OUR 103rd YEAR!

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August 2018 · Issue #643

Minnesota Chemical People

Ed Jensen



Ed Jensen, Service Manager is the latest staff member of MCC to make the decision to become tobacco free. MCC awards participants with a certificate and check for \$75 on each of the following anniversaries of tobacco free - 30 days, 90 days, six months and one year. Congratulations Ed.

Ed works with customers who have washer and dryer service issues on the phone and schedules service calls. He has recently helped get all service techs using tablets on service calls to improve accuracy and speed billing. He supervises training of techs in the shop, in the field and in on line courses such as Alliance University. Ed is a certified Alliance Technician for both the Huebsch and Speed Queen brands.

Register Today Huebsch.





2018 MCC FREE Fall Shows

On Premise and Coin Vended Service School and Open House. Hotels, Care Facilities and Laundromats.

- Tuesday October 23rd MCC Warehouse, Menomonee Falls, WI (Huebsch only)
- · Thursday October 25th Best Western Plus Shoreview -North Metro Event Center, Shoreview, MN (Milnor & Huebsch)

Meet with industry experts, get inside tips on store management, machine technical support and trouble shooting.

Complete information and registration at www.minnesotachemical.com





In Memoriam

Jim Darrah, former MCC equipment sales, lowa and southern MN

Jim Darrah founded our lowa Service and Equipment sales department after working in supply sales to dairies, dry cleaners and laundries. He worked for us for almost 40 years. At the Minnesota Chemical Co 100th Anniversary Party he stated "... I loved every single day that I worked for Minnesota Chemical Co." He was a great teacher and true friend to customers and staff members of our company. He will be missed.

2285 Hampden Ave. St. Paul, MN 55114 651-646-7521 Toll Free: 1-800-328-5689 Fax: 651-649-1101

Service & Parts Fax: 651-646-7206

13636 Carmen Avenue, Suite 4 Menomonee Falls, WI 53051 262-781-8630

Equipment Department Manager: Mike Baker Equipment Coordinator: Patrick Reed

Equipment Sales: Daniel Baker, James Baker, Tony

Service Manager: Ed Jensen Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam, Licev Meija, Lewis Harris

Supply Sales: Jon Karll, John Sullivan Parts Manager: Barbara Swanson

Warehouse: Bruce Edwards, Duane Fox Purchasing/Accounts Payable/ Supply Department Manager: Chris Schiefelbein Accounts Receivable/Credit: Lori Kahle

Front Office: Anita Skinner CFO: Kwen Johnson City Desk: Erika Clinton

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Supply Deals by Chris

Just when you thought those permanent labels were really permanent!

HLR makes it easy to remove heat transfer text and barcode labels, name tags, department logos, emblems, RFID labels, mending patches and garment identification/routing labels.

Dry cleaners, hotels, casinos, hospitals, nursing homes, rehab facilities, correctional facilities, uniform rental, costume rentals use heat transfer labels of all types to identify customers, uniforms, POS, etc. Many need to be removed at some point due to error, employee changes, past dry cleaning.

HLR Is easy to use

Apply drops HLR to inside of the garment where the label is. Apply a little more on the top side around the edge of the label. Pat with a cloth so that HLR reaches the adhesive. With a sharp edge, lift the label from the fabric. If there is residue of glue, apply HLR to residue and wipe off with a cloth.



View the demonstration. See how heat seal labels are removed from a variety of fabrics quickly and easily.



Price \$20.50 Each



Albatross USA Inc. · New York · Los Angeles · South Carolina · www.albachem.com

Travel

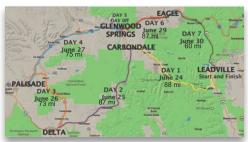
Bicycle Tour of Colorado

Bicycle Tour of Colorado is a week long supported bicycle ride in the

Colorado Rocky Mountains. <u>www.bicycletourcolorado.com</u>. Part of the fees support Adaptive Adventures https://adaptiveadventures.org/ whose mission is to provide progressive sports opportunities for people with physical disabilities. On the tour this year were hand cyclists and a veteran with one leg had outfitted his bike with one pedal. At the end of the day participants camp, stay in school gyms or motels. They bike 50 to 100 miles on roads and bike paths over scenic passes as high as Independence Pass at 12,095 feet.









Coin Store Owners:

We can use some help in coin laundry equipment sales and/or service in our 5 states... even PT. Do you have time?

Call Dan Baker 414-708-5242. We want to talk.

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Equipment

New Milnor Washer/Extractors at List	Price
- MWT18E4, 45#, EP One Touch Micro, 3 Speed, 208/240/60/1/3	\$7,780
- MWT18X4, 45#, EP Express Micro, 3 Speed, 208/240/60/1/3	\$8,850
- MWT18J6, 45# EP Plus Micro, Temp Control, 6 Speed, 208/240/60/1/3	\$9,255
- 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3	\$12,875
- 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3	\$14,605
- 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$16,135
- 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3	\$13,775
- 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3	\$15,075
- 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$16,615
- 36021V5Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$22,435
- 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$26,105
- 36026V5Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$25,085
36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$29.165

_	42020 voz, 140#, will fouch Frogrammer, temp control, hilloave,
	7 Speed, 208/240/60/3\$32,735
_	42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave,
	7 Speed, 208/240/60/3 \$35.895

Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses.

Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

New Dryers at List Price

Huebsch announced new models in April with a new simpler drive system and easier serviceability. Overall dimensions and venting did not change. Minor changes in control systems. Call us, we may have 2017 models in stock at 2017 prices.

- Huebsch HT050FN, Gas, 50#, Dual Digital Timers, various voltages \$4,726.
- Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline passes through 34.5" doorway, various voltages.....\$4,898.

50# and 55# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying

- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, various voltages \$5,228.
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages\$6,217.
- Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True
 Moisture Sensing Drying various voltages......\$6,920.

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.



Service Tips By Ed

Proper Lubrication of Machinery – Ironers and Folders by Chicago Dryer

Chains on feeders, ironers and folders should be lubricated on a regular basis. A spray chain lubricant

is available or use high temp oil from an oil can. Any rust on a chain indicates lack of lubrication which can cause chain to stretch and possibly skip over gears or fail. Any excessive oil or grease should be wiped away. Check

for zerk fittings and use a high temp grease gun to lubricate bearings. While doing your lubrication, check for worn parts and replace as needed. And, most importantly, look at the Preventative Maintenance pages in your Chicago Dryer manual – many customers print them and post them on the machine as a reminder.





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Parts Ideas From Barb

Due to the overwhelming positive results, we are extending our flag giveaway to August. With every part order you will receive an American flag – just in time for labor day – ask for it when you order or come to the window.

Stock your parts shelves from our shelves!

Cut your down time to minutes from days... keep essential parts on your shelves. We recommend basic essential parts for your washers and dryers be kept on your shelves EVEN while your washers and dryers are under warranty. We will quickly replace warranty parts back to you. Belts, drain valves, water valves, dryer igniters are all items that could cause your washer or dryer to be down – reducing valuable production time. Call Barb Swanson, Parts Manager or Ed Jensen Service Manager for ideas on what to stock for your facility – 800-328-5689.

Minnesota [hemical Em. Installation Crews

We do it all, large and small installations.

Photos show a Milnor Continuous Batch Washer (CBW) System installation, a large open pocket Milnor washer in operation and a small Milnor on premise washer in our shop for training of techs.





Calendar of Events:

August 17-18 – Minnesota Cleaners Association (MCA) SAVE THE DATES: Meeting TBA August 17,
Golf TBA 8:00am, August 18 – minnesotadrycleaners.org

October 3-4 - Midwest Drycleaning Expo - Lake Lawn Resort, Delevan, WI - www.wiscleaners.com

October 16-17 - UMV ALM Fall Seminar - Treasure Island Resort & Casino, Red Wing, MN - www.umvailm.org

October 23 - MCC Coin & OPL FREE Fall Show - MCC Warehouse, Menomonee Falls, WI - www.minnesotachemical.com

October 25 - MCC Coin & OPL FREE Fall Show - North Metro Event Center, Shoreview, MN - www.minnesotachemical.com