

Our Customers



South Federal Laundromat Mason City, IA

Tom Pham is a busy guy. He operates three laundromats in NE Iowa, a salon, an auto dealership and multiple rental properties. Last year Tom saw a need for a modern, large laundromat in Mason City and repurposed an old Burger King. With his knowledge of the industry, Tom fitted the new laundry with Huebsch Galaxy washers and tumbler dryers and CCI FasCard card readers. Customers appreciate the large 60# and 80# washers, the roominess of the space and the ample parking.



Service Seminars for 2019:

Milnor will host separate five day Service Seminars for Continuous Batch Washer Systems (CBW) and for Washer Extractors in 2019. The cost is \$600 plus your

own airfare, lodging and meal costs. Visit www.milnor.com then click on *Support* then *Service Seminars* for details.



Calendar of Events:

Look for News of coming events on association websites:

Upper Mississippi Valley Association of Linen Management www.umvailm.org; Wisconsin Fabricare www.wiscleaners.com; Minnesota Dry Cleaners minnesotadrycleaners.org and Coin Laundry Association www.coinlaundry.org

June 20-23, 2019 – CLEAN SHOW 2019 Morial Convention Center, New Orleans – Get your hotel now! – www.cleanshow.com

2285 Hampden Ave.
St. Paul, MN 55114
651-646-7521
Toll Free: 1-800-328-5689
Fax: 651-649-1101

Service & Parts Fax:
651-646-7206

13636 Carmen Avenue, Suite 4
Menomonee Falls, WI 53051
262-781-8630

Equipment Department Manager: Mike Baker
Equipment Coordinator: Patrick Reed
Equipment Sales: Daniel Baker, James Baker, Tony Crain, Jon Karll, Bill Kim
Service Manager: Ed Jensen
Service Engineers: Dan Elstad, Andy Putnam, Lewis Harris, Maurice Lee

Supply Sales: Jon Karll, John Sullivan
Parts Manager: Barbara Swanson

Warehouse: Bruce Edwards, Duane Fox
Purchasing/Accounts Payable/ Supply Department Manager: Chris Schiefelbein
Accounts Receivable/Credit: Lori Kahle
Front Office: Anita Skinner
CFO: Kwen Johnson
City Desk: Erika Clinton



Supply Deals by Chris



Thermopatch
Since 1934

HiQ EOS Computer-less Labeling System

This new all in one computer-less label printer is easy to use, economical and very portable. Just attach a keyboard, turn on the EOS printer, choose a standard format/label size, enter the resident's name and number of labels to print. Labels are then applied to the garment using Thermopatch manual or automatic heat seal machine.

Labels and Ink are sold together. Standard Size is 3/4" x 2 1/4"

TC3422-01P, 4800 labels with ink ribbon roll \$245

Other size labels also available



YouTube

See this system in operation at:
https://youtu.be/C_iiBkRA1P4

HiQ EOS Label Printer \$1,015

(Requires a Keyboard
\$28.05 or use your own
USB keyboard)



HS3e Manual Release Heat Seal Machine \$1333

HS4e Automatic Release Heat Seal Machine \$1642



**CCI Now Offers
Store Signage
to Market to
Customers...
and it's Free!**

CCI CARD CONCEPTS INC.
INNOVATIVE PAYMENT SOLUTIONS

www.laundrycard.com

+1(866) 860-1660



sankosha
PRESS AND PROGRESS

Minnesota Chemical Co visited a Dealer Appreciation Event at the new Sankosha Sales/Parts/Service Center in Elk Grove Village, IL – right near O'Hare Airport. Sankosha has a fully operational steam pressing demonstration plant for dry cleaning and laundry presses. Thinking of new presses in 2019? You cannot buy better quality than Sankosha. Talk to your MCC salesman about a visit to Sankosha USA.



Hisatoshi Tamaki, Chief of Sankosha design department (left) with Wes Nelson, President Sankosha USA. Mike Tunesvick, VP Sales Sankosha USA tests a collar cuff press.

Equipment

New Milnor Washer/Extractors at List Price

– MWT18E4, 45#, EP One Touch Micro, 3 Speed, 208/240/60/1/3.....	\$7,975
– MWT18X4, 45#, EP Express Micro, 3 Speed, 208/240/60/1/3.....	\$9,075
– MWT18J6, 45# EP Plus Micro, Temp Control, 6 Speed, 208/240/60/1/3.....	\$9,255
– 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$13,575
– 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....	\$15,125
– 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$16,705
– 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$14,495
– 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....	\$15,625
– 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$17,195
– 36021V5Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$23,225
– 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$27,025
– 36026V5Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$25,965
– 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$30,195

– 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$33,885

– 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$36,995

RinSave saves water and formula time by special speeds and saving 1 or 2 rinses.

MilTouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

New Dryers at List Price

– Huebsch HT050FN, Gas, 50#, Dual Digital Timers, various voltages \$4,868

– Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline passes through 34.5" doorway, various voltages \$5,143

50# and 55# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying

– Huebsch HT075FN, Gas, 75#, Dual Digital Timers, various voltages \$5,385

– Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages \$6,423

– Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying various voltages..... \$7,155

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. Ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.



Service Tips By Ed

Replacement and Preventative Maintenance of Door Seal of Small Huebsch or Speed Queen Washers Pump Drain Maintenance on Small Huebsch or Speed Queen Washers

If you find water on the floor in front of your Huebsch or Speed Queen 22# washer you want to check your door seal for damage. Check for are inlet hose, hole in door seal - or a plugged pump.

To replace door seal, remove lower panel then remove bottom 2 screws on front panel. Then remove front spring clamp on door seal, pull front panel out and remove door lock wires. Remove front panel then remove clamp on door seal hose and drum clamp, take off door seal. Then install new door seal and put everything back together starting with the last thing you did to the first thing you did. On a daily basis you should clean your door seal at the end of each day and leave the door open to air dry.

To access the drain pump remove the lower panel and remove the pump strainer – if it is plugged there will be water so place towels under the strainer when you remove and clean it. If there is no debris in strainer check operation of the pump to assure there is no debris in it.



Drain Pump & Strainer



Door Seal



Parts Ideas From Barb

Don't let old man winter freeze you out.
Slow you down or make you pout.

Preparing for problems that cold weather brings
Here is a list of my favorite things.

Heating element - thermostats - gas valves and more
Computer boards - sensors and bezels, for the door.

Try to be ready when issues are near
I want to wish you a Happy New Year!

— by Barbara Swanson



Coin Op

Huebsch design accents make your vended laundry unique - and uniquely you.



Modernize and customize your laundromat in distinctive, sophisticated ways with new design accents from Huebsch®. The refreshing look of Cityscape offers clean lines, streamlined design and dramatic contrast. Express your creativity with Cityscape control panel overlays, and bring quality and dimension to your environment with the stunning look of chrome and stainless steel. Available on equipment featuring Galaxy™ 600 controls, these design elements bring form and function together with style and texture to help you enhance the customer experience and differentiate your store from the competition. We'll help you make your space truly your own. With Huebsch, inspiration comes so easy.



CITRON — A witty mix of style and texture, plus a **daring splash of color** — this, to us, is true expression. It's a look that allows you to capture your own unique, contemporary character in memorable, invigorating ways. Be bold with **CITRON** control panels, and customize your space with designs as creative as you. Then, be prepared to minimize your utility costs and maximize your revenue with game-changing, performance-based features. With Huebsch®, you can add a burst of color - and create a surge in your cash flow.



CITYSCAPE — Clean lines, streamlined design and dramatic contrast come together in this modern expression. Refresh, enhance and expand your space by selecting contemporary lighting that complements the chrome accents and **vivid hints of color** on our **CITYSCAPE** control panels. Define your space as your own, and take charge of your revenue with innovative Huebsch® Galaxy® 600 controls that help you save and make more money.



SLATE — Nuanced neutrals and **classic inspiration** have come together in a design so dignified that it will make even the most refined designers swoon. Halo door rings and polished chrome handles, in addition to **SLATE** control panels, bring quality and dimension to your space. With this look, there's no brand more welcoming or more comforting than Huebsch®. Imagine the ways you'll make it your own, and envision the unbelievable revenue-generating and money-saving possibilities you'll gain with Galaxy® 600 controls.