

Our Customers

Celeste of St. Paul Hotel and Bar St. Paul, MN

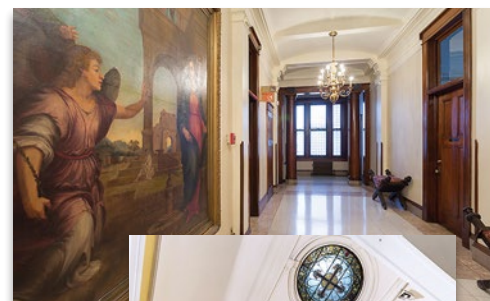


CELESTE ST. PAUL
HOTEL + BAR

The building was built in 1910 at the corner of Exchange and Cedar to house Minnesota's first fine arts



*Carl Deeken,
General Manager*



school, St. Agatha's Conservatory of Music and Arts. The sisters of St. Joseph both taught and lived there until the school closed in 1961. The building is on the National Register of Historic Places. Rebound Hospitality bought the building and turned it into a 71-room hotel. The renovation took two years – Celeste opened in October 2019. Some of the architectural details from the original building remain. The altar area in the old chapel is now the bridal suite complete with a stained glass cross above the bed. Rebound also restored many of the paintings and ceramic tiles on the fireplaces that were painted by the nuns who lived there.

Carl Deeken, General Manager, has worked in all areas of the hospitality industry and has a great background as a chef - he attended the Culinary Institute of America. Carl served as General Manager for another Rebound Hospitality property in an historic building in Iowa.

Minnesota Chemical Co. installed a very unique laundry in a rather small room after passing machines through very tight passages.

Minnesota Chemical People

We welcome Ron Russell, Jr. and Kailin Wilber!

Ron Says: I am grateful and proud to be a part of Minnesota Chemical Co. I have been working in shipping and warehouse for 2 ½ months. In my off time I like to spend time with family. I love watching movies and playing video games – especially PS4. I listen to music and catch a concert when I can. I love Wheel of Fortune and The Office.

Kailin Says: My duties are Front Office/Reception and Marketing at Minnesota Chemical. I am excited for this great opportunity to try something new and better myself. I love spending time with my family and friends. Summer and fall are my favorite seasons because I love to camp and see outdoor concerts. I love live music. In the winter I stay in, watch movies or have big bonfires with my friends. I love to socialize, have a good time and try and find the good in everything I do.



Calendar of Events

February 12 – SAVE THE DATE! Minnesota Cleaners Social Event – www.minnesotadrycleaners.org

February 19 – Wisconsin Fabricare Webinar On Updates And Reminders On Air And Waste Regulations For Dry Cleaners In Wisconsin – wiscleaners.com

March 17 – SAVE THE DATE! Upper Mississippi Valley Association for Linen Management meeting – www.umvailm.org

June 16 – Wisconsin Fabricare Classic Golf Tournament - River Club of Mequon, 12400 N Ville Du Parc Drive, Mequon, WI – wiscleaners.com

June 26 – Wisconsin Fabricare Milwaukee Brewers Game – wiscleaners.com

August 28 – SAVE THE DATE! Minnesota Cleaners annual meeting – www.minnesotadrycleaners.org

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Arden Hills, MN 55112
651-646-7521
Toll Free: 1-800-328-5689
Fax: 651-649-1101

13636 Carmen Avenue
Suite 4
Menomonee Falls, WI 53051
262-781-8630

Equipment Department Manager: Mike Baker
Equipment Coordinator: Christine Evenson
Equipment Sales: Daniel Baker, James Baker,
Tony Crain, Bill Kim, James Riopel
Service Manager: Ed Jensen

Service Engineers: Dan Elstad, Andy Putnam, Lewis Harris, Maurice Lee
Supply Sales: John Sullivan,
Chris Schiefelbein, James Riopel
Parts Manager: Barbara Swanson
Warehouse: Bruce Edwards, Ron Russell, Jr.

Purchasing/Accounts Payable/ Supply Department Manager: Chris Schiefelbein
Accounts Receivable/Credit: Lori Kahle
CFO: Kwen Johnson
City Desk: Chris Schiefelbein
Front Desk: Kailin Wilber

Parts Direct Line: 651-288-4849 • Service Direct Line: 651-288-4857 • Parts & Service Fax: 651-646-7206



Supply Deals by Chris

Poly Bumpers are now Available!!!

	Part #	PB Size
• Fitted 1-piece bumper	R06-KKX-PBN	6 BU
• Heavy duty nylon	R08-KKX-PBN	8 BU
• Protects walls, doorways, elevators	R10-KKX-PBN	10 BU
• Easily field installed	R12-KKX-PBN	12 BU
(no adhesive or fasteners)	R14-KKX-PBN	14 BU
• Designed for use with	R16-KKX-PBN	16 BU
Royal Poly Trucks (PT, PG)	R18-KKX-PBN	18 BU
	R20-KKX-PBN	20 BU

ROYAL
BASKET TRUCKS



Coin Laundry Ideas by Bill Kim

Four Common Reasons Laundromats Fail

1. Neglect: Pay attention to your business. Make sure your laundromat is cleaned daily. Your bill or coin changer must never be out of quarters. Check dryer lint filters. Empty trash containers. When was the last time you painted, replaced the flooring or lighting?

2. Lack of industry knowledge: Attend CLA meetings, look for online information, attend dealer coin shows, read industry magazines such as *Planet Laundry* or *American Coin-Op*. Study new business trends.



3. Lease: Rent should be in the range of 15% to no more than 25% of gross revenue. You should always have at least 15 years remaining on your lease.

4. Failure to Upgrade Store: Hardmount washers and dryers usually last about 15 years before they need to be replaced. Small chassis machines might need replacement after 10 years. Customers like alternative payment systems such as credit cards, mobile pay with smart phones or loyalty cards with kiosks.



New Laundry with great lighting, clean bright walls and floors with new stainless steel front dryers



Old Laundry with very old washers and dryers, poor lighting, dirty floors



Energenics UVMAX UV light system is effective in killing C-Diff, MRSA, HIV as well as TB. Call about various applications such as underbelt UV light for conveyor systems and the UV MAX rugged mobile disinfection unit shown here which can disinfect up to 500 Square Feet.



Equipment

New Milnor Washer/Extractors at List Price

– MWT18E4, 45#, EP One Touch Micro, 3 Speed, 208/240/60/1/3.....	\$8,225
– MWT18X4, 45#, EP Express Micro, 3 Speed, 208/240/60/1/3.....	\$9,355
– MWT18J6, 45# EP Plus Micro, Temp Control, 6 Speed, 208/240/60/1/3.....	\$9,785
– 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$13,855
– 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....	\$15,435
– 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$17,045
– 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$14,785
– 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....	\$15,945
– 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$17,545
– 36021V5Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$23,695
– 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$27,565
– 36026V5Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$26,735
– 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$30,795

- 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....\$34,565
- 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....\$37,735

RinSave saves water and formula time by special speeds and saving 1 or 2 rinses. MilTouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

New Dryers at List Price

- Huebsch HT050FN, Gas, 50#, Dual Digital Timers, Non-Reverse, various voltages \$5,055
 - Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Non-Reverse, Slimline passes through 34.5" doorway, various voltages \$5,331
- 50# and 55# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying*
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, Non-Reverse, various voltages \$5,562
 - Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages \$6,204
 - Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying various voltages..... \$7,155

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.



Service Tips By Ed

Check List for Washers & Dryers



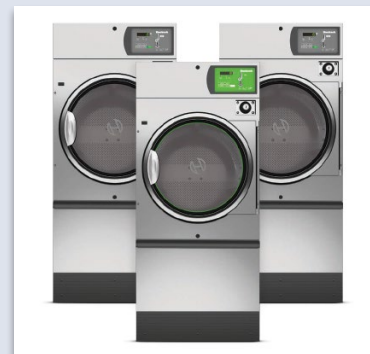
Washer check list:

1. Physical damage to machine
2. Check machine mounts (loose bolts & grout, cracked concrete)
3. Check door and service panels for proper fit (make necessary adjustments)
4. Check door bumper and gaskets for wear
5. Check all drive belts for wear and cracks
6. Check for leaks (water, oil, drain valve)
7. Check for any excessive noise



Dryer check list:

1. Check for physical damage
2. Check for any excessive operational noise
3. Check basket trunnion and bearing tolerance
4. Remove front panels to vacuum all lint build up (annually)
5. Check doors and service panels for proper fit (make necessary adjustments)
6. Check for gas or steam leaks
7. Check lint screens for holes (replace as necessary)
8. Check drive train, clean, adjust and lube (if applicable)
9. Inspect belts for wear and adjust to proper tension
10. Check exhaust for any damage (should be cleaned once a year)





Parts Ideas from Barb

When the groundhog sees his shadow, then you know you are in luck.
Just six more weeks of freezing pipes and frozen valves that are stuck.
Water drips, leaking, messes on the floor.
Fix it! Change it! Replace it at the core!
Water valves, air valves, fire suppression or steam.
Trouble with installing. Do contact our team!
Valentine's day is here to stay
With sweetheart deals on the way.
Roses are red, violets are blue.
Need help with parts? Call Barb and the crew
I will search the manual high and low
For that special part to make you glow.

♥ HAPPY ♥
VALENTINE'S
DAY

ECOLAB®

Everywhere It Matters.™

Ecolab Textile Care experts create and deliver value through the powerful combination of personal service, chemistry, equipment, information and process expertise to deliver the lowest total cost. Drawing on Ecolab's broad healthcare and hospitality knowledge and experience, we provide solutions for all cleaning problems, housekeeping, laundry and dietary.

CHICAGO®



CHICAGO DRYER COMPANY

Since 1894 Chicago has provided quality feeders, ironers and folders to accounts large and small all over the world. Bruce Johnson, President and fourth generation owner, announced that in 2019 Chicago® made a number of changes to meet the growing demand for its products. Chicago added new staff to its factory, enhanced its software department and invested heavily in new manufacturing technology to come on line in 2020 all of which will dramatically increase productivity.



We Service What We Sell!
Recently, at a large metro hotel, our service techs performed major service on a Chicago® TriStar with ChiTouch™ combination ironer folder. Our MCC Techs worked with Chicago® factory tech Ramon Feliciano-Ramos.

From left Nick King hotel maintenance, Lewis Harris MCC, Maurice Lee MCC and Ramon Feliciano-Ramos of Chicago®.