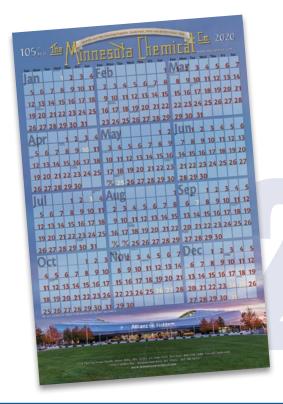
OUR 104th YEAR!

1-800-328-5689 · www.minnesotachemical.com

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2020 MCC Calendars

We are mailing our 2020 calendars by the second week of December. If you did not receive yours or need another email **info@minnesotachemical.com** or call **651-646-7521**

For 2020 we feature the new ALLIANZ FIELD in St. Paul, MN, home to the Minnesota United Football Club – Loons Soccer. Minnesota Chemical Co. installed the laundry at the facility.



Milnor rigid mount washers are a great economical choice for on grade installations – capacities from 40# to 160#. MilTouch® touchscreen programmers are available on all sizes. MilTouch® is a full color touchscreen which allows PC or on screen programing, diagnostics, active testing of all inputs and

outputs, real-time display of machine operations, infinite

water levels and exact temperature control of all water fills. Milnor 40# and 60# rigid mount washers can also be purchased with less expensive EP Express and EP Plus programmers. Scott Voldbaek is our Midwestern Milnor Regional Sales Manager. He travels to MN, WI, IA and ND often. Have you met Scott?







Minnesota Chemical offices and warehouse will be closed for the holidays **December 23, 24, 25**.



February 12, 2020 – SAVE THE DATE! Minnesota Cleaners Social event – www.minnesotadrycleaners.org

August 28, 2020 – SAVE THE DATE! Minnesota Cleaners Annual Meeting – www.minnesotadrycleaners.org

3750 Dunlap Street North Arden Hills, MN 55112 651-646-7521 Toll Free: 1-800-328-5689 Fax: 651-649-1101 13636 Carmen Avenue Suite 4 Menomonee Falls, WI 53051 262-781-8630 Equipment Department Manager: Mike Baker Equipment Coordinator: Christine Evenson Equipment Sales: Daniel Baker, James Baker, Tony Crain, Bill Kim, James Riopel Service Manager: Ed Jensen

Putnam, Lewis Harris, Maurice Lee Supply Sales: John Sullivan, Chris Schiefelbein, James Riopel Parts Manager: Barbara Swanson

Service Engineers: Dan Elstad, Andy

Purchasing/Accounts Payable/ Supply Department Manager: Chris Schiefelbein Accounts Receivable/Credit: Lori Kahle CFO: Kwen Johnson

Parts Manager: Barbara Swanson City Desk: Chris Schiefelbein Warehouse: Bruce Edwards, Duane Fox Front Desk: Mya Moua

Parts Direct Line: 651-288-4849 • Service Direct Line: 651-288-4857 • Parts & Service Fax: 651-646-7206

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Supply Deals by Chris

MARUSO

Maruso Plastic Nesting UNI Hanger

These new plastic hangers are really something revolutionary! They beautifully maintain hung garments and have the special feature of a multipurpose clip that will securely hold trousers or shoulder straps. Their molded design also allow for convenient stacking for recycling.



These hangers perfectly nest when not in use for easy return to laundry for immediate reuse.

Volume Per Case: 120pcs.

Size: 16.5 inch Color: Black \$60.00/case







Coin Laundry Ideas by Bill Kim

Coin Laundry Dryer Pricing

It makes sense to set your dryers to start with enough time for a customer to dry a full load of clothes – such as 30 minutes for \$1.50 or even \$2.50 depending on your location.

If dryers are set for just \$.25 for a few minutes heat and a minute cooldown, customers may not know how many quarters to insert to assure full dry and cooldown.

Help your customers!





Indy Hange

Dry Cleaners and Health Care Laundries:

100% American Made Galvanized Hanger Consistent Quality

Consistent hooks and neck twists reduce jam ups and runs smoothly through your system.

No paint chips

Nothing to chip off and injure the hands of workers. No exposure to rust.

Chrome Look

Your garments will show better and enhance your customer's image of quality.

Environmentally Friendly

The zinc coating and the wire are completely safe and recyclable.

No Rust

Our safe and long lasting galvanized finish eliminates stains and damage to garments.

ALL THE FEATURES YOU NEED FOR THE BEST HANGER SOLUTION

Longer Life

Strict manufacturing tolerances, along with the higher tensile strength of our wire, combine to make a stronger and more durable hanger.

Shirt, Suit and Strut styles available from our stock.



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Equipment

Milnor announced that there will be new prices for 2020 but they were not available as BULLETIN went to press.

New Milnor Washer/Extractors at List Price

- MWT18E4, 45#, EP One Touch Micro, 3 Speed, 208/240/60/1/3	
- MWT18X4, 45#, EP Express Micro, 3 Speed, 208/240/60/1/3	\$9,075
 MWT18J6, 45# EP Plus Micro, Temp Control, 6 Speed, 	
208/240/60/1/3	\$9,255
- 30015T6X, 40#, EP Express Micro, RinSave, 4 Speed,	
208/240/60/3	\$13,575
- 30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Speed,	
208/240/60/3	\$15,125
- 30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave,	
7 Speed, 208/240/60/3	\$16,705
- 30022T6X, 60#, EP Express Micro, RinSave, 4 Speed,	
208/240/60/3	\$14,495
- 30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed,	
208/240/60/3	\$15,625
- 30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave,	
7 Speed, 208/240/60/3	\$17,195
- 36021V5Z, 80#, MilTouch Programmer, Temp Control, RinSave,	
7 Speed, 208/240/60/3	\$23,225
- 36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave,	, -, -
7 Speed, 208/240/60/3	\$27.025
- 36026V5Z, 100#, MilTouch Programmer, Temp Control, RinSave,	
7 Speed, 208/240/60/3	\$25,965
- 36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave,	+ = 5,000
7 Sneed 208/240/60/3	\$30 195

_	42026V6Z, 140#, Millouch Programmer, Temp Control, RinSave,	
	7 Speed, 208/240/60/3	\$33,885
_	42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave,	
	7 Speed, 208/240/60/3	\$36,995

Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses.

Miltouch is touchscreen programmer with laptop programmability – transfer formulas by USB stick.

Huebsch announced that there will be new prices for 2020 but they were not available as BULLETIN went to press.

New Dryers at List Price

new Dryers at List Price	
- Huebsch HT050FN, Gas, 50#, Dual Digital Timers, various voltages	\$4,868
 Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline passes through 34.5" doorway, various voltages 	
50# and 55# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying	
Huebsch HT075FN, Gas, 75#, Dual Digital Timers, various voltages	\$5,385
Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages	\$6,423
Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying various voltages.	\$7155

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about ADC and CLM dryers in large capacities.



Service Tips By Ed

Dryer Fire Prevention – tips from US Fire Administration

Clothes Dryer Do's

Installation

Have your dryer installed by a professional.

Make sure the correct electrical plug and outlet are used and that the dryer gas and

vent are connected properly.

Read manufacturer instructions and warnings in use and care manuals that come with the new dryers.

Cleaning

Clean the lint filter before and after each load of laundry. Don't forget to clean the back of the dryer where lint can build up. In addition, clean the lint filter with a nylon brush at least every six months or more often if it becomes clogged.

Clean lint out of the vent pipe every three months.

Have your dryer cleaned regularly by a professional, especially if it is taking longer then normal for clothes to dry.

Maintenance

Inspect the venting system behind the dryer to ensure it is not damaged or restricted.

Do not use coiled-wire foil or plastic venting – use solid ductwork.

Have gas-powered dryers inspected every year by a professional to ensure that the gas line and connections are secure and free of leaks.

Check regularly to make sure nests of small animals and insects are not blocking the outside vent.

Keep the area around the dryer free of items that can burn.

Clothes Dryer Don'ts

Don't use a dryer without a lint filter or with a lint filter that is loose, damaged or clogged.

Don't overload the dryer.

Don't use a wire screen on the outside of exhaust vent. They can collect lint and clog the dryer vent.

Don't dry anything containing foam, rubber or plastic.

Don't dry any item for which manufacturers instructions state "dry away from heat."

Don't dry glass fiber materials (unless manufacturer's instructions allow).

Don't dry items that have come into contact with anything flammable like alcohol, cooking oils or gasoline. Dry them outdoors or in a well-ventilated room, away from heat.

Don't leave a dryer running if you leave the room.

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Parts Ideas from Barb

Rejoice for the holidays with family and friends

Stock up for the season before you deck the halls. Take the stress out of buying when you give us a call. Deadlines, incidents, shopping and snow. Errors, noise, busy people on the go. I will process your orders, so you will not have to wait.

With informative decisions, your orders won't be late.

We wish you a Merry Christmas and a relaxing holiday season.

Fun Fact: 90% of 1.76 billion candy canes sold every year are between Thanksgiving and Christmas

Coin Laundry

Galaxy Controls for Huebsch® Washer Extractors

MAXIMUM REVENUE **OPTIMIZE EFFICIENCY** EASY TO USE



Huebsch Galaxy, vended laundry's most innovative control system, brilliantly combines advanced features and intuitive operation to deliver laundromat revenue unlike anything else in the industry. And with the support of Huebsch Command™, you can put all these amazing features to work for you anywhere there's an internet connection.

- · Multi-Level Vend Pricing allows you to charge extra for warm or hot water, resulting in improved profitability.
- · Cycle Modifiers offer customers additional options and flexibility for their wash needs while bringing laundromat owners another powerful, revenue enhancing feature.
- Time-of-Day Pricing enables price variations throughout the day, helping you manage peak laundromat customer usage and compete for new customers.
- 24 Customizable Cycle Selections provide customers with options to optimize vended laundry machine wash results for various loads while creating added revenue opportunities for laundromat owners.





Aquanomic Low-Temp Laundry Program

Clean and white. Soft and fresh. You want the clean, white, soft and fresh results guests expect - the first time linens are laundered. The Aquanomic Low-Temp Laundry Program offers consistently superior results that delivers significant energy and water savings over traditional laundry programs, improving your bottom line. Whatever your laundry needs and challenges, Ecolab can offer a complete laundry solution that helps reduce rewash while extending the life of your linens.

