – 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... | \$26,105 |
| – 36026V5Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... | \$25,085 |
| – 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... | \$29,165 |

- 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$32,735
- 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$35,895

RinSave saves water and formula time by special speeds and saving 1 or 2 rinses. MilTouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

New Dryers at List Price

Huebsch announced new models in April with a new simpler drive system and easier serviceability. Overall dimensions and venting did not change. Minor changes in control systems. Call us, we may have 2017 models in stock at 2017 prices.

- Huebsch HT050FN, Gas, 50#, Dual Digital Timers, various voltages..... \$4,726.
- Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline passes through 34.5" doorway, various voltages..... \$4,898.

50# and 55# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying

- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, various voltages..... \$5,228.
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages..... \$6,217.
- Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying various voltages..... \$6,920.

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.



Service Tips By Ed

Drive belts for washers, dryers, air compressors and other laundry machinery

Noise from washer or dryer or other machinery can sometimes be attributed to lose or worn belts. Belts should be changed if cord on side of belt is

broken or shiny or if it is missing cogs.

Tighten belts as necessary and remember always turn off power to machine when working on them. Some machines have a continual bent tensioner such as Milnor washers that have a spring on the washer motor platform or dryers with an idler wheel. Some machines have a manual belt tensioner.

Your service manual will give guidance on belt tension.

Missing a manual – call Barb in parts with your model and serial number to order a new manual. 800-328-5689.



Broken and frayed belt



Part of our belt stock



Parts Ideas From Barb

DRYER LINT SCREEN SPECIAL – Ask for special when you order in September

It's that time of year again. The weather turns cold and is unpredictable.

- Time to check dryer filters on all your dryers.
- Replace lint filters with our September filter sale.
- Save 10% off all Alliance filters during the month of September.
- Order 6 or more and save 20%-September only.

Sankosha USA 25th Anniversary

Tony Crain and wife Beth Crain attended the Sankosha USA 25th Anniversary celebration in Chicago IL. We were the first Sankosha USA dealer. They were welcomed by Sankosha President, Yusuke Uchikoshi who traveled to the USA from company headquarters in Tokyo Japan.



Water Conservation for On-Premise Laundries

**Milnor's 60 lb. capacity washer-extractors feature
RinSave® water conservation technology standard**



Current economic conditions have forced healthcare facilities to focus on operating costs, particularly back-of-the-house operations – including the on-premise laundry, according to healthcare operators.

This innovative process called RinSave® eliminates up to two high level rinses (.33 gallons per pound processed) and up to 10 minutes in the wash formula. It saves labor, water, sewer and electricity which are the largest direct operating expenses in the laundry. RinSave® conserves water, further substantiates your facility's green program and is infinitely sustainable, without further investment.



Calendar of Events:

October 3-4 – Midwest Drycleaning Expo - Lake Lawn Resort, Delevan, WI – www.wiscleaners.com

October 16-17 – UMW ALM Fall Seminar - Treasure Island Resort & Casino, Red Wing, MN – www.umvailm.org

October 23 – MCC Coin & OPL FREE Fall Show - MCC Warehouse, Menomonee Falls, WI – www.minnesotachemical.com

October 25 – MCC Coin & OPL FREE Fall Show - North Metro Event Center, Shoreview, MN – www.minnesotachemical.com

June 20-23, 2019 – CLEAN SHOW 2019 Morial Convention Center, New Orleans – Get your hotel now! – www.cleanshow.com