

Our Suppliers

M&B Hanger

Since 1943, M&B Hangers has been producing hangers here in the United States. M&B is family-owned, which means they are not driven to meet the quarterly expectations of Wall Street and can focus single-mindedly on exceeding the expectations of their customers. They base their business on one simple concept: Integrity To Hang Onto.



INTEGRITY TO HANG ONTO



Bruce, Chris and Steve

M&B is owned by Milton Magnus, son Mack and son in law John Thomas. In addition to the Leeds, AL plant, they own a plant in Piedras Negras, Mexico, so all hangers are made in North America. This means customers can depend on a fast and reliable supply of hangers. Stock is never tied up in a harbor waiting to be unloaded or delayed at sea. No ocean voyages means no rusty hangers!

M&B supplies top-quality wire garment hangers and paper products to the drycleaning and textile rental industries. M&B is creating new products to meet customers' changing needs every day.

Steve Mathews is Western US Sales Manager. He recently visited The Minnesota Chemical Co to meet with Chris Schiefelbein, Supply Department Manager and Bruce Edwards, Warehouse Manager.

Register Now



2019 MCC FREE Fall Shows

On Premise and Coin Vended Service School and Open House. Hotels, Care Facilities and Laundromats. Meet with industry experts, get inside tips on store management, machine technical support and trouble shooting.

Tuesday October 1, MCC Warehouse, Menomonee Falls, WI

Thursday October 3, Best Western Event Center, Shoreview, MN



Register online at www.minnesotachemical.com or call Bill Kim, Coin Laundry Specialist, 651-288-4840

Calendar of Events

August 9 – Minnesota Cleaners Association Annual Meeting, Treasure Island Resort and Casino. Silent auction, dinner boat cruise, meeting – www.minnesotadrycleaners.org

September 19, 20 – Wisconsin Dry Cleaners FALL EXPO, Wisconsin Fabricare Institute WFI. Thursday dinner and boat cruise. Friday exhibits, meeting, lunch, silent auction – www.wiscleaners.com

September 24-26 – CLA Live Connect Milwaukee, WI coin laundry meeting – www.coinlaundry.org

October 1 – Minnesota Chemical Co. Free Fall Show, MCC Office and Warehouse, Menomonee Falls, WI – www.minnesotachemical.com

October 3 – Minnesota Chemical Co. Free Fall Show, Best Western Event Center, Shoreview, MN – www.minnesotachemical.com

October 15-16 – SAVE THE DATE Upper Mississippi Valley Association of Linen Management two day seminar and meeting, Treasure Island Resort and Casino, Red Wing, MN – www.umvailm.org

November 5-7 – CLA Live Connect Omaha, NE Council Bluffs, IA coin laundry meeting – www.coinlaundry.org

November 19-21 – CLA Live Connect Minneapolis, MN coin laundry meeting – www.coinlaundry.org

3750 Dunlap Street North
Arden Hills, MN 55112
651-646-7521
Toll Free: 1-800-328-5689
Fax: 651-649-1101

13636 Carmen Avenue
Suite 4
Menomonee Falls, WI 53051
262-781-8630

Equipment Department Manager: Mike Baker
Equipment Coordinator: Patrick Reed
Equipment Sales: Daniel Baker, James Baker,
Tony Crain, Bill Kim

Service Manager: Ed Jensen
Service Engineers: Dan Elstad, Andy Putnam, Lewis Harris, Maurice Lee
Supply Sales: John Sullivan,
Chris Schiefelbein
Parts Manager: Barbara Swanson

Warehouse: Bruce Edwards, Duane Fox
Purchasing/Accounts Payable/ Supply Department Manager: Chris Schiefelbein
Accounts Receivable/Credit: Lori Kahle
CFO: Kwen Johnson
City Desk: Chris Schiefelbein



Supply Deals by Chris

For a SPEC-TAK-CULAR clean!

SPEC-TAK is a true millennium detergent. Its trademark of unique chemical balance allows for accelerated and maximum destaining.

SPEC-TAK achieves the whitest whites and stain free quality. Removes most stains!

The special enzyme and oxygen bleach combination is derived from the latest UNX technology.

SPEC-TAK is the most advanced dry mild detergent anywhere! Actually extends fabric life.



**Now Available in a convenient,
single-use PAK!**

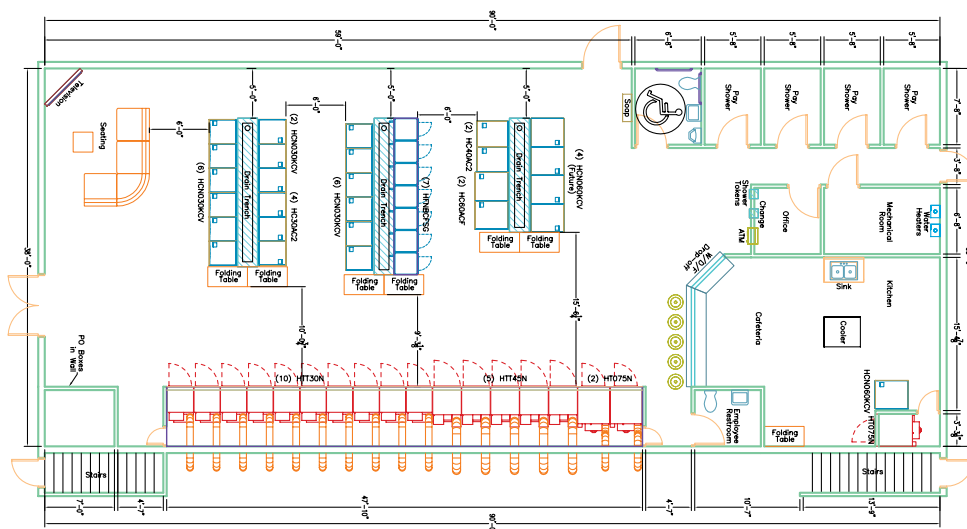
50 PAK Pail \$56.65

40 Pound Pail.....\$187.75

50 Pound Bag\$187.25

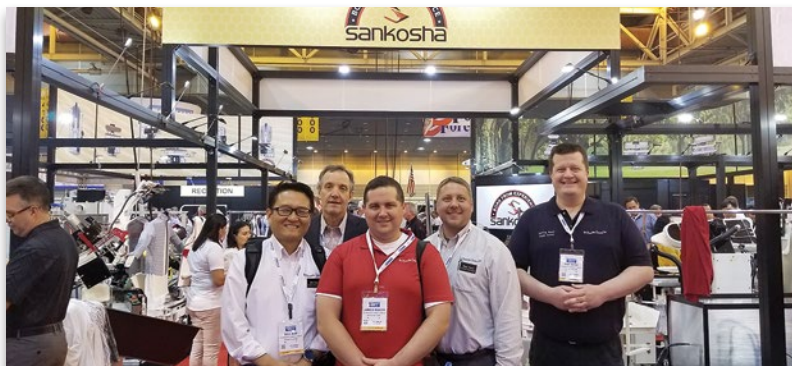
Our Vendors

For over 100 years Huebsch has manufactured high quality washers and dryers in Ripon, WI. A huge four building factory complex includes manufacturing, along with a parts and service center. Skilled technicians assist customers and distributor service techs by answering repair questions and helping decide on proper replacement parts. All five of our techs have attended online Alliance University – and Ed Jensen, MCC Service Manager, is certified in two brands. For a coin store or on premise laundry we can assist with technical literature, utility schedule or even a full technical drawing.



CLEAN SHOW

The Sankosha Booth was very busy at Clean 2019 in New Orleans. Five of our staff visited Clean Show and met customers at the Sankosha booth.



Equipment

New Milnor Washer/Extractors at List Price

– MWT18E4, 45#, EP One Touch Micro, 3 Speed, 208/240/60/1/3.....	\$7,975
– MWT18X4, 45#, EP Express Micro, 3 Speed, 208/240/60/1/3.....	\$9,075
– MWT18J6, 45# EP Plus Micro, Temp Control, 6 Speed, 208/240/60/1/3.....	\$9,255
– 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$13,575
– 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....	\$15,125
– 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$16,705
– 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$14,495
– 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....	\$15,625
– 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$17,195
– 36021V5Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$23,225
– 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$27,025
– 36026V5Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$25,965
– 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$30,195
– 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$33,885

- 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$36,995

RinSave saves water and formula time by special speeds and saving 1 or 2 rinses. MilTouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

New Dryers at List Price

- Huebsch HT050FN, Gas, 50#, Dual Digital Timers, various voltages \$4,868
- Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline passes through 34.5" doorway, various voltages \$5,143
- 50# and 55# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, various voltages \$5,385
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages \$6,423
- Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying various voltages..... \$7,155

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.

IN STOCK SPECIAL – NEW 2018 Huebsch 75# Electric Heat Dryer, Galaxy Control, OPL, Reversing, Galvanneal Body, OPT, White, 200-208/50-60/3, LIST \$7,995, you get it for \$6,995. 13 Arden Hills. REQUIRES 150A breaker for 200-240 Volts, 4 Full Load Amps; 125A breaker for 230-240 for 90 Full load amps.

SOLD



Service Tips By Ed

Be Safe Working on Equipment

When working on any equipment in your laundry that doesn't require you to have the power on, always unplug it or turn off the breaker. For additional safety, put on a lockout/tagout so no one can turn the power back on while you are working. Never disconnect any

safeties – they are there to protect you.

When replacing bad fuses be sure to replace them with the same volts and amps. Never use a higher rated fuse or you could cause a fire or short. Make sure you use the same factory part you take out. If you use a different part, you alter the machine – it may be harder to fix down the road. This could also void your warranty. Laundry equipment can be very dangerous if you don't take the proper safety measures. Avoid wearing loose clothing or a necktie that could be pulled into a pulley or belt. Whenever you take off belt guards always replace them when you finish working on machine. When working on equipment never stand in water so you don't have to worry about slipping or an electrical shock.

Be safe!





Parts Ideas from Barb

Relays

There are numerous kinds of relays as there are many brands of machines. The voltage and function of the relay varies with the Model & Serial number. N/O stands for a normally open relay. N/C stands for a normally closed relay. Common relays are push to start, door and time delay relays.

Ice cube relays or main Auxiliary relays are also prevalent.

Some of the brands we carry relays for are:

Speed Queen
Huebsch
Whirlpool
Cissel
Pellerin
Milnor

Fun Facts:

- August has the most ice cream consumption
- Sunday is the most popular day for ice cream



Water Conservation for On-Premise Laundries

Milnor's 60 lb. capacity washer-extractors feature RinSave® water conservation technology standard

Current economic conditions have forced healthcare facilities to focus on operating costs, particularly back-of-the-house operations – including the on-premise laundry, according to healthcare operators.

This innovative process called RinSave® eliminates up to two high level rinses (.33 gallons per pound processed) and up to 10 minutes in the wash formula. It saves labor, water, sewer and electricity which are the largest direct operating expenses in the laundry. RinSave® conserves water, further substantiates your facility's green program and is infinitely sustainable, without further investment.



Typical direct operating costs with two Milnor RinSave® water saving 60 lb. washers.

	Day	Week	Annual
Labor	\$21.96	\$153.72	\$7,993.44
Water & Sewer	\$21.76	\$152.32	\$7,920.64
Natural Gas (HW)	\$10.80	\$75.60	\$3,931.20
Electricity	\$3.18	\$22.26	\$1,157.52
Wash Chemistry	\$9.60	\$67.20	\$3,494.40
Total	\$67.30	\$471.10	\$24,497.20

Cost Per Pound \$.0524



MCC Staff met with Scott Voldbaek, Milnor Regional Sales Manager at the Milnor booth at Clean 2019 in Milnor's home town of New Orleans. From left – Bill Kim, Scott Voldbaek, James Baker, Dan Baker, Tony Crain and Patrick Reed.

On Premise Laundry Staff - Register for our Free Fall Shows to learn how to take care of your Milnor and Huebsch washers and dryers. www.minnesotachemical.com