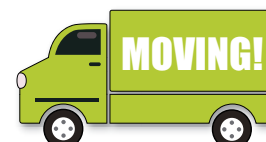




## We are Moving!!!

We are moving April 1 and will have no shipping that week – we will be fully operational April 8. We apologize for the inconvenience – it's been 80 years since our last move. Our new facility is one level and will better serve the needs of customers and staff.



### New address:

3750 Dunlap Street North  
Arden Hills, MN 55112

Same website, same  
emails and phones.

## Water Conservation for On-Premise Laundries

**Milnor's 60 lb. capacity washer-extractors feature RinSave® water conservation technology standard**

Current economic conditions have forced healthcare facilities to focus on operating costs, particularly back-of-the-house operations – including the on-premise laundry, according to healthcare operators.

This innovative process called RinSave® eliminates up to two high level rinses (.33 gallons per pound processed) and up to 10 minutes in the wash formula. It saves labor, water, sewer and electricity which are the largest direct operating expenses in the laundry. RinSave® conserves water, further substantiates your facility's green program and is infinitely sustainable, without further investment.



**Visit Milnor Factory at  
CLEAN 2019 – see below!!**

## Calendar of Events: A very Busy Next few months!!!

**April 6-12** – Milnor Washer Extractor Service Seminar, Kenner, LA – [www.milnor.com/service-seminars](http://www.milnor.com/service-seminars)

**April 18** – Coin Laundry Association CLA LIVE in **Minnesota**; Connect with other coin store owners from your state and get a CLA Update with tips for more profits and better customer service. 11:00 to 2:00pm, Fogo De Chao, 645 Hennepin Ave, Minneapolis, MN. Register – [www.coinlaundry.org/events/calendar](http://www.coinlaundry.org/events/calendar)

**April 29-May 3** – Milnor CBW Service Seminar, Kenner, LA – [www.milnor.com/service-seminars](http://www.milnor.com/service-seminars)

**May 21** – SAVE THE DATE Upper Mississippi Valley Association of Linen Management meeting, VA Medical Center, Minneapolis, MN – [www.umvailm.org](http://www.umvailm.org)

**May 24** – Wisconsin Fabricare Dry Cleaners 7:10 PM Brewers Baseball, Miller Park. Connect with fellow WI cleaners for tips and new ideas – plus a lot of fun. REGISTER – [www.wiscleaners.com](http://www.wiscleaners.com)

**June 19** – Pellerin Milnor Factory Tour and Open House, 8:00 AM to 4:00 PM, 700 Jackson Street, Kenner, LA. Free transportation from the nearby New Orleans (MSY) airport or from your downtown hotel. This open house is the day before Clean Show. Register online [www.milnor.com](http://www.milnor.com)

**June 20-23** – CLEAN SHOW 2019, Morial Convention Center, New Orleans. – [www.cleanshow.com](http://www.cleanshow.com) And have a factory tour of Milnor – [www.milnor.com](http://www.milnor.com)

**July 16** – SAVE THE DATE Upper Mississippi Valley Association of Linen Management meeting, Mayo Hospital, Eau Claire, WI. – [www.umvailm.org](http://www.umvailm.org)

**October 15-16** – SAVE THE DATE Upper Mississippi Valley Association of Linen Management two day seminar and meeting, Treasure Island Resort and Casino, Red Wing, MN – [www.umvailm.org](http://www.umvailm.org)

3750 Dunlap Street North  
Arden Hills, MN 55112  
651-646-7521  
Toll Free: 1-800-328-5689  
Fax: 651-649-1101

13636 Carmen Avenue  
Suite 4  
Menomonee Falls, WI 53051  
262-781-8630

**Equipment Department Manager:** Mike Baker  
**Equipment Coordinator:** Patrick Reed  
**Equipment Sales:** Daniel Baker, James Baker,  
Tony Crain, Bill Kim  
**Service Manager:** Ed Jensen

**Service Engineers:** Dan Elstad, Andy  
Putnam, Lewis Harris, Maurice Lee  
**Supply Sales:** John Sullivan,  
Chris Schiefelbein  
**Parts Manager:** Barbara Swanson  
**Warehouse:** Bruce Edwards, Duane Fox

**Purchasing/Accounts Payable/ Supply  
Department Manager:** Chris Schiefelbein  
**Accounts Receivable/Credit:** Lori Kahle  
**Front Office:** Anita Skinner  
**CFO:** Kwen Johnson  
**City Desk:** Erika Clinton

**Service & Parts Fax: 651-646-7206**



## Supply Ideas by Chris

### Nursing Homes/Assisted Living – Save Green with IPU's Value Line Patient Item Carts

When purchasing PVC carts for your facility, go with the very best, IPU. Since introducing PVC health care equipment to the industry in 1985, IPU has gone on to set the standard using only furniture grade PVC along with durable fabric and high performance casters. Beware of low quality imitators. Specify IPU.



**MODEL VL GR 66..... \$325**  
56" H x 50" W X 20" D  
6 drawers, 20" hanging bar



**MODEL VL DBC16 ..... \$460**  
65" H x 44.5" W X 24" D  
16 bins, 22" hanging bar,  
cover opens on both sides



**MODEL VL DBC8 ..... \$380**  
65" H x 50" W X 20" D  
8 bins, 44" hanging bar

*Open shelf linen carts also available in this "Value Line".*

## Coin Laundry

### Galaxy Controls for Huebsch® Washer Extractors

MAXIMUM REVENUE

OPTIMIZE EFFICIENCY

EASY TO USE



Huebsch Galaxy, vended laundry's most innovative control system, brilliantly combines advanced features and intuitive operation to deliver laundromat revenue unlike anything else in the industry. And with the support of Huebsch Command™, you can put all these amazing features to work for you anywhere there's an internet connection.

- Multi-Level Vend Pricing allows you to charge extra for warm or hot water, resulting in improved profitability.
- Cycle Modifiers offer customers additional options and flexibility for their wash needs while bringing laundromat owners another powerful, revenue enhancing feature.
- Time-of-Day Pricing enables price variations throughout the day, helping you manage peak laundromat customer usage and compete for new customers.
- 24 Customizable Cycle Selections provide customers with options to optimize vended laundry machine wash results for various loads while creating added revenue opportunities for laundromat owners.



## Hand Soaps, Sanitizers And Lotions



Ecolab offers an array of liquid and foaming hand soaps, sanitizers, and lotions that help keep your staff and guests safe and healthy. We've

developed a hand hygiene system that combines bacteria-killing chemistry with technology and training - making your hand cleaning habits safe, simple and efficient. With Ecolab's Hand Hygiene System, you get efficiency, innovation and sustainability in one sleek dispenser.



## Equipment

### New Milnor Washer/Extractors at List Price

– MWT18E4, 45#, EP One Touch Micro, 3 Speed, 208/240/60/1/3.....	\$7,975
– MWT18X4, 45#, EP Express Micro, 3 Speed, 208/240/60/1/3.....	\$9,075
– MWT18J6, 45# EP Plus Micro, Temp Control, 6 Speed, 208/240/60/1/3.....	\$9,255
– 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$13,575
– 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....	\$15,125
– 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$16,705
– 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$14,495
– 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....	\$15,625
– 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$17,195
– 36021V5Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$23,225
– 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$27,025
– 36026V5Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$25,965
– 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$30,195

– 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$33,885

– 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$36,995

RinSave saves water and formula time by special speeds and saving 1 or 2 rinses.

MilTouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

### New Dryers at List Price

– Huebsch HT050FN, Gas, 50#, Dual Digital Timers, various voltages ..... \$4,868

– Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline passes through 34.5" doorway, various voltages ..... \$5,143

*50# and 55# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying*

– Huebsch HT075FN, Gas, 75#, Dual Digital Timers, various voltages ..... \$5,385

– Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages ..... \$6,423

– Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying various voltages..... \$7,155

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. Ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.



## Service Tips By Ed

What we are going to talk about in this Service Tips by Ed are rear burner dryers. These are Huebsch and Speed Queen stack 30# or 45# and non stack 25, 30, 35 and 55# tumbler dryers. All these models also have support rollers under the dryer wheel and do not have a long trunnion.

If you are getting a lot of vibration this is what you should check for: Lint on blower blades, blower blades or housing cracked or damaged, mounting plate loose. If these all check out it could be motor bearings - replace the motor.

Next, we will talk about scraping noise. Check to see if dryer is over loaded and the basket is scraping the front panel. Check for excessive lint or foreign objects in cylinder. Look for damaged or worn roller wheels under the dryer basket. Finally check the idler bearing on the back of the dryer on the basket shaft – replace if worn.

Call me – I will be glad to help or send a tech.



*Vended 25-, 30-, 35- and 55-lb Tumble Dryers*





\* Ask Barb for a free MCC Koozie with your next parts order.

## Parts Ideas from Barb

**Genuine Parts from Milnor, Huebsch, Sankosha Chicago Dryer and all our fine vendors are your best bet for proper fit and great performance.**

If you have misplaced your parts manual – call to order a new one. If you have a newer Huebsch washer or dryer the manual is on the DVD that came with the machine. I will be glad to send you a hard copy or in some cases an electronic copy – but please be prepared with a make, model and SN so I get you the proper manual. In most cases there is a charge for parts manuals – so make sure you keep your new one secure. Mark your make, model and SN and date of purchase right on the manual.

## Coin Laundry Sales

### Bill Kim visits the Huebsch Factory

Bill spent two days in Ripon, WI watching machinery being designed and built. He viewed the production lines, visited the parts and engineering departments. He was hosted by Angela Lindahl, Commercial Laundry Sales Assistant and Tony Berton, Field Service Manager, who helped Bill learn more about Huebsch coin washers, dryers and tumblers.



## Job Opportunity in Eastern Wisconsin

Coin Laundry Store Owners or others who are interested in laundromats: We seek a full-time or possibly part-time person for Huebsch coin laundry machinery sales and supply sales in Eastern Wisconsin. Dan Baker of our Menomonee Falls office would like to talk to you. Call Dan at **414-708-5242** or email Dan at [dan.baker@minnesotachemical.com](mailto:dan.baker@minnesotachemical.com).