OUR 108th YEAR! · 1-800-328-5689 · www.minnesotachemical.com · October 2023 · Issue #693

Our Customers

CENTRAL DAKOTA HOSPITAL LAUNDRY (CDHL)

Central Dakota Hospital Laundry (CDHL) is a central hospital laundry in Bismarck, ND, and a longtime Minnesota Chemical, Milnor, and Chicago Dryer customer and partner.

CDHL recently completed upgrades to its Chicago Dryer ironing line. CDHL's Milnor CBW tunnel and Chicago Dryer ironing line are two key factors that enable it to maintain its successful laundry operation. This proactive equipment upgrade allows CDHL to continue to accomplish their mission for their healthcare owners efficiently with minimal disruptions.



CDHL General Manager Michael Voigt took over the laundry during the pandemic. Mike continually evaluates all aspects of the laundry to ensure it is operating as efficiently as possible in line with CDHL's on-going strategic plan.

As with many industries, labor is an ongoing challenge, which frequently puts Mike on the front lines processing laundry with his highly skilled staff. This staff includes his Maintenance Specialist, Jay, his Office Manager, Adrianne, and Meghan, who was recently promoted to Operations Supervisor. Megan helps provide employee training and support, as well as the day-to-day expertise necessary to continue to execute CDHL's mission of providing an uninterrupted supply of sanitary linen to their healthcare owners. Mike and his team work proactively to keep their Milnor and Chicago equipment running smoothly and optimally in a small plant with limited staff and resources, while also operating in a remote location. CDHL's team continues to do an outstanding job, as always.

Congrats again to CDHL on their recent Chicago upgrades and to their skilled team on a fantastic laundry operation!

Calendar of Events

(WEEKLY EACH TUESDAY) October 3, 10 17, 24, 31 @ 10:30 am - 11:30 pm CDT-Drycleaning & Laundry Institute (DLI): DLI Weekly Peer-to-Peer Zoom Meetings; Share ideas and brainstorm with other professional cleaners from around the globe with weekly Zoom open discussions. Members may click to register. https://dlionline.org/events/

October 11: UMVAILM - October 11th UMVAILM Fall Meeting - Treasure Island Resort & Casino; 7:00AM-9:30PM

Mayo Clinic to discuss an extensive in-progress trial with Autonomous Floor Scrubbers. Exploring safety in the workplace, a few more topics and our Expert Panel.

A hotel room block will be provided, but this year the entire meeting will be held in one day, including the boat ride.

Breakfast will be provided on the 12th for those who stay. For more information and to register, please visit https://umvailm.org/

October 24 and 26: Minnesota Chemical 2023 Free Fall Shows; On-Premise and Coin Vended Service School and Open House for Hotels, Care Facilities, and Laundromats

FREE FALL SHOWS in MN and WI: many past attendees say they learned enough at a show to save the cost of a service call. And there is a FREE LUNCH!

October 24 Menomonee Falls October 26 Shoreview, MN

Learn how to take care of your washers and dryers in On-Premise or Coin Laundries; PMs and simple repairs Hear information about alternate pay systems. Meet manufacturer reps. Meet and share ideas with other coin store owners and On-Premise Laundries such as hotels, casinos, and healthcare. Special pricing on equipment and supplies.

Register at https://minnesotachemical.com/free-fall-shows-2023

November 9 @ 2:00 pm - 3:00 pm CST – Coin Laundry Association (CLA) "10 Factors to Consider Before Buying an Existing Laundromat":

From demographics and selecting sites to valuation and financing, there are many steps involved in buying a laundromat. Attend this webinar to learn the 10 factors to consider before you make that million+ dollar investment and ensure that you are ready to take that first step.

https://www.coinlaundry.org/claevent/10-factors-to-consider-before-buying-an-existing-laundromat/

The cost to attend this program is FREE. Each person who registers will receive a recording of the program.

3750 Dunlap Street North Arden Hills, MN 55112 651-646-7521 Toll Free: 1-800-328-5689 Fax: 651-649-1101 13636 Carmen Avenue Suite 4 Menomonee Falls, WI 53051 262-781-8630

Equipment Coordinator: Christine Evenson **Equipment Sales:** Daniel Baker, James Baker, Tony Crain, James Riopel

Front Desk: Tina Hinrichs

Service Engineers: Dan Elstad, Phil Hall, Andy Putnam, Aaron Brown Supply Sales: John Sullivan, Chris Schiefelbein, James Riopel

Chris Schiefelbein, James Riopel Departn

Parts Manager: Barbara Swanson CFO: Kw

Warehouse: Bruce Edwards, Warehouse Manager

Purchasing/Accounts Payable/ Supply Department Manager: Chris Schiefelbein

CFO: Kwen Johnson City Desk: Tina Hinrichs



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Supply Ideas by Chris Schiefelbein, John Sullivan and James Riopel

Activate by Pariser

ACTIVATE is a highly versatile, powdered, safe-to-color oxygen bleaching agent blend designed for use as a multi-function cleaning and de-staining specialty chemical item. The product functions effectively in lower temperatures due to its inclusion of a low temperature bleach catalyst, and a wetting agent that assists in the product's penetration, surface-active properties.







APPLICATION:

ACTIVATE provides the Professional Dry Cleaner with a potent soak additive for controlled stain removal in mild to warm water conditions, for a wide variety of white and colored garments, and will also function well as an adjunct in wash loads where temperatures are lower than typically required for other oxygen bleaching agents. Product is also effective for use in cleaning and de-staining hard surfaces such as outdoor furniture, decking, trash cans, linoleum, sports equipment, ice chests and awnings. Product can be utilized in both conventional and HE (High Efficiency) washing machines to remove juice, pet, blood, sauce, and grass stains

USAGE:

For garments, add 3-4 ounces of *ACTIVATE* to Top Loaders, and 4-5 ounces to 50lb Front Loaders along with Laundry Detergent. For soaking and general cleaning, add 2.5 ounces per one gallon of warm water; stir to mix (depending on solution temperature, not all of the product will go into solution). Rinse with clean cool water.

ACTIVATE is packaged in 4x12lb pail/cases, and 50lb (5 gallon, strip off lid pails). 100 vend boxes per case; packaged in easy use single use boxes for coin-op laundry vending machines.

Contact your Minnesota Chemical Supply Sales Representative today to discuss how *ACTIVATE* may help you in your process!



Better Your Laundry with the Help of Huebsch Finance

Looking to finance your new Huebsch laundromat or retooling an older one? We can help take the pain out of financing with competitive rates.

Huebsch Financial Services Includes:

- Low, competitive rates
- No hidden costs
- No prepayment penalties
- Fast decisions
- Personalized service
- End-to-end account management
- Complete security and confidentiality





Visit https://huebsch.com/finance/promotions/ to get started today!

Milnor Laundry Equipment and the Milnor Technical Knowledge Base

Milnor is a leading manufacturer of commercial laundry machinery based in Kenner, Louisiana. Milnor's Made-in-USA washer-extractors range from 25-700 lbs. capacity. Milnor's equipment is designed to serve a broad spectrum of customers, from OPL washers to automated tunnel washing systems that process 7,000 lbs. per hour or more, as well as dryers, material handling systems, and laundry computer networks.

Have a question about your Milnor equipment? Call Minnesota Chemical today, or search the Milnor Technical Knowledge Base at https://www.milnor.com/technical-knowledge-base/.







Equipment

New Milnor Washer/Extractors at MSRP

- 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3	\$19,275
- 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Spr 208/240/60/3	
- 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSa 7 Speed, 208/240/60/3	
- 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3	\$20,565
- 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Sp 208/240/60/3	
- 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSi 7 Speed, 208/240/60/3	
- 36021V5J, 80#, EP Plus, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$30,525
- 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSa 7 Speed, 208/240/60/3	
- 36026V5J, 100#, EP Plus, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$33,895
- 36026V7Z, 100#, MilTouch Programmer, Temp Control, Rins 7 Speed, 208/240/60/3	

_	42020 VOZ, 140#, WIII TOUGH PTOGRAHIIHEI, TEHID GUILLOI, MIIISAVE,	
	7 Speed, 208/240/60/3	\$44.295
_	42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave,	, ,
	7 Speed 208/240/60/3	\$48 275

Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses.

Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

New Dryers at MSRP

 Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline, reversing, passes through 34.5" doorway, various voltages\$6,697

120#, 170#, and 200# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying

- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, non reverse, various voltages\$7,010
- Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing,
 OPT True Moisture Sensing Drying various voltages......\$9,502

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.

MSRP is a good BUDGET estimate of final washer or dryer price after discount allowed, freight and delivery added back in. Your price could be less!

SPECIALS IN STOCK: New R&B Wire RBSP-1000 Laundry Floor Scale, List \$2,607, special \$2,500 FOB MCC.



MCC Service Tips

Keep Your Dryer Free of Lint to Prevent Dryer Fires

The main cause of dryer fires is excess lint in the lint compartment or lint drawer and in the burner compartment or oven. The lint screen should ideally be cleaned after approximately every 4 hours of use.

If the lint screen or filter has any holes in it or is not attached to the frame properly, it should be replaced.

With power at the breaker OFF, vacuum the entire lint compartment once a week. Clean the fan blades at the same time.

To access the fan, remove the lint screen, but please remember to turn the power OFF first. In most dryers, just above the lint filter you will find the dryer's thermistor or thermostat. Clean any lint buildup around it. If this item is not clean, it may sense an incorrect temperature, and your dryer will run hotter than it should. The burner compartment of the dryer is where the heat is generated at the top front of the dryer. The heat source is gas burner, electric heat coil or steam heat coil. This area must be kept clean to avoid a possible fire. Again, clean with the power OFF.

The burner box should be vacuumed once a month. If you see a high-limit thermostat on the side of your burner box in a cage, the lint should be cleaned out there as well. Be careful not to dislodge or damage wires.

If your gas dryer is sparking, but you see no flame, that could mean your burner tubes are full of lint, and the flame may not be able to ignite. To clean burner tubes, remove them and wash them under water, then blow them out with compressed air.

Likewise, dryer ductwork should be cleaned annually by the same company that cleans your kitchen fans. Clean all the way to the exterior, and clean any exterior screen or louvers as well. So remember, excess lint is the main cause of dryer fires - keep your dryers clean! Call MCC Service for free stickers to remind your staff to clean dryer lint screens appropriately.



Please contact MCC service anytime M-F during regular hours with your service questions at 651-288-4857 or service@minnesotachemical.com.

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Parts Ideas From Barb

Ignition Control Kit

A recent parts update for Alliance Laundry ignition modules on tumblers is in stock.





The new ignition module is different; in-the-box it has a flat connector versus the older styles have a round plug for the high voltage lead. The new part# is 44264601. These fit all 50/75 - 120/170 lb. machines. The kit comes with a high voltage lead and a spark ignitor. Purchasing these kits is cost-effective, and while you may not need to use all these parts immediately, they are important to have on your shelf. If you only need an ignitor or ignition cable, you may opt to purchase those separately. We sell the parts individually as well, and they are also in stock.

The older style ignition modules and cables are still available, but they are sold separately.

Fun Fact:

Minnesota is home to a rare, three-way continental divide, and located in the center of the country on the Canadian border. Minnesota is the only state that water flows out of and not into.









In Memoriam: Anita Skinner

In loving memory of the Minnesota Chemical family's beloved Front Desk Manager, Anita Skinner: Anita was a loving, respectful and devoted daughter, a kindhearted and supportive sister, mother and wife, and a true and authentic friend.

Juanita Marie Weiss was born on February 4, 1957, in St. Louis County, Ely, Minnesota. She was the third youngest out of eight kids. She knew the importance of family. She had three boys of her own. She also took in her husband Kelly Skinner Sr.'s four children as well. She also adopted two daughters along the way, with her big heart. She helped so many people in so many ways in both her personal and work lives.

Anita was the longtime face and voice of Minnesota Chemical. She was a hard worker who could always figure out anything she didn't already know how to do. Anita's career gave her joy and passion. Her friendly, smiling face and joyful voice was what customers, vendors and coworkers alike would see and hear when they came to the front desk or called in. Whether on the phone or in person, Anita helped to solve many people's problems. She brightened the days of everyone she came into contact with. She will be dearly missed by all who had the pleasure of knowing her. RIP, Anita.

Obituary: https://www.legacy.com/us/obituaries/legacyremembers/juanita-skinner-obituary?id=52960933