

## Our Suppliers



Since 1971, Pariser Industries has been a leader in manufacturing premium quality specialty cleaning chemicals for commercial, industrial, and institutional end users. This third generation company maintains its

founding principles of quality, service, and value.

In Wisconsin, Minnesota Chemical Co. customers are supported by an experienced sales and service tech named Tim Hush. Dan Baker, VP, Minnesota Chemical Co., recently worked with Tim at a care facility location. Tim checked chemicals, adjusted pumps and adjusted wash formulas.

Tim has expertise in wetcleaning as an alternative or addition to normal to dry cleaning. In his free time Tim is a volunteer for Scouting-BSA and has trained youth leaders in the Three Harbors Council, Milwaukee, WI. Pariser Chemicals in MN and WI are supplied through SoapTech and are also supported by Ken Bazille and Brent Hendrickson.



Pariser's Tim Hush and Minnesota Chemical's Dan Baker at a customer location.



Tim makes a service call to check chemicals and pumps.

## The Clean Show comes to New Orleans



The Clean Show was held in New Orleans in June, home of Pellerin Milnor. Milnor hosted over 1,500 guests at its factory near the New Orleans airport. Visitors saw washers being manufactured from 40# to 750# capacities as well as Continuous

Batch Washing Systems (CBW®). They walked by huge rolls and sheets of stainless steel and saw them transformed into washers through punches, presses, laser cutters and automated welders run by CAD systems.

## Calendar of Events

**July 4-5 – Minnesota Chemical Offices and Warehouse are CLOSED for Independence Day.**

**July 10, 3:30 PM** – Minnesota Cleaners Association, Dry Cleaner Happy Hour General Discussion of Industry Trends. Park Tavern, 3401 Louisiana Avenue South, St. Louis Park, MN 55426 – [www.minnesotadrycleaners.org](http://www.minnesotadrycleaners.org)

**July 29-30** – Upper Mississippi Valley Association for Linen Management hosts a summer afternoon social event and full day meeting at Mayo Clinic Luther Campus, Eau Claire, WI. Details on the website – [www.umvailm.org](http://www.umvailm.org)

**August 9** – Minnesota Cleaners Association Annual Meeting, Treasure Island Resort and Casino. Silent auction, dinner boat cruise, meeting – [www.minnesotadrycleaners.org](http://www.minnesotadrycleaners.org)

**September 19, 20** – Wisconsin Dry Cleaners FALL EXPO, Wisconsin Fabricare Institute WFI. Thursday dinner and boat cruise. Friday exhibits, meeting, lunch, silent auction – [www.wiscleaners.com](http://www.wiscleaners.com)

**October 1** – Minnesota Chemical Co. Free Fall Show, MCC Office and Warehouse, Menomonee Falls, WI – [www.minnesotachemical.com](http://www.minnesotachemical.com)

**October 3** – Minnesota Chemical Co. Free Fall Show, Best Western Event Center, Shoreview, MN – [www.minnesotachemical.com](http://www.minnesotachemical.com)

**October 15-16** – SAVE THE DATE Upper Mississippi Valley Association of Linen Management two day seminar and meeting, Treasure Island Resort and Casino, Red Wing, MN – [www.umvailm.org](http://www.umvailm.org)

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262-781-8630

**Equipment Department Manager:** Mike Baker  
**Equipment Coordinator:** Patrick Reed  
**Equipment Sales:** Daniel Baker, James Baker, Tony Crain, Bill Kim  
**Service Manager:** Ed Jensen

**Service Engineers:** Dan Elstad, Andy Putnam, Lewis Harris, Maurice Lee  
**Supply Sales:** John Sullivan, Chris Schiefelbein  
**Parts Manager:** Barbara Swanson  
**Warehouse:** Bruce Edwards, Duane Fox

**Purchasing/Accounts Payable/ Supply Department Manager:** Chris Schiefelbein  
**Accounts Receivable/Credit:** Lori Kahle  
**Front Office:** Anita Skinner  
**CFO:** Kwen Johnson  
**City Desk:** Chris Schiefelbein

**Service & Parts Fax:** 651-646-7206



## Supply Ideas by Chris



**Thermopatch**  
Since 1934

### HiQ EOS Computer-less Labeling System

This new all in one computer-less label printer is easy to use, economical and very portable. Just attach a keyboard, turn on the EOS printer, choose a standard format/label size, enter the resident's name and number of labels to print. Labels are then applied to the garment using Thermopatch manual or automatic heat seal machine.

Labels and Ink are sold together. Standard Size is 3/4" x 2 1/4"

**TC3422-01P, 4800 labels with ink ribbon roll \$245**

Other size labels also available



See this system in operation at:

[https://youtu.be/C\\_iiBkRA1P4](https://youtu.be/C_iiBkRA1P4)

**HiQ EOS Label Printer**  
**EOS-110, \$1,065 plus freight**

**USB Keyboard**  
**47319, \$28 plus freight**



**HS3E Manual Release Heat**  
**Seal Machine \$1,375 plus freight**

**HS4E Automated Release Heat**  
**Seal Machine \$1,695 plus freight**



## AL Wilson – Stain Removers for a Spotless Reputation



Jeff Schwarz is Territory Manager for AL Wilson, featuring stain remover solutions for laundries and dry cleaners. Jeff is the STAIN WIZARD and travels wearing a colorful lab coat with identified stains that he can remove with AL Wilson products!

AL Wilson SoGo 1 is an enzyme-activated digester / laundry stain removing detergent. SoGo 1 safely removes a wide variety of protein stains including food, blood and grass.

### The Stain Wizard Says:

'Tis the season. In my travels I have heard the expression: "Here we have 2 seasons – Winter and Road Construction!"

In the world of Drycleaning and laundry, the 2 seasons might be dealing with Santa Claus suits, and perspiration stains. Let's talk about the latter.

Perspiration is a wet-side soluble stain, meaning it has to come out with the use of moisture/water. If the stain is old and heat set, removal can be difficult. Using the right tool is essential. A digester is the right tool.

A digester is not a bleach, rather it uses live enzymes to break down the stain from an insoluble state, to a soluble state. In other words, it breaks apart the bonds to allow safe removal of the stain.

If a customer comes into a cleaning plant with a Dry Clean Only



comforter with cat urine on it, the first thing you need to do is get a release. Do Not tell the customer that you have to "wash it". When the customer hears "Wash" they think they can process it at home which probably will not work. (Your biggest competition isn't other cleaners, it's the home washer & dryer.)

### How to use a SOGO 1 Digester by AL Wilson:

The best way is using an ice chest, or insulated cooler. Maintaining warm water temperature is key.

Draw 3 gallons of 120 degree water and mix in SOGO 1 Digester. Let the stained area soak for approximately 1 hour or until stain is gone. On a 3 year old dried blood stain, one customer soaked the garment for 3 days and had success! Rinse well, let air dry, then dryclean if needed to get the feel (softness) back.

All digesters are not the same. Liquid digesters lose their strength. Other powdered digesters have a small window of temperature in which they will work, and the powder can get into your nose and throat causing discomfort. Use AL Wilson SoGo 1 Digester. One jar will clean 100 lbs, and it never goes bad.



AL Wilson Stain Wizard Jeff Schwarz with Duane Fox, MCC warehouse staff, in the AL Wilson inventory section of MCC warehouse.



## Equipment

### New Milnor Washer/Extractors at List Price

– MWT18E4, 45#, EP One Touch Micro, 3 Speed, 208/240/60/1/3.....	\$7,975
– MWT18X4, 45#, EP Express Micro, 3 Speed, 208/240/60/1/3.....	\$9,075
– MWT18J6, 45# EP Plus Micro, Temp Control, 6 Speed, 208/240/60/1/3.....	\$9,255
– 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$13,575
– 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....	\$15,125
– 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$16,705
– 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$14,495
– 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....	\$15,625
– 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$17,195
– 36021V5Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$23,225
– 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$27,025
– 36026V5Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$25,965
– 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$30,195
– 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$33,885

- 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$36,995
- Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses. MilTouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

### New Dryers at List Price

- Huebsch HT050FN, Gas, 50#, Dual Digital Timers, various voltages ..... \$4,868
  - Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline passes through 34.5" doorway, various voltages ..... \$5,143
- 50# and 55# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, various voltages ..... \$5,385
  - Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages ..... \$6,423
  - Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying various voltages..... \$7,155

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.

**IN STOCK SPECIAL** – NEW 2018 Huebsch 75# Electric Heat Dryer, Galaxy Control, OPL, Reversing, Galvanized Cylinder, OPT, White, 200-208/50-60/3, LIST \$7,995, your price \$2,600 FOB Arden Hills. **REQUIRES** 150A breaker for 200-208 for 104 Full Load Amps; 125A breaker for 230-240 for 90 Full load amps.



## Service Tips By Ed

### Huebsch Single Pocket & Stack Dryers – No Heat

If dryer runs but there is no heat, check to see if you are getting 24 or 120 volts from the switch in the fan motor- that wire is the tan or brown & white wire in the harness from the fan motor to the power box in the back of the dryer.

When the dryer is calling for heat, is the red light ignition control board or Ignition Control Module (ICM) coming on? If not, ICM needs to be replaced. If the ICM is ok, check to see if you have spark at the igniter.

If no spark, change the high voltage lead that looks like a spark plug wire. If your flame comes on for 10 seconds or less, change the high voltage lead. If you do have spark but no flame, check to see if you are getting power to the gas valve. If you have power, the valve may be bad. If you are getting power, gas and still no flame, your burner tubes may need to be cleaned. Clean them by removing them and rinsing in warm water.

**Just remember I am just a phone call away for technical support at 651-288-4857.**



ICM Ignition Control Module or board and high voltage lead



ICMs on left,  
spark igniters  
top, high  
voltage leads  
right.



## Parts Ideas from Barb

*Sparks will fly  
through the month of July*

*Take a cue from the red, white and blue  
Inspect your ICM, lead and spark igniter too*

*Faulty parts are always a threat  
When safety measures are not met*

*When you order parts now – you're in luck!  
Your parts purchase gives you more bang for your buck*

◀ In July only purchase a Huebsch or Speed Queen Ignition Control Module (ICM), spark igniter, and get the high voltage lead cable 50% off. *You must ask for the special.*



In May The Minnesota Chemical Co had three Milnor visitors at our new offices in Arden Hills. Rick Kelly, Vice President, Marketing; Scott Voldbaek, Regional Sales Manager and Chris Willem, Project Manager-Engineering were with us for an office tour, half day meeting and dinner.

The Minnesota Chemical Co has proudly represented Milnor in the Upper Midwest for 45 years. We have installed and serviced Milnor small and large washers and automated systems in hotels, care facilities, hospitals, central laundries, casinos and correctional facilities – helping to keep you clean with the best in energy efficient laundry machines.



From left: Chris Willem, Tony Crain MCC Sales, Mike Baker MCC President and Sales, Rick Kelly, Dan Baker MCC VP and Sales, Scott Voldbaek, James Baker MCC VP and Sales.

## Save the Date



### 2019 MCC FREE Fall Shows

On Premise and Coin Vended Service School and Open House. Hotels, Care Facilities and Laundromats.

**Tuesday October 1, MCC Warehouse, Menomonee Falls, WI**

**Thursday October 3, Best Western Event Center, Shoreview, MN**

Meet with industry experts, get inside tips on store management, machine technical support and trouble shooting. **Complete information and registration at [www.minnesotachemical.com](http://www.minnesotachemical.com)**



**Job Opportunity in Eastern Wisconsin** – Coin Laundry Store Owners or others who are interested in laundromats: We seek a full-time or possibly part-time person for Huebsch coin laundry machinery sales and supply sales in Eastern Wisconsin. Dan Baker of our Menomonee Falls office would like to talk to you. Call Dan at **414-708-5242** or email Dan at [dan.baker@minnesotachemical.com](mailto:dan.baker@minnesotachemical.com).