

OUR CUSTOMERS

Lake Mills Cleaners Lake Mills, WI



Lake Mills Cleaners and Dyers is in rural WI but has established itself as a regional force by offering exceptional service serving 4 counties in south central Wisconsin. Since 1938, the Tarnutzer family has built their business through routes and personal service. In 1938 Casey Tarnutzer was in the dairy business and saw an opportunity to build a family future in the dry cleaning business. In 1951 his son, Dick, joined him in the business, and it soon expanded far beyond the shores of beautiful Rock Lake. Lance and Ellie Tarnutzer recently replaced their topper and suzie with Sankosha tensioning equipment. Pressers Lisa and Kathy appreciate the ease of operation, better finish quality and high production. The Tarnutzer's are active in their community and enjoy restoring, showing and racing classic autos. They have a true appreciation for Ford Shelby's and Indy pace cars.



Left to right in front of a New Sankosha tensioning pant topper model DF740U: Jenny Baccus, Kathy Lawson (Pants presser), Destiny Adam

We involved management, our CPA Firm and key senior staff members to do many rewrites to craft our Mission Statement. We hope it reflects our past, present and future ideals.

MISSION STATEMENT

It is the mission of The Minnesota Chemical Co. to continue to be the Midwest's most respected provider of laundry and dry-cleaning equipment, supplies, parts and service. We soar into our second century promoting the success of our customers, employees and vendors. We strive to continue beneficial, rewarding and long-term relationships. We are committed to keeping our customers up-to-date on the latest technology and fulfilling their every need. We feel our customers' success is our success.



Milnor rigid mount washers are a great economical choice for on grade installations – capacities from 40# to 160#. MilTouch® touchscreen programmers are available on all sizes. MilTouch® is a full color touchscreen which allows PC or on screen programing, diagnostics, active testing of all inputs and outputs, real-time display of machine operations, infinite water levels and exact temperature control of all water fills. Milnor 40# and 60# rigid mount washers can also be purchased with less expensive EP Express and EP Plus programmers. Scott Voldbaek is our Midwestern Milnor Regional Sales Manager. He travels to MN, WI, IA and ND often. Have you met Scott?



2285 Hampden Ave.
St. Paul, MN 55114
651-646-7521
Toll Free: 1-800-328-5689
Fax: 651-649-1101

Service & Parts Fax:
651-646-7206

13636 Carmen Avenue, Suite 4
Menomonee Falls, WI 53051
262-781-8630

Equipment Department Manager: Mike Baker
Equipment Coordinator: Patrick Reed
Equipment Sales: Daniel Baker, James Baker, Tony Crain, Jon Karll
Service Manager: Ed Jensen
Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam, Lacey Mejia, Lewis Harris

Supply Sales: Jon Karll, John Sandretto,
John Sullivan
Parts Manager: Barbara Swanson

Warehouse: Bruce Edwards, Duane Fox
Purchasing/Accounts Payable/ Supply Department
Manager: Chris Schiefelbein
Accounts Receivable/Credit: Lori Kahle
Front Office: Anita Skinner
CFO: Kwen Johnson
City Desk: Erika Clinton



Supply Deals by Chris

KLEERWITE® CHEMICAL
Problem Solving Chemicals Since 1948

Get wedding dress hems clean without scrubbing and recleaning!



Clean Coat contains a unique blend of surfactants and other soil-removing ingredients to quickly and easily lift and dissolve the soil from the dirtiest and most filthy wedding gown that you have to clean. Cleaning hems is easy with Clean Coat. Just spray the hems and let them sit overnight. The next day, either wetclean or dryclean the gown. You will be amazed when you see how clean the hems are. Clean Coat comes packaged ready-to-use by the gallon



with a trigger sprayer. The spray pattern allows for a large surface of the gown to be sprayed very quickly. With Clean Coat you do not need to purchase another spray spotter tank.

Normal price \$62.50. Special, June Only, \$58 per gallon. Ask for special when you order.

Huebsch made major model changes in Hardmount washers and tumble dryers.

Vended washers are now available with new color aesthetics including Citron green and Cityscape grey

OPL Tumble Dryers from 25# to 200# have new inverter drive systems, easier serviceability, available cold weather SAFE Fire Suppression, OPT True Moisture Sensing Drying to save on utilities and labor as well as stainless steel fronts, sides and basket.



Coin Ops

Save BIG with up to \$4.00 Rebate per case with purchase of all 3 coin-vend laundry categories and a multiple-use item on select P&G laundry products!

COIN VENDING

DETERGENT + SOFTENER + STATIC CONTROL

+

MULTIPLE-USE PRODUCT

**\$2.00
REBATE
Per Case**

**\$2.00
MORE
Per Case**

To download the rebate form, go to minnesotachemical.com/coin-op-supplies and click the **"Coin Vend Rebate"** button.

Good only for P&G Product purchased between April 1, and June 30, 2018!

Equipment

New Milnor Washer/Extractors at List Price

– MWT18E4, 45#, EP One Touch Micro, 3 Speed, 208/240/60/1/3.....	\$7,780
– MWT18X4, 45#, EP Express Micro, 3 Speed, 208/240/60/1/3.....	\$8,850
– MWT18J6, 45# EP Plus Micro, Temp Control, 6 Speed, 208/240/60/1/3.....	\$9,255
– 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$12,875
– 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....	\$14,605
– 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$16,135
– 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3.....	\$13,775
– 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3.....	\$15,075
– 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$16,615
– 36021V5Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$22,435
– 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$26,105
– 36026V5Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$25,085
– 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....	\$29,165

- 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$32,735
- 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3..... \$35,895

RinSave saves water and formula time by special speeds and saving 1 or 2 rinses. MilTouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

New Dryers at List Price

Huebsch announced new models in April with a new simpler drive system and easier serviceability. Overall dimensions and venting did not change. Minor changes in control systems. Call us, we may have 2017 models in stock at 2017 prices.

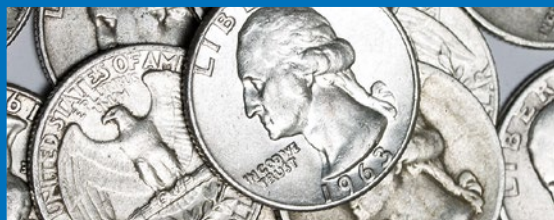
- Huebsch HT050FN, Gas, 50#, Dual Digital Timers, various voltages..... \$4,726.
- Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline passes through 34.5" doorway, various voltages..... \$4,898.

50# and 55# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying

- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, various voltages..... \$5,228.
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages..... \$6,217.
- Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying various voltages..... \$6,920.

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.



Coin Store Owners:

We can use some help in coin laundry equipment sales and/or service in our 5 states... even PT. Do you have time?

Call Dan Baker 414-708-5242. We want to talk.



Service Tips By Ed

Does your electronic controlled tumble/dryer run for about three minutes and then display “OP” or “SH”?

This is almost always a problem with the temperature sensor, also known as a thermistor. The electronic control monitors the resistance of the sensor, and cycles the heat circuit, to maintain the heated air temperature. If the thermistor opens or if the circuit resistance increases due to a wire break, or short, the control will shut down the dryer, and display a fault code “OP” or “SH”. Replace the thermistor or call Ed for service.



Parts Ideas From Barb



Many facilities find it saves time and money and reduces down time to have a few washer and dryer parts on your shelves.

Some important parts to keep on hand:

- Belts
- Drain valves
- Relays
- Gaskets
- Ignition cable (spark plug wire)
- Ignition module



Aquanomic Low-Temp Laundry Program

Clean and white. Soft and fresh. You want the clean, white, soft and fresh results guests expect - the first time linens are laundered. The Aquanomic Low-Temp Laundry Program offers consistently superior results that delivers significant energy and water savings over traditional laundry programs, improving your bottom line. Whatever your laundry needs and challenges, Ecolab can offer a complete laundry solution that helps reduce rewash while extending the life of your linens.



Save the Date



2018 MCC FREE Fall Shows

On Premise and Coin Vended Service School and Open House.
Hotels, Care Facilities and Laundromats.

Tuesday October 23rd MCC Warehouse, Menomonee Falls, WI

Thursday October 25th North Metro Event Center, Shoreview, MN

Meet with industry experts, get inside tips on store management, machine technical support and trouble shooting.

Complete information and registration at www.minnesotachemical.com



Calendar of Events:

July 25 – UMV ALM Chapter Meeting -St. Cloud Hospital- Centra Care Health – www.umvailm.org

October 3-4 – Midwest Drycleaning Expo - Lake Lawn Resort, Delevan, WI – www.wiscleaners.com

October 16-17 – UMV ALM Fall Seminar - Treasure Island Resort & Casino, Red Wing, MN – www.umvailm.org

October 23 – MCC Coin & OPL FREE Fall Show - MCC Warehouse, Menomonee Falls, WI – www.minnesotachemical.com

October 25 – MCC Coin & OPL FREE Fall Show - North Metro Event Center, Shoreview, MN – www.minnesotachemical.com