

OUR 103rd YEAR!

1-800-328-5689 · www.minnesotachemical.com

May 2018 · Issue #640

OUR CUSTOMERS

LifeCare Medical Center Roseau



LifeCare Rouseau is a regional medical center and healthcare facility. LifeCare was recently recognized as a Top 100 Critical Access facility in the USA. Situated in NW MN in

Rouseau, LifeCare is a modern, well run organization with 50 nursing care beds and 25 hospital beds. A new helicopter and helipad was added two years ago to better serve the area. All laundry is processed



From Left Mable, Heidi and Leanne.

on premises by an experienced staff. Laundry Lead Heidi Vacura has been at LifeCare for 10 years, Leanne Berger has been with LifeCare 33 years and Mable Mahan has 4 years experience. The laundry uses Milnor washer extractors and Huebsch tumble dryers.

Does Your Laundry Need a Workhorse?





Optional integrated load chute door for automated washer-extractor systems. 275 lb., 400-500 lb. and 600-700 lb. capacities available. Our M-Series Washer-Extractors are built for optimum performance and easy service access. The simple design with single pivot two-way tilt and large door provide safe, fast and efficient loading and unloading. The open access allows for easy and simplified maintenance. Milnor's unique and innovative SmoothCoil[™] Suspension System means maintenance-free, superior vibration dampening with less wear and tear. Our intelligent bearing design provides three water seals and an excluder seal mounted on an easy-toreplace seal sleeve, along with a leak-off cavity to keep water and chemistry away from bearings. All of this and more, built to Milnor's legendary ruggedness and durability.



www.milnor.com



For more information, scan this code.

Warehouse: Bruce Edwards, Duane Fox Purchasing/Accounts Payable/ Supply Department Manager: Chris Schiefelbein Accounts Receivable/Credit: Lori Kahle Front Office: Anita Skinner CFO: Kwen Johnson City Desk: Erika Clinton

2285 Hampden Ave. St. Paul, MN 55114 651-646-7521 Toll Free: 1-800-328-5689 Fax: 651-649-1101

Service & Parts Fax:

651-646-7206

13636 Carmen Avenue, Suite 4 Menomonee Falls, WI 53051 262-781-8630 Equipment Department Manager: Mike Baker Equipment Coordinator: Patrick Reed Equipment Sales: Daniel Baker, James Baker, Tony Crain, Jon Karll Service Manager: Ed Jensen Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam, Licey Mejia, Lewis Harris Supply Sales: Jon Karll, John Sandretto, John Sullivan Parts Manager: Barbara Swanson ^{In}
Minnesola [hemical ^L. 1-800-328-5689 · www.minnesotachemical.com



Supply Deals by Chris

Save BIG with up to \$4.00 Rebate per case with purchase of all 3 coin-vend laundry categories and a multiple-use item on select P&G laundry products!



You can also download the form. Hit the "Coin Vend Rebate" button at: minnesotachemical.com/coin-op-supplies

MAIL-IN REBATE FORM—NOT PAYABLE AT RETAIL HOW TO GET YOUR MAIL-IN REBATE:

1 BUY at least 1 case of products from each of the Coin-Vend categories listed in the chart below. Also purchase from Multiple-Use products to get an even greater rebate per case.

2 MAIL rebate form, dated proof(s) of purchase for full cases of eligible products purchased between 04/01/18 and 06/30/18, postmarked no later than 08/31/18 to:

AMJ '18 Coin-Vend Laundry Rebate P.O. Box 8500, Dept. 21093 Calais, ME 04619-8500

(Only original copies of distributor invoice(s) or velocity report(s) are acceptable proof of purchase. Product(s) must be clearly described on the proof of purchase and identified by circling. Multiple invoices are eligible.)

3 Get your Visa[®] Prepaid Card*

Total Rebate per case

Coin- Vend Categories Buy at least one case from EACH category for a \$2 per case rebate!						
Category	Product and Case Count		# Cases Purchased			
Detergent	Gain Laundry Detergent Powder (156 Single-Use)					
	Cheer Laundry Detergent Powder (156 Single-Use)					
Fabric Softener	Downy Fabric Softener Liquid ((156 Single-Use)					
Static Control	Bounce Dryer Sh	eets (156 / 2 Ct.)				
Multiple-Use Products Also buy at least one case of any product for an additional \$2 per case rebate!						
Product and Case Count			# Cases Purchased			
Tide Laundry Detergent						
Tide Laundry Detergent						
Tide Laundry Detergent						
Tide Laundry Detergent						
Gain Laundry Detergen						
Tide To Go Stain Pen (6						
Downy Fabric Softener						
Coin-Vend Categories Purchased (Buy from EACH category for \$2 / Case Rebate)		Multiple-Use Products (Also purchase at least one case for \$2 additional savings)	Total Rebate Per Case			
 Detergent Fabric Softener Static Control 	} =\$2	Multiple-Use Product = \$2	\$2 Rebate (All 3 Coin-Vend Categories Purchased) OR \$4 Rebate (All 3 Coin-Vend Categories + at least 1 Multiple-Use Product Purchased)			
\$		X	=	\$		

Cases Purchased

Total Rebate

PLEASE MAIL VISA PREPAID CARD REBATE #21093 TO THE FOLLOWING PAYEE: All shaded fields must be completed.

BUSINESS NAME (PAYEE)		
L CONTACT NAME		
STREET		
CITY	STATE	ZIP CODE
TELEPHONE		
L DISTRIBUTOR(S) PURCHASED FROM		
CONTACT SIGNATURE		DATE

Trust is a cornerstone of our corporate mission, and the success of our business depends on it. P&G is committed to maintaining your trust by protecting personal information we collect about you, our consumers. View full details of our privacy statement at http://www.pg.com/privacy/english/privacy_notice.html.

Please Note: Offer open to Distributors and End-Users. Offer good only in the 50 United States of America, induding the District of Columbia & Puerto Rico. Offer expires 06/30/18. Maximum rebate \$1000 Visa Prepaid Card. Allow 8-10 weeks for delivery of your Visa Prepaid Card nebate. Maximum one location per rebate request. Limit one Visa Prepaid Card mailed per address. Requests from P.O. Boxes (other than ND), groups, clubs or organizations will not be honored or returned. Alteration or attempted alteration, transfer, sale or purchase of distributor invoices or velocity reports is prohibited and constitutes fraud. Fraudulent submissions will not be honored and may be prosecuted (18 USC §5141, 1342.) Please make a copy of your rebate submission for your files. Sponsor is not responsible for non-complying rebate submissions or for late, lost, illegible, postage due or undeliverable mail. Non-complying rebate submissions will not be honored, acknowledged or returned. Limit: One rebate request *per* location, as allowed by law. Not valid in combination with any other offer. No Cash Value. Void where taxed, restricted or prohibited. OFFER EXPRESSLY <u>EXCLUDES</u>: Payments on cases purchased for resale or partial cases, Purchases made by non-business users and direct buying customers, Purchases bought under P&G's contract programs, and Payments to third party agents.

If you have any questions regarding your rebate submission, please call 1-800-303-1385. For other questions regarding P&G Professional products and programs, please call 1-800-332-7787, or visit us online at www.pgpro.com.

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[™]Minnesota [hemical [™]

Equipment

New Milnor Washer/Extractors at List Price

_	MWT18E4, 45#, EP One Touch Micro, 3 Speed, 208/240/60/1/3	\$7,780
_	MWT18X4, 45#, EP Express Micro, 3 Speed, 208/240/60/1/3	\$8,850
-	MWT18J6, 45# EP Plus Micro, Temp Control, 6 Speed, 208/240/60/1/3	\$9,255
-	30015T6X, 40#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3	\$12,875
-	30015VRJ, 40#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3	\$14,605
-	30015V8Z, 40#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$16,135
-	30022T6X, 60#, EP Express Micro, RinSave, 4 Speed, 208/240/60/3	\$13,775
-	30022VRJ, 60#, EP Plus Micro, Temp Control, RinSave 7 Speed, 208/240/60/3	\$15,075
-	30022V8Z, 60#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$16,615
-	36021V5Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$22,435
_	36021V7Z, 80#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$26,105
-	36026V5Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$25,085
_	36026V7Z, 100#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3	\$29,165

- 42026V6Z, 140#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....\$32,735
- 42030V6Z, 160#, MilTouch Programmer, Temp Control, RinSave, 7 Speed, 208/240/60/3.....\$35,895

Rinsave saves water and formula time by special speeds and saving 1 or 2 rinses.

Miltouch is touchscreen programmer with laptop programmability - transfer formulas by USB stick.

New Dryers at List Price

Huebsch announced new models in April with a new simpler drive system and easier serviceability. Overall dimensions and venting did not change. Minor changes in control systems. Call us, we may have 2017 models in stock at 2017 prices.

- Huebsch HT050FN, Gas, 50#, Dual Digital Timers, various voltages...... \$4,726.
- Huebsch HT055FN, Gas, 50#, Dual Digital Timers, Slimline passes through 34.5" doorway, various voltages.....\$4,898.

50# and 55# dryers are available in reversing and with Galaxy Micro Control and OPT True Moisture Sensing Drying

- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, various voltages \$5,228.
- Huebsch HT075FN, Gas, 75#, Dual Digital Timers, reversing, various voltages\$6,217.
- Huebsch HT075NN, Gas, 75#, Galaxy Micro Control, reversing, OPT True Moisture Sensing Drying various voltages.....\$6,920.

All Huebsch dryers (except electric heat) have available in the basket CARE fire suppression including remote connect for cold enclosures.

Other Huebsch dryers in sizes from 25# to 200#. And ask about stainless steel cylinder and panels. Ask about **ADC** and **CLM** dryers in large capacities.



Coin Store Owners:

We can use some help in coin laundry equipment sales and/or service in our 5 states... even PT. Do you have time?

Call Dan Baker 414-708-5242. We want to talk.



Service Tips By Ed

Washer Preventative Maintenance

It is very important to properly maintain your washers, not only to prevent breakdowns but also to keep energy costs to a minimum. On 40# and 60# Milnor washers with oil bath bearings, the oil should be changed every 3 months. Some of the newer 40# and 60# Milnor washers have sealed bearing so

there is no need to change oil in these machines. Most Huebsch washers also have sealed bearings. Larger Milnor washers and some Huebsch washers have zerk fittings and should be greased every month. As you are servicing your washers, you should check for a water in the oil or in the leak off tube which would indicate a bad seal. That means water is getting into your bearing housing, call for service. Please check belts for wear, and drain valves and water valves for leaks. If your water valves don't shut off or drain valves leak and do not hold water they should be fixed or replaced. This is where your costs are going down the drain. If you would like a service contract we can provide scheduled service on your laundry equipment. Call us at The Minnesota Chemical Company 651-288-4857 and talk to me, Ed.



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Parts Ideas From Barb



* Ask Barb for a free MCC Koozie with your next parts order. We offer current parts for a variety of vendors:

- Pellerin Milnor Chicago Dryer Huebsch (Speed Queen) American Dryer Sankosha
- Columbia Ipura Forenta White Conveyor Colmac Industries Leonard Automatics
- Fulton boiler Armstrong Lattner Boiler Energenics Clean Cycle

Vintage parts are also available: Cissell, Bowe, Huebsch and older Pellerin Milnor at a discounted price.

Call us and see if we can help you find what you need.

Dry Cleaners and Health Care Laundries:

100% American Made Galvanized Hanger

Consistent Quality

Consistent hooks and neck twists reduce jam ups and runs smoothly through your system.

No paint chips

Nothing to chip off and injure the hands of workers. No exposure to rust.

Chrome Look

Your garments will show better and enhance your customer's image of quality.

Environmentally Friendly

The zinc coating and the wire are completely safe and recyclable.

No Rust

Our safe and long lasting galvanized finish eliminates stains and damage to garments.

Longer Life

Strict manufacturing tolerances, along with the higher tensile strength of our wire, combine to make a stronger and more durable hanger.

Shirt, Suit and Strut styles available from our stock.

Save the Date 🖓 Huebsch. 💷

2018 MCC FREE Fall Shows

On Premise and Coin Vended Service School and Open House. Hotels, Care Facilities and Laundromats.

Tuesday October 23rd MCC Warehouse, Menomonee Falls, WI Thursday October 25th North Metro Event Center, Shoreview, MN

Meet with industry experts, get inside tips on store management, machine technical support and trouble shooting.

Complete information and registration at www.minnesotachemical.com

Calendar of Events:

May 15 – UMV ALM Chapter Meeting - Ridgeview Medical Center, Waconia, MN – www.umvailm.org July 25 – UMV ALM Chapter Meeting -St. Cloud Hospital- Centra Care Health – www.umvailm.org October 3-4 – Midwest Drycleaning Expo - Lake Lawn Resort, Delevan, WI – www.wiscleaners.com October 16-17 – UMV ALM Fall Seminar - Treasure Island Resort & Casino, Red Wing, MN – www.umvailm.org October 23 – MCC Coin & OPL FREE Fall Show - MCC Warehouse, Menomonee Falls, WI – www.minnesotachemical.com October 25 – MCC Coin & OPL FREE Fall Show - North Metro Event Center, Shoreview, MN – www.minnesotachemical.com



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ALL THE FEATURES

YOU NEED FOR THE BEST

HANGER SOLUTION