

## Our Customers

### Express Laundry Elkhorn, WI



Doug Wandler is the proud owner and operator of the new Express Laundry, located in Elkhorn, Wisconsin. He opened his doors on March 8, 2021. The all new Huebsch stainless steel laundromat offers customers the choice of Huebsch Command™ App-based phone pay or coin. The laundry has Huebsch washing machines from 21.5# to 80# and Huebsch reversing dryers in 45# and 75# capacities. Doug acted as his own general contractor on this very modern, bright, stylish laundry. This is the first Huebsch Command™ laundry in Wisconsin.

Doug also owns Lake Country Repair, serving customers in Milwaukee and Waukesha Counties with expert HVAC, commercial refrigeration and appliance repair.



Doug Wandler and daughter, Jessa Wandler, in front of Huebsch stainless steel stack 45# dryers.



Huebsch Command™ App Value Center and Standard Changer.



Doug Wandler and James Riopel of Minnesota Chemical Co.



Milnor rigid mount washers are a great economical choice for on grade installations – capacities from 40# to 160#. MilTouch® touchscreen programmers are available on all sizes. MilTouch® is a full color touchscreen which allows PC or on screen programing, diagnostics, active testing of all inputs and outputs, real-time display of machine operations, infinite

water levels and exact temperature control of all water fills. Milnor 40# and 60# rigid mount washers can also be purchased with less expensive EP Express and EP Plus programmers. Scott Voldbaek is our Midwestern Milnor Regional Sales Manager. He travels to MN, WI, IA and ND often. Have you met Scott?



**Calendar of Events** – Our Industry Groups are starting to open up! Boards have been meeting. Here are some updates.  
**Wisconsin Fabricare Institute (WFI)** [www.wiscleaners.com](http://www.wiscleaners.com) SAVE THE DATES and check back August 2, 2021 - Brewer Game, October 8, 2021 - Fall Conference WFI Offices. Also see on-line training from Dry Cleaning and Laundry Institute (DLI) <https://www.dlionline.org/>  
**Upper Mississippi Valley Association of Linen Management (UMVAILM)** <http://www.umvailm.org/> Planning a July 19 meeting. Check back! Also see on-line training from Association for Linen Management (ALM) <https://www.almnet.org/>  
**Minnesota Dry Cleaners Association (MCA)** <https://minnesotadrycleaners.org/> Planning for a Fall Meeting, stay tuned. See Message by Keith Aune, President in this BULLETIN. Also see on-line training from Dry Cleaning and Laundry Institute (DLI) <https://www.dlionline.org/>

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**Equipment Department Manager:** Mike Baker  
**Equipment Coordinator:** Christine Evenson  
**Equipment Sales:** Daniel Baker, James Baker, Tony Crain, James Riopel  
**Service Manager:** Ed Jensen

**Service Engineers:** Dan Elstad, Andy Putnam, Lewis Harris, Steven Byers  
**Supply Sales:** John Sullivan, Chris Schiefelbein, James Riopel  
**Parts Manager:** Barbara Swanson  
**Warehouse:** Bruce Edwards, Ron Russell, Jr.

**Purchasing/Accounts Payable/Supply Department Manager:** Chris Schiefelbein  
**Accounts Receivable/Credit:** Lori Kahle  
**CFO:** Kwen Johnson  
**City Desk:** Chris Schiefelbein  
**Front Desk:** Kailin Wilber

Parts Direct Line: 651-288-4849 • Service Direct Line: 651-288-4857 • Parts & Service Fax: 651-646-7206



## Supplies Chris Schiefelbein and John Sullivan



### Two Great ECOLAB Products:

- Lemon Lift HD Kitchen and bath cleaner with bleach, 12/20 oz per case, \$111.35
- Lemon Eze HD Bathroom Crème Cleaner, 12/32 oz per case, \$139.10



## Energenics Lint Scrubbers with UV Bacteria Killing Bulbs

Factories and office indoor spaces are being revamped to protect workers from the COVID-19 virus which is airborne.

HVAC systems are being altered and upgraded to ensure that the airborne virus particles are pulled away from employees.

Every major laundry will be forced to address the issue and provide for increased employee safety. Energenics Lint Scrubber vacuums the lint and air away from employees. Lint Scrubber filters the air and encapsulates the dust and lint. With the UV Light option the Lint Scrubber disinfects the particles collected.

- UV EQUIPPED LINTSCRUBBER COLLECTS CONTAMINATED LINT AND DUST PARTICLES
- UV LIGHT KILLS BACTERIA COLLECTED ON THE FILTER MEDIA
- Call today for sizes for all laundries



The Energenics Lint Scrubber 8000



# Equipment

## New Milnor Washer/Extractors at List Price

- 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3..... \$14,065
- 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3..... \$15,665
- 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$17,295
- 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3..... \$15,025
- 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3..... \$16,185
- 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$17,805
- 36021V5Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$24,045
- 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$27,975
- 36026V5Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$27,135
- 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$31,255
- 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave,

- 7 Speed, 208/240/60/3..... \$35,095
- 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$38,295

RinSave saves water and formula time by special speeds and saving 1 or 2 rinses.  
MilTouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

## New Dryers at List Price

- Huebsch HT050FN, Gas, 50#, Dual Digital Timers, non reverse, various voltages ..... \$4,877
  - Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline, reversing, passes through 34.5" doorway, various voltages ..... \$5,153
- 50# and 55# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying*
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, non reverse, various voltages ..... \$5,395
  - Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages ..... \$6,456
  - Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying various voltages..... \$7,313

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.



## Service Tips By Ed



### Washer Water Savings & Dryer Technology

**Washer water leaks:** Don't waste water! Look for water leaking out the drain valve during wash or rinse. Leaking could be due to debris in the drain valve or a faulty valve not closing properly. Look for leaks and drips in hose fittings and water valves. Tighten, repair or replace. If there are leaks, it is money going down the drain. Drips and leaks can cost you thousands of gallons of water a year.

**Dryer Technology:** Huebsch dryers are available with Overdry Protection Technology (OPT) true moisture sensing. OPT dryers come with 30 formulas built in – you pick the one for the load you are drying. The dryer tests the moisture in the textiles in the load thousands of times per second. Sensors are built into two dryer ribs. When desired dryness is reached, heat turns off, the load is cooled, the dryer stops and the operator is signaled. The dryer rests for 3 minutes – if door is not opened, the dryer tumbles no heat for 30 seconds then signals the operator again. This continues until the dryer door is opened. OPT dryers will lower energy costs, you will be able to run more loads per hour, you will save on the wear and tear on your goods as well as on your dryer.



Typical dependo type  
drain valve



Typical water valve



## Parts by Barb

Springtime is here. The flowers are blooming the weather is warming. Robust spring cleaning is going strong. Oops!

If you are having problems with the doors now – you will need parts. If the door does not open or shut, you will need parts. Whether it is a washing machine or dryer that is what will determine which part you need. The model and make of the machine differ on specific parts.

We have interlock door assemblies for Milnor washing machines.

Sometimes all you will need are the components.

The solenoids and micro switches are common parts.

We stock Huebsch door components. Inner door bezels, door gaskets and door switches.

Start switches – lint door switches and door latch kits.

American Dryer – (Whirlpool) door latch – sail switch and lint door switches

Whatever the make of your machines – if I do not have it – I can find it.

Happy Spring – BARB



## Update from the Minnesota Cleaners Association (MCA)

Keith Aune, President



I hope all the dry cleaners are doing as well as they can considering the situation we are currently in.

We have talked to dry cleaners around the country, all are down in revenue. Some are only down 15-25% in southern states. In

MN, if you are down 40-50%, you are doing better than most; some are down 80%. If business only returns to 75-80% pre-pandemic levels, cleaners will have to get very creative to find new areas of growth and revenue in order to be viable.

The second round of Payroll Protection Program, PPP, is open. The application process is more strict than the first round. Check with the County or City that your business operates in to see if there is money available in the form of grants.

Be on the lookout for some great information the MCA board is putting together on cost cutting and saving tips in the near future.

MCA board members are working with MN legislative authors concerning changes to MPCA Dry Cleaner Fund. These

changes are small but will have a big impact on cleaners. None of these changes have been put into law, however a proposed bill has passed in the House with a unanimous vote but still needs to pass the MN state Senate and be signed by the Governor. Changes are:

- Order of reimbursement - Dry cleaners would be positioned first in on priorities, where as before reimbursement would be on a first come first served basis.
- Ban on using perchloroethylene solvent to take place Dec. 31st, 2025. There would be a cost sharing program that perc dry cleaners could access to help with some of the transition cost.
- The final part of the bill would add some additional funding to the Dry Clean fund to help bolster its reserves.

We hope that we will be able to have some sort of an annual meeting this fall, stay tuned.

If you have any questions about the dry cleaning industry, the MCA, feel free to reach out to me: [keith@cleannpress.com](mailto:keith@cleannpress.com)

## Dry Cleaners

Isn't it time for you to step up to the finest in finishing – Sankosha.



Sankosha celebrates its 40th Anniversary in business – 25 years in the USA!

